

## **Austin TX** 16870 South IH 35 Buda, TX 78610 512-312-1146

## **Customer Proposal Letter**

CITY OF SAN MARCOS 630 E HOPKINS SAN MARCOS, TX 78666 (512) 393-8000

SHAWN WOLFSHOHL, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

| VEHICLE   |                 |   |                                       |  |  |  |
|---|-----------------|---|---------------------------------------|--|--|--|
| Make Peterbilt Model 56   | 7Year_2021      | Stock Number To Be Determined   |                                       |  |  |  |
| Additional Vehicle and Accessor                                       | ies Description | To be delivered on or about 12/15/2020  |                                       |  |  |  |
| Includes: Head  | Street Comment  | PHISON BuyBoard Lea1-19   |                                       |  |  |  |
| Quantity 3-1  | in West Rit     | 1   | Total                                 |  |  |  |
| Truck Price per Unit  | inches Kil      | \$146.574.00  | \$146.574.00                          |  |  |  |
| F.E.T. (Factory & Dealer Paid)  |                 | \$0.00  | \$0.00                                |  |  |  |
| Net Sales Price<br>Optional Extended Warranty(ies)<br>State Sales Tax |                 | \$146,574.00  | \$146,574.00                          |  |  |  |
| Documentary Fee   |                 | \$350.00  | \$350.00                              |  |  |  |
|   |                 |   |                                       |  |  |  |
| Administration Fee  |                 | 0007.05   | 4007.05                               |  |  |  |
| Vehicle Inventory Tax   |                 | <u>\$307.95</u>   | \$307.95                              |  |  |  |
| Additional Taxes Tire Recycling Program                               |                 |   |                                       |  |  |  |
| Battery Disposal Fee  |                 |   |                                       |  |  |  |
| Out of State Vehicle Fee  |                 |   | · · · · · · · · · · · · · · · · · · · |  |  |  |
| Rebate(s)   |                 |   |                                       |  |  |  |
| Total Sales Price (Including Reba                                     | ite(s))         | \$147,231.95  | \$147,231.95                          |  |  |  |
| Trade Allowance (see DISCLA   | IER Below)      | -   | \$0.00                                |  |  |  |
| Sales Representative  | Louni Jon       | Ronnie Rose   |                                       |  |  |  |
| Purchaser   | signature       | printed name  |                                       |  |  |  |
|   | signature       | printed name  |                                       |  |  |  |
| Accepted by Sales Manager or  | itle            | date  |                                       |  |  |  |
|   | signature       | printed name  |                                       |  |  |  |
|   |                 | is a quotation only. Sale terms subject to a<br>Retail Purchase Order incorporating above terms. Any do |                                       |  |  |  |

license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be flable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or Is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

## TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE BUYBOARD

| Vendor RUSH TRUCK CE                      | RUSH TRUCK CENTER                              |             |                | Date Prepared        |                       |            |
|---|--|-------------|----------------|----------------------|-----------------------|------------|
| Contact for Vendor: COLTON KRUSE          | endor: COLTON KRUSE                            |             |                | Phone (830) 302-5219 |                       |            |
| End User: City of San Marcos              |  |             |                |                      |                       |            |
| End User Contact: Shawn Wolfshohl         |  | Phone/l     | Fax            | (210) 233-32         | 97                    |            |
| Product Description: Peterbilt 567 Tracto | or   |             |                | -                    |                       |            |
|   |  |             |                |                      |                       |            |
| A: Base Price in Bid/Proposal Number:     | 601-19   | Series:     |                |                      | <b>567</b> \$         | 87,216.00  |
| B: Published Options(Itemize Below)       |  |             |                |                      |                       |            |
| DESCRIPTION                               | AMOUNT   | OPT#        | DESCRIPT       | TON                  | AN                    | MOUNT      |
| Peterbilt Frame & Equipment               | \$ 3,323.00                                    |             |                |                      |                       |            |
| Peterbilt Front/Rear Axles & Equipment    | \$ 6,400.00                                    |             |                |                      |                       |            |
| Peterbilt Engine/Transmission & Equipment |  |             |                |                      |                       |            |
| Peterbilt Air & Trailer/Tires & Wheels    | \$ 3,531.00                                    |             |                |                      |                       |            |
| Peterbilt Fuel Tanks/Battery Box & Bumper | \$ 2,170.00                                    |             |                |                      |                       |            |
| Peterbilt Cab & Equipment                 | \$ 7,330.00                                    |             |                |                      |                       |            |
| Subtotal Column 1: \$ 62,887.00           |  | Subtota     | l Column 2:    | \$                   |                       |            |
| Published Options added to Base Price(    | Subtotal of "Col                               | 1" & "Col   | 2")            |                      | \$                    | 62,887.00  |
|   |  |             |                |                      |                       |            |
| C: Subtotal of A + B                      |  |             |                |                      |                       | 150,103.00 |
| D: Non Published Options                  |  |             |                |                      |                       |            |
|   |  |             |                |                      |                       |            |
|   |  |             |                |                      |                       |            |
|   |  | 10          | 1010           | d)                   | $-\!\!\!\!+\!\!\!\!-$ |            |
| Subtotal Column 1: \$ -                   | J  | Subtota     | l Column 2:    | \$ -                 |                       |            |
| Unpublished Options added to Base prid    | o / Subtotal "Cal                              | 11+ Col 2   | <u>")</u>      |                      | \$                    |            |
| Oripublished Options added to base pric   | e (Subiolai Coi                                | 1 + 0012    | <i>)</i>       |                      | Ф                     | -          |
| E: Contract Price Adjustment (If any, ex  | rolain here \                                  |             | 1              |                      |                       |            |
| Paccar Q3 Multi Unit Discount             | ,p. (a, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, |             |                |                      | \$                    | (2,751.80) |
|   |  |             |                |                      |                       |            |
| F: Total of C + D +/- E                   |  |             |                |                      | - \$                  | 147,351.20 |
| -   |  |             |                |                      |                       |            |
| G: Quantity ordered Units:                | 1.00   | хF          |                |                      | \$                    | 147,351.20 |
|   |  |             |                |                      |                       |            |
| H: BUYBOARD Administrative Fee            |  |             |                |                      | \$                    | -          |
|   |  |             |                |                      |                       |            |
| I: Non-Equipment Charges & Credits (I.    | e.: Ext. Warranty                              | y, Trade-Ir | ı, Delivery, e | etc.)                |                       |            |
|   |  |             |                |                      | $\dashv$              |            |
|   | -  | -           |                |                      | -                     |            |
|   |  |             |                |                      | +                     |            |
|   |  |             |                |                      |                       |            |
| J: TOTAL PURCHASE PRICE INCLUDING (G+H+I) |  |             |                |                      |                       | 147,351.20 |