

FY 2018-19 BUDGET WORKSHOP August 2, 2018

Bert Lumbreras, City Manager Steve Parker, Assistant City Manager/CFO Collette Jamison, Assistant City Manager Heather Hurlbert, Finance Director Melissa Neel, Assistant Finance Director



General Fund

Hotel Motel

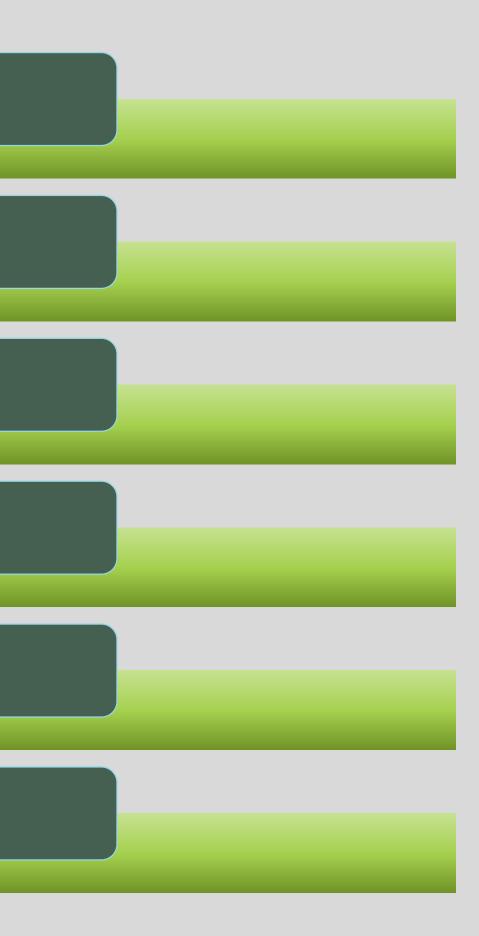
Airport

CIP Projects

Vote to set tax rate

Break: 5:30 to 6 p.m.







STRATEGIC | KEY PRIORITIES







General Fund FY 2018-2019

PROPERTY TAX GENERAL FUND IDDATE

- Tax rolls certified on July 25th
- Certified tax roll came in lower than the preliminary tax roll due to a Freeport exemption filed after the preliminary reports were issued in April
 - Total preliminary appraised value \$5.094B
 - Total certified appraised value \$5.062B
- As a result, no additional capacity was created in the **General Fund**



 One cent on the tax rate generates \$506,200 in General Fund revenue



- Community Enhancement Fee (CEF) established December 1, 2015
- Established to enhance the cleanliness and beautification of the City by providing services related to litter and nuisance abatement
- Cleanliness and beautification activities include but are not limited to:
 - Litter and nuisance abatement
 - Street cleaning
 - Mowing and landscaping



Building improvement grant programs



CEF **GENERAL FUND** Accomplishments

Over \$1.1M has been generated by the CEF to fund ongoing and one-time activities since FY2016.

Ongoing Activities

- Increased mowing and trash pick up on IH-35 and major gateway roads
- Increased trash pick up at City parks during tubing season
- Citizen Education
 - Signage
 - River Video
- Dumpster enclosure program

One-Time Activities

- Sweeper and trailer for downtown bike lanes and parking spaces
- Sweeper and trailer for sidewalks
- Trailers for parks trash collection
- Animal proof trash and recycling containers for City parks and sports fields
- Pet Waste stations, supplies and signage
- Neighborhood Beautification trailer
- Craddock Median project





RECOM FY19 PROGRAMS

\$430,000 available for one-time and ongoing CEF activities in FY 19 at current rate

Ongoing Activities

- Mowing and trash pick up
- Dumpster Enclosure Program
- Citizen Education
- Neighborhood Beautification trailer
- Maintenance and replacement of existing equipment

One-Time Activities

- Final year of animal proof trash and recycling containers for City parks and sports fields
- Showcase Project-capacity for one
 - Hopkins Gateway landscape update
 - Update Craddock median from Bishop to Wonder World
- Iris Garden renovation



