



MEMO

TO: Bert Lumbreras, City Manager
FROM: Kristy Stark, Director of Communications & IGR
DATE: September 17, 2018
RE: Recommendation for State Lobbying Contract

Please allow this memo to detail the recommendation of the City's evaluation committee for Bickerstaff Heath Delgado Acosta LLP to be awarded the contract for State Lobbying Services for the City of San Marcos. We had phenomenal response to this RFQ – 18 viable proposals – and our purchasing department coordinated a very successful process that included interviews with two relevant firms. In the end, Bickerstaff's team of Claudia Russell, Kimberly Grinnan, Cobby A. Caputo and Gregory Miller, along with overall firm resources to include 26 attorneys, 2 registered lobbyists and 22 support staff with offices in Austin, El Paso and Houston stood apart from the other candidates.

We look forward to working with the approved firm to develop our City's state agenda in anticipation of the 86th Texas Legislative Session that begins January 8, 2019.