#### SCOPE OF WORK (SOW)

This SOW is entered into by and between Nearmap US, Inc. ("Nearmap") and the City of San Marcos ("Licensee"). Capitalized terms not otherwise defined in this SOW will have the meanings given in the quote #Q033408 and Nearmap's products agreement as set out in Annexure A ("Nearmap Terms") to this SOW. To the extent of any inconsistencies between this SOW and the Nearmap Terms, the terms of this SOW will prevail.

1. **Nearmap Deliverables**: Nearmap will supply Products under this SOW pursuant to the Nearmap Terms and the Product Specifications.

#### 2. **Product Specifications:**

#### a. **Product**:

- i. Nearmap Vertical for Government all overhead (orthogonal, or ortho) orthographically rectified mosaic RGB imagery produced by Nearmap for the continental United States, with typical GSD of 3", with geographical coverage substantially as described in the coverage document available on Nearmap's website (<a href="www.go.nearmap.com">www.go.nearmap.com</a>) ("Website") and which is accessible through the Website or any other domain as notified to the Licensee by Nearmap. Provision of Nearmap Vertical for Government under this SOW is subject to additional terms as published at <a href="https://go.nearmap.com/legal/us-agreements-page">https://go.nearmap.com/legal/us-agreements-page</a>.
- ii. **ArcGIS Integration** The Licensee may access Nearmap Vertical for Government Product through another application apart from the Website using ArcGIS Integration. Provision of ArcGIS Integration under this SOW is subject to additional terms as published at <a href="https://go.nearmap.com/legal/us-agreements-page">https://go.nearmap.com/legal/us-agreements-page</a>.
- iii. Nearmap Now Nearmap will carry out one Survey of the area as outlined in Annexure B for each year of the Term of this SOW. For clarity, provision of a Nearmap Now under this SOW is subject to section 16 of the Nearmap Terms, and is subject to the specifications provided in Annexure B. A new Survey document will be issued by Nearmap to the Licensee each year with an adjusted capture time, as mutually agreed between both parties.
- for each year of the Term of this SOW, for the area of interest outlined in Annexure C ("AOI"). Provision of an Offline Copy Add-on for Government under this SOW is subject to additional terms as published at <a href="https://go.nearmap.com/legal/us-agreements-page">https://go.nearmap.com/legal/us-agreements-page</a>, and is subject to the specifications provided in Annexure C. A new specifications document will be issued by Nearmap to the Licensee each year with an adjusted delivery date, as mutually agreed between both parties.
- b. **Annualized Estimated Usage**: 25GB, only applicable to the Nearmap Vertical for Government and ArcGIS Integration Products.
- c. Additional Terms and Conditions: For the purposes of this SOW, the term "Periodic Data Allowance" in the Product-Specific Terms for the ArcGIS Integration Product is replaced with "Annualized Estimated Usage".

#### 3. Fees and Payment

- a. **Fees:** Total of USD\$49,500.00 for the Term.
- b. **Method of Payment:** The Fees are payable in three (3) equal yearly instalments, by invoice, within 30 days from date of invoice.
- 4. **Commencement Date:** On the date the last party signs this SOW.
- 5. **Term of SOW:** Thirty-six (36) months from the Commencement Date, renewable in accordance with the Nearmap Terms.

6.	Nearmap's Roles	and Responsibilities:	: As per the Nearmap Terms.
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7.	Licensee's Roles and Responsibilities:	As per the Nearmap Terms.

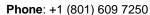
City of San Marcos, TX	Nearmap US, Inc.	
By:	By:	
Title:	Title:	
Date:	Date:	

## Annexure A

# **NEW SUBSCRIPTION QUOTE**

Nearmap US Inc.

10897 South River Front Parkway, Suite 150 South Jordan, UT 84095 USA



nearmap:

**Customer Name** Dewberry Engineers, Inc. **Quote Number** Q033408

**Type** New Subscription **Quote Expiry** 10/31/2018

**Contract Commencement** Commences upon signing **Contract Term** 36 Months

> **Subscription Start Date** Commences upon signing

Luis Farfan Sales Rep Sales Rep Email luis.farfan@nearmap.com

**Auto Renew** Yes **Payment Term** Net 30

emacpherson@dewberry.com

**Bill To** Dewberry Engineers, Inc. Dewberry Eingeers, Inc. Ship To

Elise MacPherson, Katie Steele 1000 North Ashley Drive Suite 630 E Hopkins,

801, Tampa, Florida, San Marcos, Texas, 78666 33602-3718

(512) 393-8489

ksteele@sanmarcostx.gov

PRODUCT	ANNUALIZED ESTIMATED USAGE	COVERAGE	SEATS	TOTAL
ArcGIS Integration	NA	Nationwide	NA	\$0.00
Nearmap Now	NA	Nationwide	NA	\$30,000.00
Offline Copy Add-on for Government	NA	Nationwide	NA	\$6,000.00
Nearmap Vertical for Government	25 GB	Nationwide	Unlimited	\$15,003.00
		1	Subtotal	\$51,003,00

\$51,003.00 **Discounts** \$1,503.00 **Estimated Tax** \$0.00 Total USD \$49,500.00

Position:

#### **ACCEPTANCE OF Q033408**

By selecting "Yes" or signing below, you acknowledge that (a) you have read, understood and agree to the Products Agreement and Product-Specific Terms which can be found at <a href="http://go.nearmap.com/legal/us-agreements-page">http://go.nearmap.com/legal/us-agreements-page</a>, (b) you have the authority to agree to this New Subscription Quote and (c) you agree to pay the fees set forth herein. This New Subscription Quote constitutes a binding commitment for the Contract Term stated above. Your product details and Coverage Area can be found at <a href="http://go.nearmap.com/legal/us-agreements-">http://go.nearmap.com/legal/us-agreements-</a> page