CODE **GENERAL FUND** ENFORCEMENT

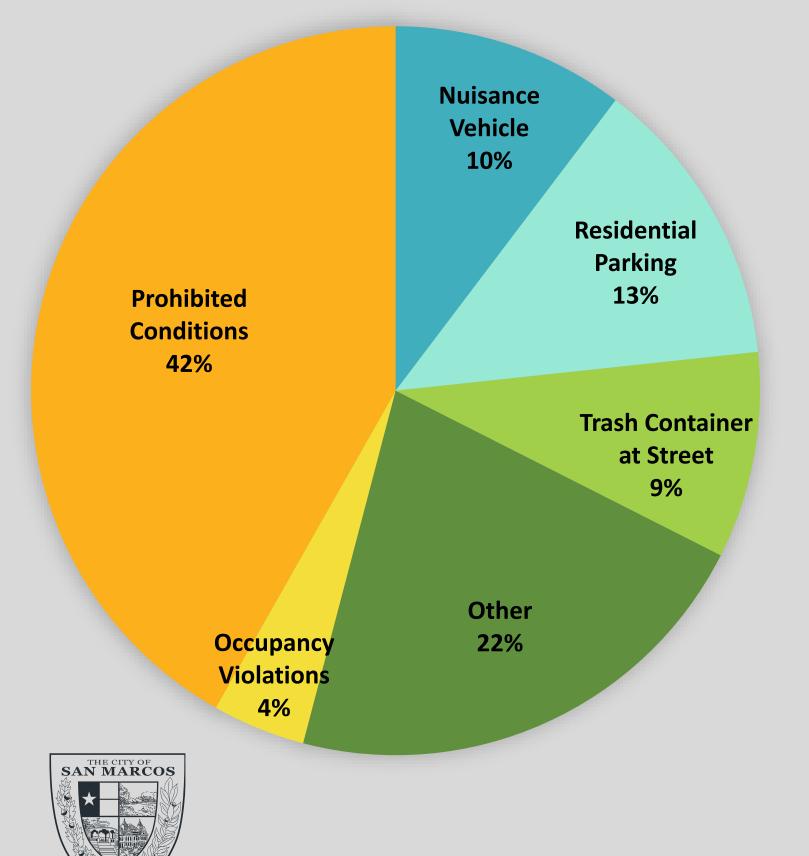
Areas of Responsibility/Oversight-Public and Private Property

- Public nuisances-High weeds, Trash/rubbish, mosquito/pests
- Prohibited parking-front/side yard, large vehicles/boats, street/alley
- Junk vehicles
- Accessory building occupancy and issues such as set backs, construction, unauthorized occupancy
- Construction without a permit
- Illegal dumping and bulky waste
- Violation of land use, home occupation, single family occupation
- Unsafe/non-conforming/dangerous structures
- SAN MARCOS

- Prohibited sign type and locations • Swimming pool complaints
- MS4 stormwater violations
- Sidewalk/alley obstruction and maintenance
- News rack violations
- Homeless camps and cleanup
- Short term rental registration and violations
- Long term rental registration and violations
- Rental registration
- Residential permit parking program

GENERAL FUND CODE ENFORCEMENT

Code Enforcement Activity



ANNUAL BUDGET 2019

Code Actions Taken

Citation Issued 7%

Formal Notice of Violation 22%

> Verbal Contact 36%

Courtesy Notice 35%

10



Proactive vs Reactive Approach

- Provide education and assistance to residents on code regulations • Be a resource to assist residents and connect them with solutions when
- possible
- Develop a resource guide to offer options and rely on enforcement as a last resort
- Partner with neighborhood groups and stakeholders to reach out and work collectively with residents
- Create a new Neighborhood Liaison position with existing staff to be a direct contact, resource, advocate and problem solver in our community
- Assess existing staff resources to identify efficiencies in beautification, furniture/debris pickup and other programs.
- Work with Texas State and community to restart a program to collect furniture/debris left in the community and partner with non-profits to utilize in restore opportunities 11





Other Areas to Assess/Pursue

- Consider shifting zoning related code issues to Planning and **Development Services**
- Assess substandard buildings and explore creation of a new Building and Standards Commission
- Continue the work of the Rental Registration Council Sub-Committee to review life and safety concerns of rental properties
- Identify and evaluate technology solutions to improve staff efficiency and customer experience



Staff will continue to assess staffing needs to adequately provide the needed services and properly administer existing and new programs.

