# AGREEMENT FOR PUBLIC IMPROVEMENT DISTRICT ADMINISTRATION SERVICES

This Agreement for Public Improvement District Administration Services ("Agreement") is entered into by and between P3Works, LLC ("P3Works"), and the City of San Marcos, Texas ("City"), and is effective for all purposes as of the date of the last signature to this Agreement ("Effective Date").

#### **RECITALS**

WHEREAS, the City Council intends to consider the approval and authorization of the **City of San Marcos Whisper South Public Improvement** ("District") to finance the costs of certain public improvements for the benefit of property within the District; and

WHEREAS, the City may consider issuing bonds to fund certain improvements in the PID as authorized by the Public Improvement District Assessment Act, Texas Local Government Code, Chapter 372, as amended; and

WHEREAS, the City requires specialized services related to the revision and updating of the Service and Assessment Plan ("Service and Assessment Plan"), bond issuance, and the administration of the District, as more fully set forth in this Agreement; and

WHEREAS, P3Works has the expertise to properly establish and administer the District and ensure compliance with Texas Local Government Code Chapter 372; and

WHEREAS, the City desires to retain P3Works to provide District administration services;

NOW THEREFORE, in consideration of the mutual promises and covenants contained in this Agreement, and for good and valuable consideration, P3Works and the City agree as follows:

#### ARTICLE I

#### TERM OF AGREEMENT

1.0 The Agreement shall be effective as of its approval by all parties and shall be for a period of three (3) years and shall automatically continue on a year to year basis until terminated pursuant to Article V of this Agreement.

#### **ARTICLE II**

## SERVICES TO BE PROVIDED BY P3WORKS

- 2.0 The scope and timing of services to be performed by P3Works are set forth in Exhibit A, which is attached hereto and incorporated into this Agreement by this reference.
- 2.1 P3Works agrees that its services pursuant to this Agreement shall at all times be subject to the control and supervision of the City and that nothing in this Agreement shall constitute an assignment of any right or obligation of the City under any applicable contract, agreement, or law. P3Works shall not represent to any property owner or any other person that it or any of its employees are acting as the City

or employees of the City.

- 2.2 No substantial changes in the scope of services shall be made without the prior written approval of P3Works and the City.
- 2.3 P3Works shall supply all tools and means necessary to perform the services and production of the work product described in Exhibit A.

#### ARTICLE III

#### PAYMENT TERMS AND CONDITIONS

- 3.0 In consideration for the services to be performed by P3Works, the City agrees to pay P3Works the fees for all services and related costs and expenses set forth in Exhibit A, beginning the first day of the month following the execution of this Agreement. Beginning on the February 1 following the levy of the Assessment and each February 1 thereafter, the fees shall increase by 2%.
- 3.1 Monthly invoices shall be submitted to the City for work completed. City agrees to promptly process payment through the escrow agent who will make payment to P3Works.
- 3.2 Copies of all invoices to P3Works for expenses, materials, or services provided to P3Works will accompany the invoice to the City. P3Works will pass any third-party cost through to the City without markup and will not incur any expense in excess of \$200 without written consent of the City.
- 3.3 The only source of payment for P3Works' fees and services shall be the District or funds advanced by the developer. The City general fund shall never be used to pay for any expenses relating to P3Works' administration of the District. In the event there is insufficient District funds in a given year to pay P3Works' fees and expenses, P3Works agrees to defer the fees and expenses until such time as there are sufficient District funds or funds advanced by the developer.

#### **ARTICLE IV**

#### TERMINATION OF THIS AGREEMENT

4.0 Notwithstanding any other provisions of this Agreement, either party may terminate this Agreement at any time by giving sixty (60) days written notice to the other party without penalty. City shall pay P3Works, within 30 days of such termination, all of P3Works' fees and expenses actually accrued or incurred to and including the date of termination, including any amount incurred or accrued in connection with work in progress.

#### **ARTICLE V**

#### **GENERAL PROVISIONS**

5.0 This Agreement supersedes any and all agreements, either oral or written, between the parties hereto with respect to rendering of services by P3Works for the City and contains all of the covenants and agreements between the parties with respect to the rendering of such services in any manner whatsoever. Each party of this Agreement acknowledges that no representations, inducements, promises, or agreements, orally or otherwise, have been made by any party which are not embodied herein and that no other agreement, statement, or promise not contained in this Agreement shall be valid or binding.