Signature / Digital Acceptance:	Date:
Full Name:	Positi

PO Number (if required):

If printed, please sign, scan and email to: orders.us@nearmap.com

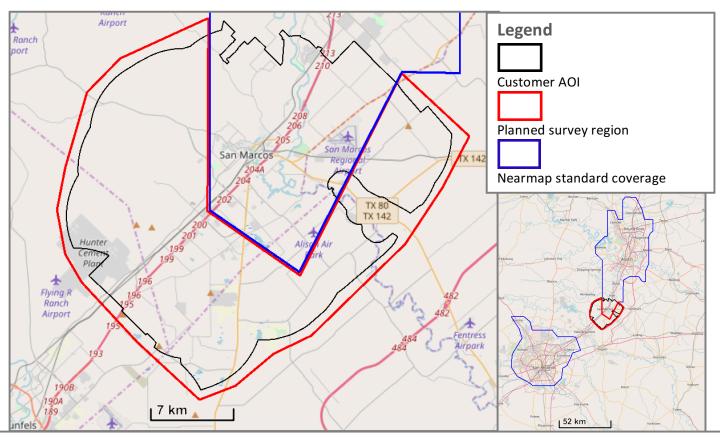
#### Schedule 1

#### **Additional Terms and Conditions**

N/A



# Proposed Nearmap Now Survey for City of San Marcos, TX



## Area of Interest (AOI) Details

Customer Name: City of San Marcos, TX

Customer AOI File: ETJ.shp

Analysis run by: M.Alaupovic, Survey Operations

Analysis date: 2018 - 10 - 24

Customer requested area (AOI): 181 mi<sup>2</sup>

Survey Area Required: 146 mi<sup>2</sup>

### **Technical Product Offering**

Accuracy: Nearmap standard (better than 75cm RMSE horizontal accuracy).

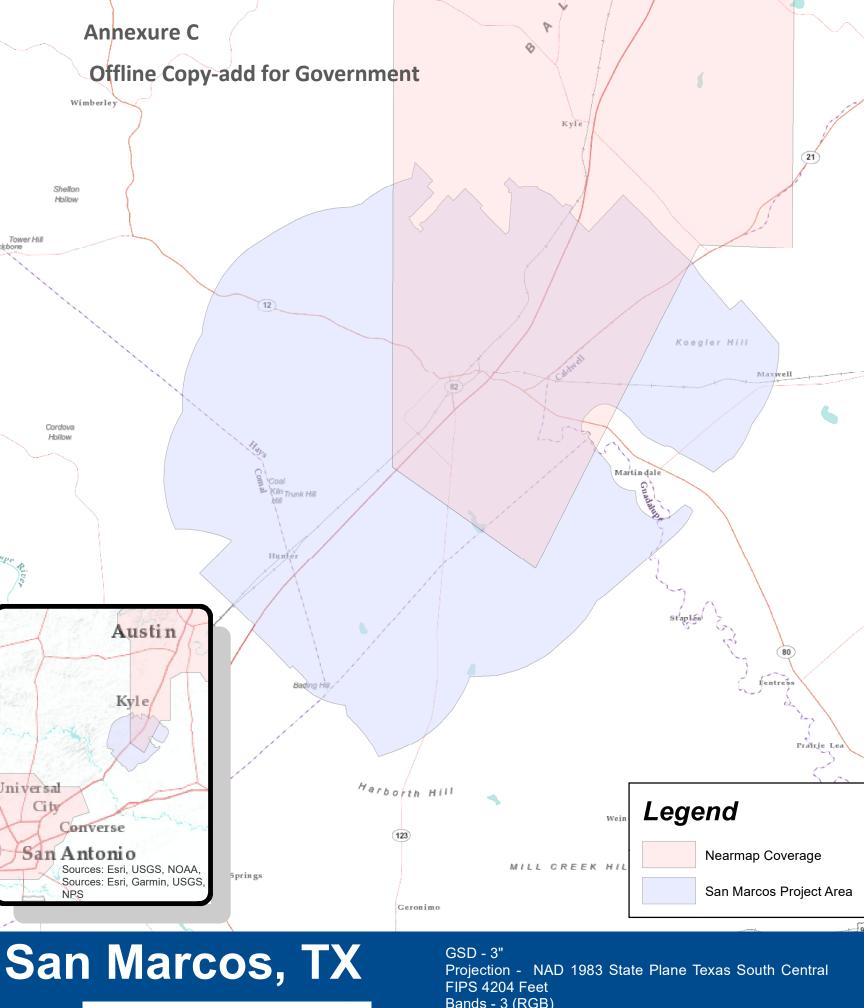
**Number of Captures:** One per contract, unless otherwise agreed.

Capture Timing: To be captured as part of scheduled capture of adjacent Nearmap coverage area in Summer 2019.

**Subscription:** Required.

Offer includes: Vertical-view, Orthorectified aerial RGB imagery.

Offer does not include: Oblique view, 3D, LiDAR/elevation data, infrared, video, ground control.





Bands - 3 (RGB)

Format - GeoTIFF

Tiling - One (1) mile x One (1) miles

Accuracy - 75cm RMSE Horizontal Accuracy

Delivery Date: Summer 2019 Capture

Timing: Within 60 days of imagery being hosted to

MapBrowser

Subscription - Required