GENERAL FUND

COMMUNITY
ENHANCEMENT
FEE

Expenses

Trash pickup and mowing athletic fields park land

Maintenance of McCarty a and gateways

Keep San Marcos Beautifu

Community Enhancement

Shifted \$162,750 in qualifying expenses that were paid from other sources in the General Fund to the CEF

Proposed Code Program

Two Code Enforcement Officers

Increase Community Enhancement Technicians from 18 25 hours/week to provide community assistance

Supplies and educational and outreach materials



	Customer Count	\$.50 Increase
Commercial Customers	1,675	\$ 10,050
Residential Customers	25,450	<u>\$152,700</u>
	Potential CEF Revenue:	\$162,750



s Shifted to CEF	Amount
of right of ways, City owned lots,	\$ 83,550
and Wonder World right of ways	\$ 41,800
ul	\$ 20,000
Technicians	<u>\$ 17,400</u>
Total	\$162,750

	Amount
	\$140,000
5 hours/week to	\$17,500
	<u>\$5,250</u>
Total	\$162,750



FIRE STAFFING

Bond Election

Bond program was structured to include debt service for the infrastructure, staffing expense, and operational expenses for the projects.

- Bond election approved \$32.2M in bonds
- Estimated tax rate required to fund 100% of debt service and operational expenses was 9.85 cents
- Proposed a tax rate increase of 8.37 cents
 - Funds 85% of debt service on \$32.2M bonds
 - Funds 85% of \$1,950,000 increase in operational expenses

Tax Rate Breakdown

- Debt Service estimated at 5.42 cents
 - Increased tax rate 4.61 cents
 - From existing General Fund capacity .81 cents
- Operating costs estimated at 4.43 cents
 - Increase tax rate 3.77 cents
 - From existing General Fund capacity .66 cents



GENERAL FUND FIRE STAFFING

- Operational capacity created by tax rate increase for FY19 is \$1,000,000
- Recommend adding additional Fire personnel:
 - Rescue squad of 8 fire fighters
 - 2 Fire Inspectors
- Addition of the rescue squad will allow for an increase from 5 to 6 total units available to respond to calls during all shifts
- Addition of the fire inspectors will allow for more frequent inspections of multifamily and hotel establishments

		Amount
Additional Fire Staffing	8 – Fire Fighters & Equipment	\$605,000
	Fund Balance 25%	<u>\$151,250</u>
	Total	\$756,250
Additional Fire Marshal Staffing	2-Fire Inspectors	\$161,000
	Fund Balance 25%	<u>\$ 40,250</u>
	Total	\$201,250
	Grand Total	\$957,500



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15

FY18 BUDGET AMENDMENT

Temporary Office Space-Lease vs Buy

- Office space of 2,016 square foot with ADA bathroom and 4 offices built out. Should provide workspaces for up to 20 employees.
- Office space-new building which includes all building set up, technology, and furnishing costs
 - Lease-48 month term- \$162,000
 - Purchase-\$228,000
- Recommend lease option