- 5.1 This Agreement shall be administered and interpreted under the laws of the State of Texas. This Agreement shall not be construed for or against any party by reason of who drafted the provisions set forth herein. If any part of this Agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void insofar as it is in conflict with said laws, but the remainder of this Agreement shall remain in full force and effect.
- 5.2 Neither this Agreement or any duties or obligations under this Agreement may be assigned by P3Works without the prior written consent of the City.
- 5.3 P3Works is a PID Administration firm, does not provide financial advice, and is not an Independent Registered Municipal Advisor under the SEC and MSRB Rules, therefore, P3Works will request an IRMA Exemption Letter if not already provide on the City's website, and then provide to the City an IRMA Exemption acceptance letter in the general form attached as Exhibit B upon execution of the Agreement.
- 5.4 The waiver by either party of a breach or violation of any provision of this Agreement will not operate as or be construed to be a waiver of any subsequent breach thereof.
- 5.5 All records, reports, and other documents prepared by P3Works for the purposes of providing the services described in this Agreement shall be property of the City. All such documents shall be made available to the City during the course of performance of this Agreement. Any reports, studies, photographs, negatives, or other documents or drawings prepared by P3Works in the performance of its obligations under this Agreement shall be the exclusive property of the City and all such materials shall be remitted to the City by P3Works upon completion, termination, or cancellation of this Agreement.
- 5.6 The City acknowledges P3Works' ownership of its software, programs, inventions, know-how, trade secrets, confidential knowledge, source code, or other proprietary information relating to products, processes, services, software, formulas, developmental or experimental work, business plans, financial information, or other subject matter ("Confidential Information") pertaining to the business of P3Works. This Agreement shall not in any way give rise to any requirement or obligation for P3Works to disclose or release any Confidential Information.
- 5.7 The headings and article titles of this Agreement are not a part of this Agreement and shall have no effect upon the construction or interpretation of any part hereof.
- 5.8 Should either party commence any legal action or proceeding against the other based upon this Agreement, the prevailing party shall be entitled to an award of reasonable attorney's fees and costs.
- 5.9 All notices, requests, demands, and other communications which are required to be given under this agreement shall be in writing and shall be deemed to have been duly given upon the delivery by registered or certified mail, return receipt requested, postage prepaid thereon, as follows:

To P3Works:

Mary V. Petty Managing Partner P3Works, LLC 9284 Huntington Square, Suite 100 North Richland Hills, TX 76182 Bert Lumbreras City Manager City of San Marcos, Texas 630 E. Hopkins St. San Marcos, TX 78666

To City:

this Agreement and are authorized to	that the persons executing this Agreement are authorized to execute to obligate the respective parties to perform this Agreement. A ent shall be treated for all purposes as an original signature.
Executed on this day of _	, 2020:
P3Works, LLC	
BY:  Mary V. Petty  Managing Partner	
City of San Marcos, Texas	
BY:	
Bert Lumbreras City Manager	

## **EXHIBIT A**SERVICES TO BE PROVIDED

## PID FORMATION, SERVICE AND ASSESSMENT PLAN PREPARATION, AND BOND ISSUANCE SUPPORT SERVICES

Billed at P3Works' prevailing hourly rates, which are currently as follows:

Title	Hourly Rate
Managing Partner	\$250
Vice President	\$185
Senior Associate	\$160
Associate	\$135
Administrative	<i>\$75</i>

<sup>\*</sup>P3Works' hourly rates may be adjusted annually to reflect increased costs of labor and/or adding/reclassifying titles. Travel times will be billed at hourly rates.

#### District Due Diligence and Preparation of PID Plan of Finance

- 1. P3Works will review project information and prepare a plan of finance for the proposed transaction, including
- 2. Assessed value schedules, value to lien analysis, and overall structuring to achieve City goals and objectives
- 3. Identify areas of risk and solutions to mitigate the risks,
- 4. Bond sizing and bond phasing by improvement area,
- 5. Sources and uses of funds by improvement area,
- 6. Debt service schedules, and:
- 7. Assessment allocation and associated estimated annual installment by lot type for each improvement area.

