



## Legislation Details (With Text)

**File #:** Res. 2018-179R **Version:** 1 **Name:**  
**Type:** Resolution **Status:** Individual Consideration  
**File created:** 9/4/2018 **In control:** City Council  
**On agenda:** 10/1/2018 **Final action:**  
**Title:** Consider approval of Resolution 2018-179R, approving a contract between the City and Bickerstaff Heath Delgado Acosta, LLP. for State Legislative Services (RFQ 218-175) in the estimated amount of \$60,000; authorizing the City Manager or his designee to execute this contract on behalf of the City and declaring an effective date.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Resolution, 2. 218-175 Proposal Submittal Log, 3. State Lobbyist Memo Sept 2018.pdf

Date	Ver.	Action By	Action	Result
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**AGENDA CAPTION:**

Consider approval of Resolution 2018-179R, approving a contract between the City and Bickerstaff Heath Delgado Acosta, LLP. for State Legislative Services (RFQ 218-175) in the estimated amount of \$60,000; authorizing the City Manager or his designee to execute this contract on behalf of the City and declaring an effective date.

**Meeting date:** October 1, 2018

**Department:** City Manager's Office - Kristy Stark, Director of Communications and Intergovernmental Affairs  
(By Lynda Williams, Purchasing Manager)

**Amount & Source of Funding**

**Funds Required:** \$60,000

**Account Number:** 10001280.54205, 21006322.54205, 22006335.54205

**Funds Available:** \$213,000

**Account Name:** Special Economic Development

**Fiscal Note:**

**Prior Council Action:** September 15, 2015: Council approved a two-year agreement with Winstead, PC to perform State Government Relations Services in the amount of \$99,000.

**City Council Strategic Initiative:** [Please select from the dropdown menu below]

N/A

Choose an item.

Choose an item.

**Comprehensive Plan Element (s):** [Please select the Plan element(s) and Goal # from dropdown menu below]

- ☐ Economic Development - Choose an item.
- ☐ Environment & Resource Protection - Choose an item.
- ☐ Land Use - Choose an item.
- ☐ Neighborhoods & Housing - Choose an item.
- ☐ Parks, Public Spaces & Facilities - Choose an item.
- ☐ Transportation - Choose an item.
- ☒ Not Applicable

**Master Plan:** [Please select the corresponding Master Plan from the dropdown menu below (if applicable)]

Choose an item.

**Background Information:**

The City sought qualifications from firms to provide professional Legislative Consulting Services for the upcoming Legislative Session. Services will include assisting staff, the City Manager, and the City Council with developing a legislative agenda, identifying, developing, and evaluating strategies and advocate on legislative measures, including, but not limited to, the state budget, funding opportunities for airport or infrastructure, and other measures proposed during legislative session that impact or potentially impact City interests.

On August 9, 2018, the City received nineteen (19) Statements of Qualifications (SOQs) for State Legislative Services (RFQ 218-175). One submission was deemed non-responsive and the remaining eighteen (18) SOQs were evaluated by a City staffed evaluation committee followed by interviews of the top two shortlisted firms. As a final result, the evaluation committee has selected Bickerstaff Heath Delgado Acosta, LLP, located in Austin, Texas, as the most highly qualified firm based on demonstrated competence and qualifications. The City has negotiated a fair and reasonable price in the amount of \$60,000 for a two-year term. The cost of these services is shared equally between the General Fund, Water/Wastewater Fund, and Electric Fund.

**Council Committee, Board/Commission Action:**

Click or tap here to enter text.

**Alternatives:**

Click or tap here to enter text.

**Recommendation:**

Award a professional services agreement to Bickerstaff Heath Delgado Acosta, LLP, located in Austin, Texas,

for \$60,000.