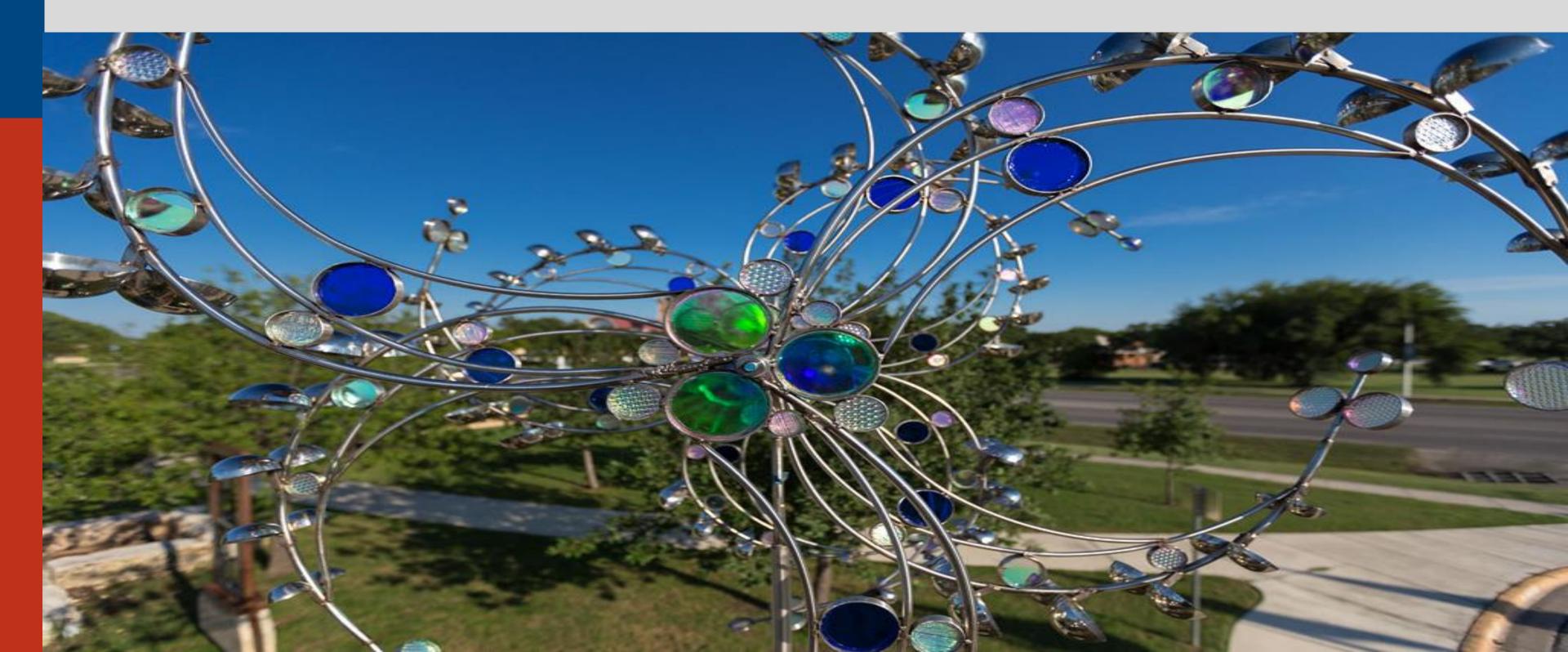
City Hall Parking

- Parking Spaces Available: 190
- Parking Needed for Employees and Customers: 250-262
- Parking Needed does not account for pre-construction meetings, employee training, cross-departmental meetings, Council work sessions.
- Recommend moving forward with addition of 24 parking spaces at a cost of \$137,000 to provide needed additional parking



ANNUAL BUDGET 2019

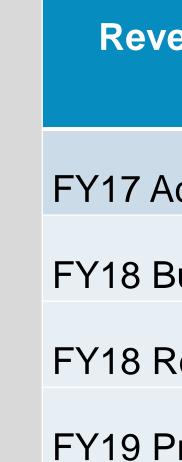
16



Hotel Motel Fund FY 2018-2019

HOTEL MOTEL | REVENUE

- Fiscal Year 2018 Revenue is trending below budget and prior year's collections
 - October through May collections are 5% below FY17 collections and \$213K below budget
- Hoping to see increased room rates over the summer months to produce revenue to somewhat reverse the trend. Do not believe the increased collections will be enough to make up budget deficit.
 - Will not receive June collections until the end of July
- Due to current trend, HOT program expenses will need to be reduced from FY18 levels.





enue Available for Programs	
ctual Revenue	\$2,292,000
udgeted Revenue	\$2,449,000
evenue Forecast	\$2,236,000
roposed Revenue	\$2,233,000