### Preparation of Service and Assessment Plan

- 1. P3Works will prepare a complete and final Service and Assessment Plan to be adopted by City Council and included in the Official Statement for the Bonds based on the Plan of Finance.
- 2. P3Works will present the Service and Assessment Plan to City Council and request approval of Assessment Roll.

#### **Bond Issuance Support**

- 1. P3Works will ensure bond documents, including the PID financing agreement, bond indenture, and official statement are all consistent with the Service and Assessment Plan.
- 2. P3Works will provide ad-hoc analysis as requested by the underwriter in preparation of the preliminary official statement.

#### Participation in Presentations to City Council or other Public Forums

1. P3Works will prepare and present information as requested to the City Council or any other public forum.

#### BASIC DISTRICT ADMINISTRATION SERVICES AND FEE

#### *If no bonds are sold:*

Monthly Fee = \$1,500 beginning the first of the month following execution of this Agreement for the first improvement area; and \$1,000 per month for each improvement area thereafter. (Proration will occur for any partial month if not begun on the  $1^{st}$  day of the month.)

#### If bonds are sold:

Monthly Fee amounts will be \$2,500 for the first improvement area beginning the first month following the issuance of bonds; and \$1,250 per month for each improvement area thereafter.

See Section below related to "Consulting Services Relating to Future Improvement Areas and related Bond Issuance" for hourly fees if bonds are contemplated.

### Prepare Annual Service and Assessment Plan Update

- 1. If possible, obtain updated construction cost estimates (or actual costs for completed facilities) for District improvements, and update service and assessment plan text and tables.
- 2. Update service and assessment plan text and tables as necessary to account for any changes in development plan or land uses.
- 3. Update annual District assessment roll.
- 4. Identify parcel subdivisions, conveyance to property owners' associations, changes in land use, and any other information relevant to the levy of special assessments.
- 5. Review maps of tax parcels to compile/audit list of parcels that are within the District for the upcoming bond year. Classify each parcel pursuant to the approved service and assessment plan.
- 6. Identify and parcels dedicated to any property types classified as exempt by the service and assessment plan.
- 7. Update District database with newly subdivided parcels and property type classifications.
- 8. Calculate annual special assessment for each parcel. Verify the sum of annual installments for all parcels in the District is sufficient to meet the annual debt service requirement, administration expenses, and any provisions for delinquency or prepayment reserves.
- 9. Calculate other funds available, such as reserve fund income, capitalized interest, and interest income. Reduce annual assessment based on findings according to approved service and assessment plan.
- 10. Present preliminary annual assessment roll to City. Upon approval by City, submit final annual assessment roll to County Tax Collector.

## Administration of Bond Funds (if bonds are sold)

- 1. Review and reconcile the account statements for the funds maintained by the trustee. Ensure annual special assessment calculation is compliant with Indenture as it relates to each fund.
- 2. Provide annual summary of all District accounts maintained by Trustee at the time the annual service and assessment plan update is performed.

## Provide Public Information Request Support

- 1. If requested, P3Works will respond to any calls and or emails relating to the District. P3Works will only provide technical answers relating to the annual assessments or the District generally. P3Works will not provide any commentary on City policy relating to PIDs.
- 2. If the City receives a notice from a property owner alleging an error in the calculation of any matters related to the annual assessment roll for the District, P3Works will review and provide a written response to the City. If a calculation error occurred, P3Works will take corrective action as required to correct the error.

### **Delinquency Management**

- 1. After the end of the annual assessment installment collection period, P3Works will prepare a delinquent special assessment report, which details which parcels are delinquent and the amount of delinquency.
- 2. P3Works will advise the City what action must be taken relating to delinquent parcels, if any, to remain in compliance with the District bond documents.

# **DISTRICT ADMINISTRATION SETUP SERVICES (Required for any existing PID not created by P3Works.)**

\$7,500 One Time Lump Sum Fee

- 1. Prepare District Administration Manual
- 2. P3Works will review the full bond transcript and identify all requirements of the City relating to District administration and/or disclosure requirements.
- 3. Prepare written summary of all City administration and disclosure requirements.
- 4. Prepare calendar of all relevant dates and deadlines for District administration and disclosure requirements.
- 5. Meet with County Assessor's office to establish procedure for obtaining parcel information for assessment roll.
- 6. Meet with County Tax Office to establish procedure to include District assessment roll on property tax bill.
- 7. Meet with City representatives to finalize policies and procedures relating to District Administration.

