



All of **us** serving you®

Government Leasing and Finance

May 20, 2019

City of San Marcos, TX

At your request, U.S. Bancorp Government Leasing and Finance, Inc. ("USBGLF") has prepared for your consideration the following proposal for financing ("Proposal"). **This is only a proposal and does not represent a commitment by U.S. Bancorp Government Leasing and Finance, Inc.**

Customer:	City of San Marcos, TX						
Lessor:	U.S. Bancorp Government Leasing and Finance, Inc.						
PROPERTY:	Vehicles						
EXPIRATION:	June 30, 2019						
LEASE QUOTE:	Amount	Rate	Payments	Factor	Pmts / Year	Term	Adv. / Arr.
	68,389.84	3.15%	24,247.64	0.3545504	1	36 Months	Arrears
	68,389.84	3.25%	15,039.99	0.2199156	1	60 Months	Arrears
	68,389.84	3.35%	11,122.25	0.1626302	1	84 Months	Arrears

Notes: There are no fees associated with this offer including the establishment and use of a U.S. Bank N.A. escrow account should one be required.

The Lease will be structured as a tax-exempt municipal lease, with title in the Lessee's name and USBGLF holding a security interest in the equipment during the term. The lease is "triple-net" with the Lessee responsible for taxes, maintenance and insurance. Documentation will be provided by USBGLF, including (i) standard representations, warranties and covenants by the Lessee pertaining to the accuracy of information, organization, authority, essential use, compliance with laws, pending legal action, location and use of collateral, insurance, financial reporting and financial covenants; and (ii) standard USBGLF provisions pertaining to events of default and remedies available upon default. This offer is subject to the execution of all documentation by the Lessee within a reasonable time and in form and substance acceptable to Lessee, USBGLF and USBGLF's counsel, including terms and conditions not outlined in this Proposal.

This Proposal is conditioned on there being no material adverse change in the financial condition of the Lessee. Additionally, the terms and conditions outlined herein are subject to final review and approval (including collateral and essential use review) by USBGLF's business, legal, credit, and equipment risk management personnel.

Sincerely,

Tasha Barreau

Tasha Barreau
Vice President
U.S. Bancorp Government Leasing & Finance, Inc.
Phone: 303-330-4160
Email: tasha.barreau@usbank.com

Payment Schedules

Assume a May 28, 2019 commencement

3 years

Totals	72,742.93	68,389.84	4,353.09	0.00
<u>Date</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Prepayment Balance</u>
28-May-2020	24,247.64	22,093.36	2,154.28	47,685.37
28-May-2021	24,247.64	22,789.31	1,458.34	24,212.38
28-May-2022	24,247.64	23,507.17	740.48	0.00

5 years

Totals	75,199.96	68,389.84	6,810.12	0.00
<u>Date</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Prepayment Balance</u>
28-May-2020	15,039.99	12,817.32	2,222.67	57,239.69
28-May-2021	15,039.99	13,233.89	1,806.11	43,608.79
28-May-2022	15,039.99	13,663.99	1,376.01	29,534.88
28-May-2023	15,039.99	14,108.07	931.93	15,003.58
28-May-2024	15,039.99	14,566.58	473.41	0.00

7 Years

Totals	77,855.78	68,389.84	9,465.94	0.00
<u>Date</u>	<u>Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Prepayment Balance</u>
28-May-2020	11,122.25	8,831.19	2,291.06	61,345.41
28-May-2021	11,122.25	9,127.04	1,995.21	51,944.55
28-May-2022	11,122.25	9,432.80	1,689.46	42,228.78
28-May-2023	11,122.25	9,748.79	1,373.46	32,187.52
28-May-2024	11,122.25	10,075.38	1,046.88	21,809.88
28-May-2025	11,122.25	10,412.90	709.35	11,084.59
28-May-2026	11,122.25	10,761.74	360.52	0.00