HOTEL MOTEL | PROGRAM BUDGET

Program expense budgets need to be reduced by \$250,000 or 15.5% due to reduced revenue in FY19

Current Programs	FY18 Budgeted Expenses				FY1 Recomme (15.5% red	endation
CVB (excluding personnel)	\$	975,800	\$	852,600	\$	815,900
Main Street (excluding personnel)	\$	155,500	\$	121,400	\$	132,100
Tanger Marketing Program	\$	150,000	\$	150,000	\$	126,750
Downtown Marketing Coop	\$	30,000	\$	30,000	\$	25,350
Eco Tourism	\$	40,000	\$	40,000	\$	33,800
Sports Tourism	\$	60,000	\$	60,000	\$	50,700
Tourist/Transportation	\$	10,000	\$	0	\$	0
Mural Program	\$	35,000	\$	35,000	\$	29,580
Arts Project/Permanent Art	\$	250,000	\$	250,000	\$	211,250
Conference Center Repairs	\$	10,000	\$	10,000	\$	10,000
Total:	\$1	,716,300	\$1	,549,000	\$1	,435,430
						19



Airport FY 2018-2019



REVENUE AND AIRPORT **EXPENSES**

Revenue	FY19 Budget
FY18 Budgeted Revenue	\$584K
Hanger, Shelter, and Land Rentals	\$ 28K
Fuel Flowage Fee/Gross Receipts	\$ 34K
Total Budgeted Revenue	\$646K

Expenses	FY19 Budget
FY18 Budgeted Expenses	\$609K
TAP Contract/Incentive Expense	\$ 32K
Building Maintenance	\$ 4K
Total Budgeted Expenses	\$645K

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No transfer from the General Fund is required FY19 CIP includes \$100K for facility maintenance and repair Moved focus from pavement marking and signage to airport marketing in FY19 No capacity to add additional expenses requested by TAP for the Airport Operations

Requests	
ed Facility Repair and nce- Funded in CIP	\$100K
hicle	\$ 35K
Signage and Striping	\$ 15K
arketing- Included in	
lget	\$ 25K
Pavement Crack Sealing	\$150K
Total	\$325K

21

PEG Funds FY 2018-2019





Public, Education and Governmental Access (PEG)

- 1% Fee collected by cable providers for the support of public, educational, and governmental access
- To be used for capital costs for PEG access facilities. Cannot be used for staffing or operating expenses.

Annual Collections

- The City receives approximately \$95,000 annually in PEG funds
- Currently have a balance of \$500,000 that can be used for current and future projects

Budget Recommendations

- Vehicle for Communication Department-\$13K
 - Communications does not have a dedicated vehicle for transport of equipment