#### ADDITIONAL DISTRICT ADMINISTRATION SERVICES

Billed at P3Works' prevailing hourly rates, which are currently as follows:

Title	Hourly Rate
Managing Partner	\$250
Vice President	\$185
Senior Associate	\$160
Associate	\$135
Administrative	\$75

<sup>\*</sup>P3Works' hourly rates may be adjusted annually to reflect increased costs of labor and/or adding/reclassifying titles. Travel will be billed at the hourly rates.

#### Continuing Disclosure Services

- 1. P3Works will prepare the form of the annual report as required by the continuing disclosure agreements and work with the City and the Developer to complete.
- 2. P3Works will request from developer the reports due pursuant to the developer disclosure agreement and disseminate these reports pursuant to the disclosure agreement.
- 3. Upon notification by any responsible party or if P3Works independently becomes aware of such knowledge, P3Works will prepare notices of material events covering the events enumerated in the disclosure agreements.
- 4. P3Works will coordinate with the Trustee to disseminate the annual reports, quarterly reports from the developer, and notice of significant events to the Municipal Securities Rulemaking Board (MSRB) and any other parties required in the continuing disclosure agreement.

#### <u>Developer Payment Request Administration</u>

- 1. P3Works will review all developer payment requests to ensure the request complies with the PID Financing Agreement, the District service and assessment plan, and any other relevant provisions contained in the District documents.
- 2. P3Works will audit the developer payment request to ensure there is proper backup documentation and that the accounting is accurate.
- 3. P3Works will coordinate with the City's designated representative to ensure the improvements were built to the standards of the accepting governing body.
- 4. P3Works will ensure improvements to be dedicated are free and clear of all liens and encumbrances.

# Consulting Services Relating to Future Improvement Areas and related Bond Issuance (to be paid from Developer funds advanced to City)

- 1. P3Works will update the Service and Assessment Plan to comply with Bond documents.
- 2. P3Works will prepare an updated Assessment Roll including the future Improvement Area
- 3. P3Works will coordinate with City's bond counsel, financial advisor, and the bond underwriter to ensure the Bonds and all related documents are in compliance with state law.
- 4. P3Works will prepare any additional reports or analyses as needed to successfully issue the Bonds.

## **EXHIBIT B**IRMA EXEMPTION LETTER



P3Works, LLC. 9284 Huntington Sq., Suite 100 North Richland Hills, TX 76182

Mary V. Petty, Managing Partner +1.817.393-0353 Phone Admin@P3-Works.com

{Date}

Bert Lumbreras City Manager City of San Marcos 630 E Hopkins St, San Marcos, TX 78666

RE: IRMA Exemption/Acceptance Letter

To Whom It May Concern:

We have received your written representation, dated \_\_\_\_\_\_\_, 20\_\_\_, that the City of San Marcos (the "City") has engaged and is represented by \_\_\_\_\_\_\_, an independent registered Municipal Advisor ("IRMA"). In accordance with Section 15Ba1-1(d)(3)(vi) of the Securities Exchange Act of 1934 ("Securities Exchange Act"), we understand and intend for the City to rely on IRMA's advice in evaluating recommendations brought forward by P3Works, LLC that constitute "advice" as defined in the Securities Exchange Act ("IRMA Exemption").

Furthermore, P3Works, LLC has conducted reasonable due diligence and is confirming that to the best of our knowledge, the IRMA is independent from P3Works, LLC, that P3Works, LLC is not a municipal advisor and is not subject to the fiduciary duty to municipal entities that the Security and Exchange Act imposes on municipal advisors, and that P3Works, LLC has a reasonable basis for relying on the IRMA Exemption. We will advise you, in writing, if we become aware of any changes.

P3Works, LLC provides PID Administration as consult services to Cities and Counties. As required by the relevant sections of the Securities Exchange Act regarding Municipal Advisors, we are informing your identified IRMA of these facts.

Mary V. Petty Managing Partner P3Works, LLC Jon Snyder Managing Partner P3Works, LL