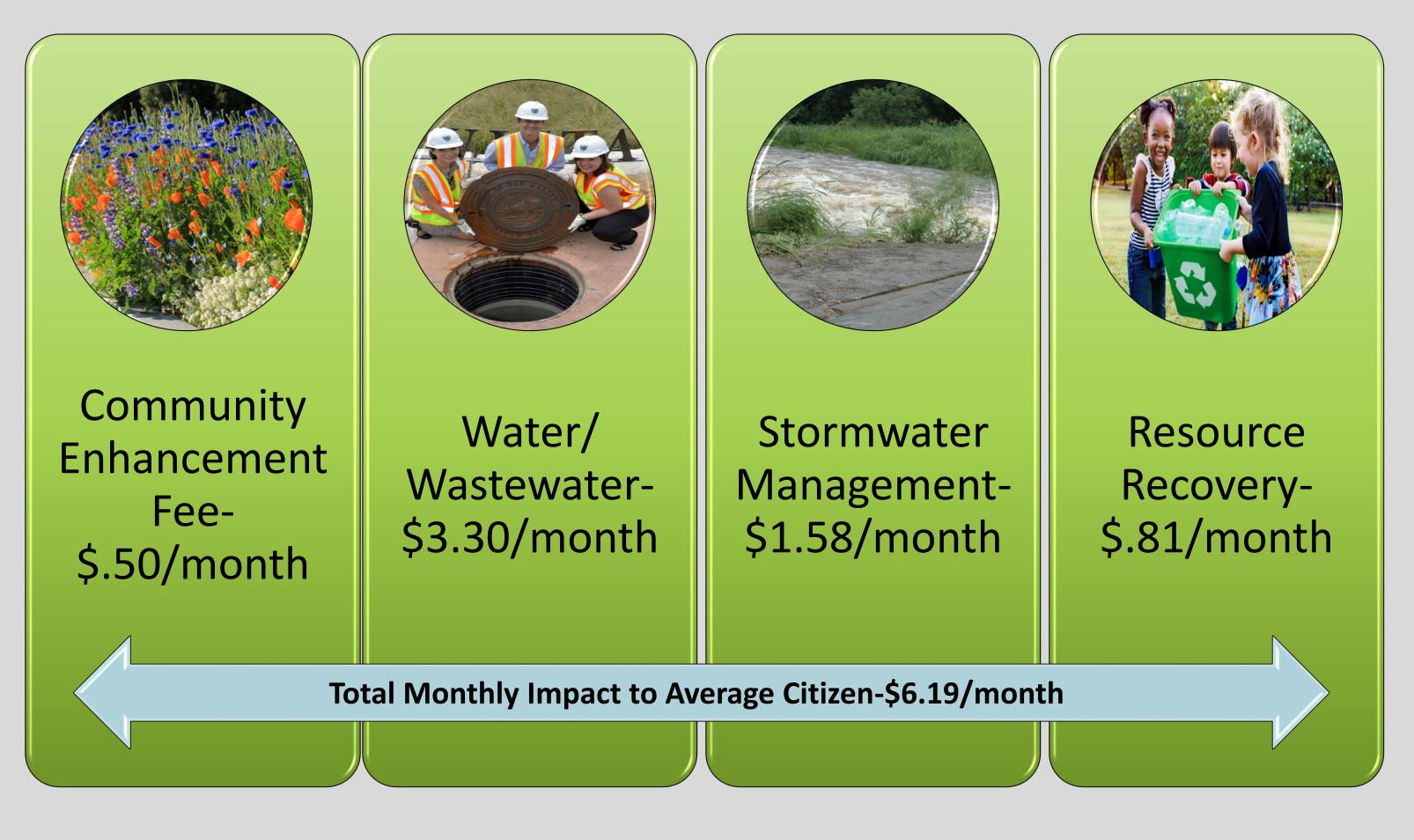


- Currently using employee's personal vehicle for transport
- Upgrade cameras and sound for council chambers and conference room-\$80K
 - Equipment can be utilized in any new facility
- Possible reconfiguration of council chambers to move ACM desk-\$5.5K

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23

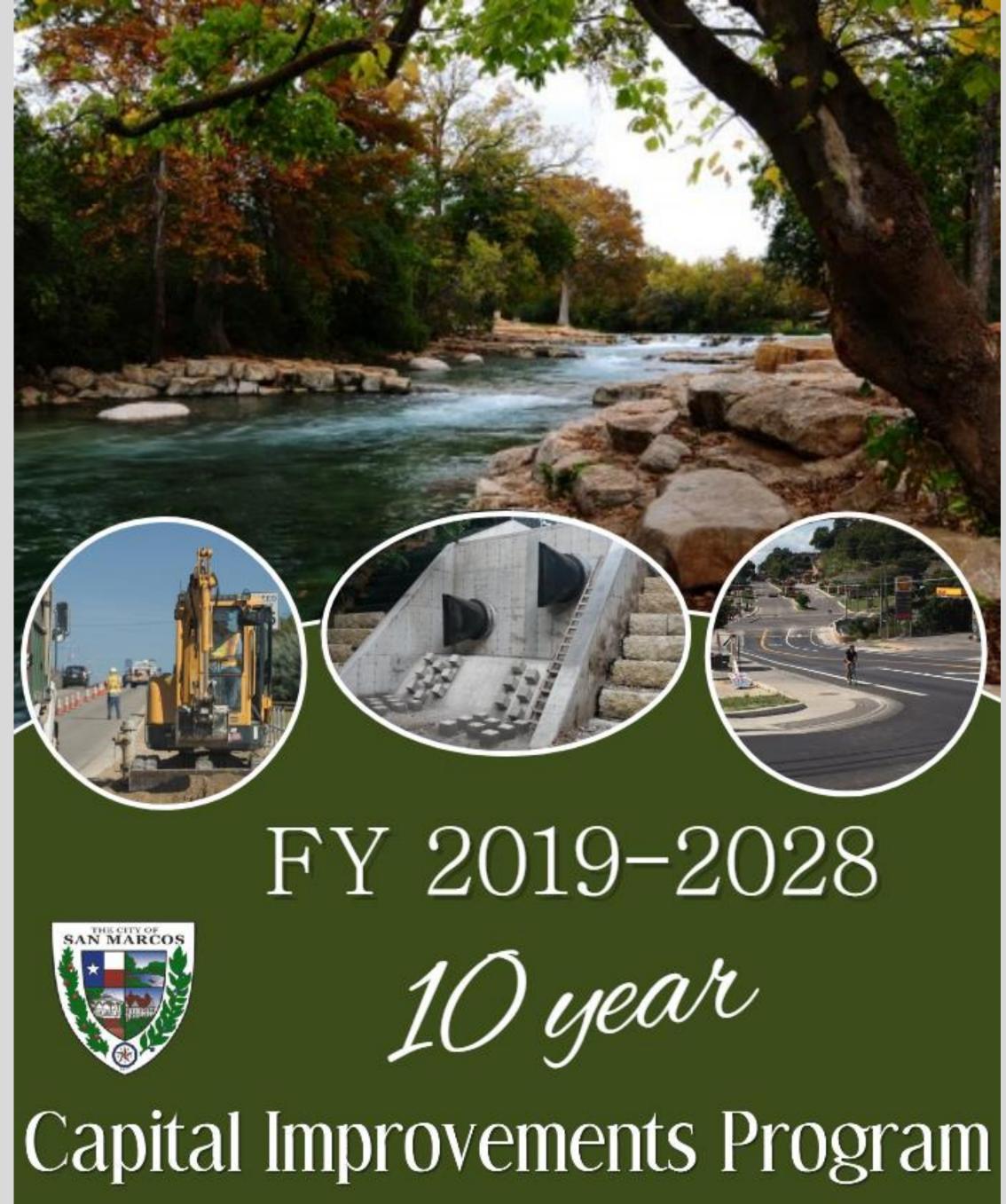
CITIZEN SCORECARD







CIP **FY** 2018-2019





Throughout the year new project requests and scope changes submitted for 10-yr CIP Oct-Dec

Detailed review and priortization of projects

(focus on next 3 years for workload & funding constraints)

<u>February</u> CIP finalized with City Manager March-Apr

CIP presented to P&Z for recommendation to City Council per Charter

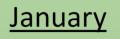
June-Sept

Council discussion and adoption of first year funding with Budget

SAN

<u>October</u> Projects authorized to expend funds

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Review with Directors and ACM's for prioritization changes

<u>May</u>

Recommended CIP presented to City Council 120 days prior to fiscal year start

<u>Mar-Apr</u>

City Council approval on CIP project debt issuance





Fund Type	Amount
General Bonds Issued*	\$11,350,000
General w/o Bonds	\$ 8,033,000
Water	\$ 8,929,000
Water ARWA	\$24,000,000
Wastewater	\$ 7,367,000
Stormwater	\$ 9,183,800
Electric	<u>\$10,394,179</u>
Total FY19 Projects	\$82,136,979
Bonds Approved & Issued	\$11,350,000
Anticipated Debt Issuance	\$70,786,979



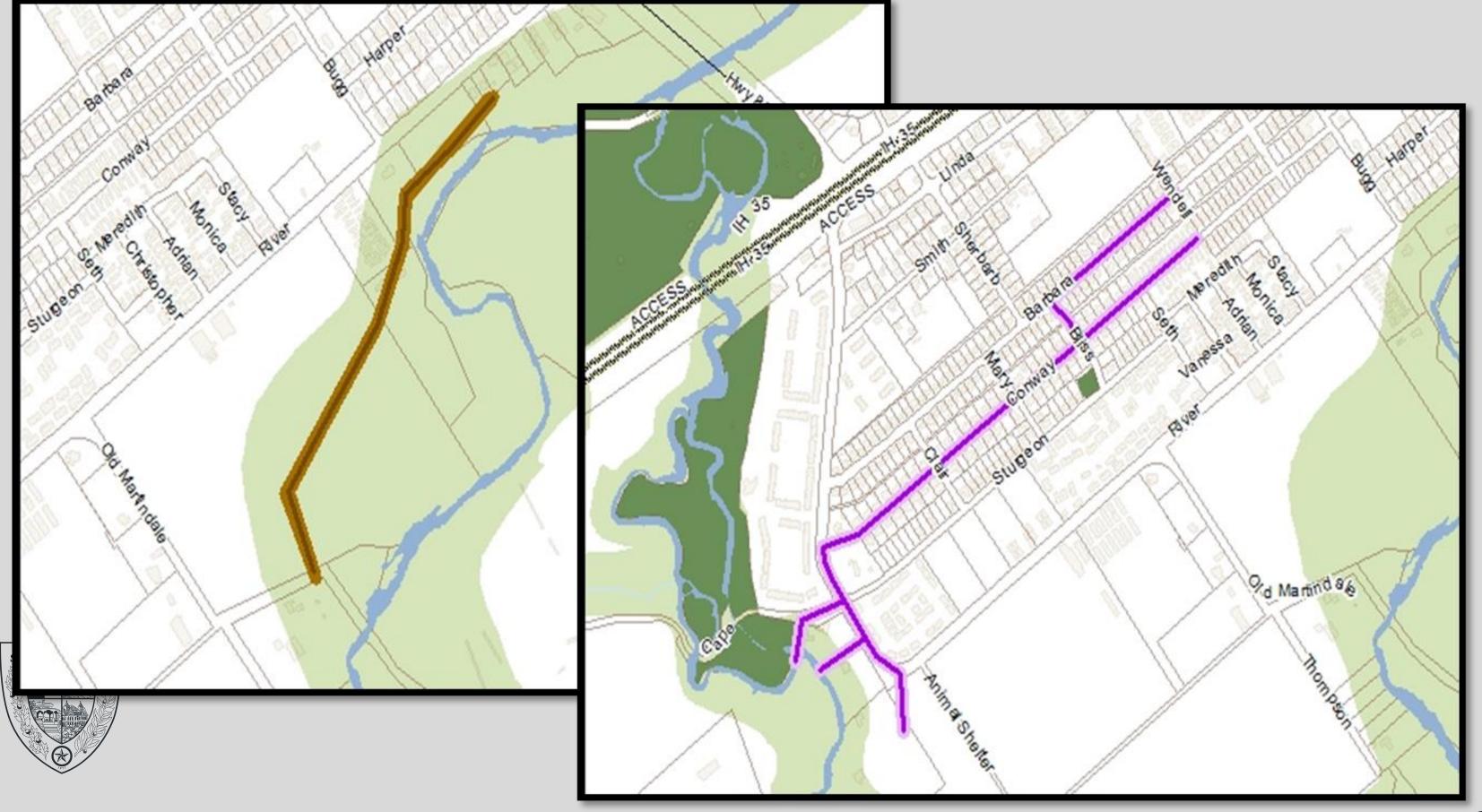
<pre>#72 Fire Dept. Relocation Station #2</pre>	\$4.60M
#106 Library Expansion & Renovation	\$6.75M





Strategic Initiative - Stormwater

- #633 Blanco Riverine Project \$2.6M
- #617 Blanco Gardens Stormwater \$250k Electric

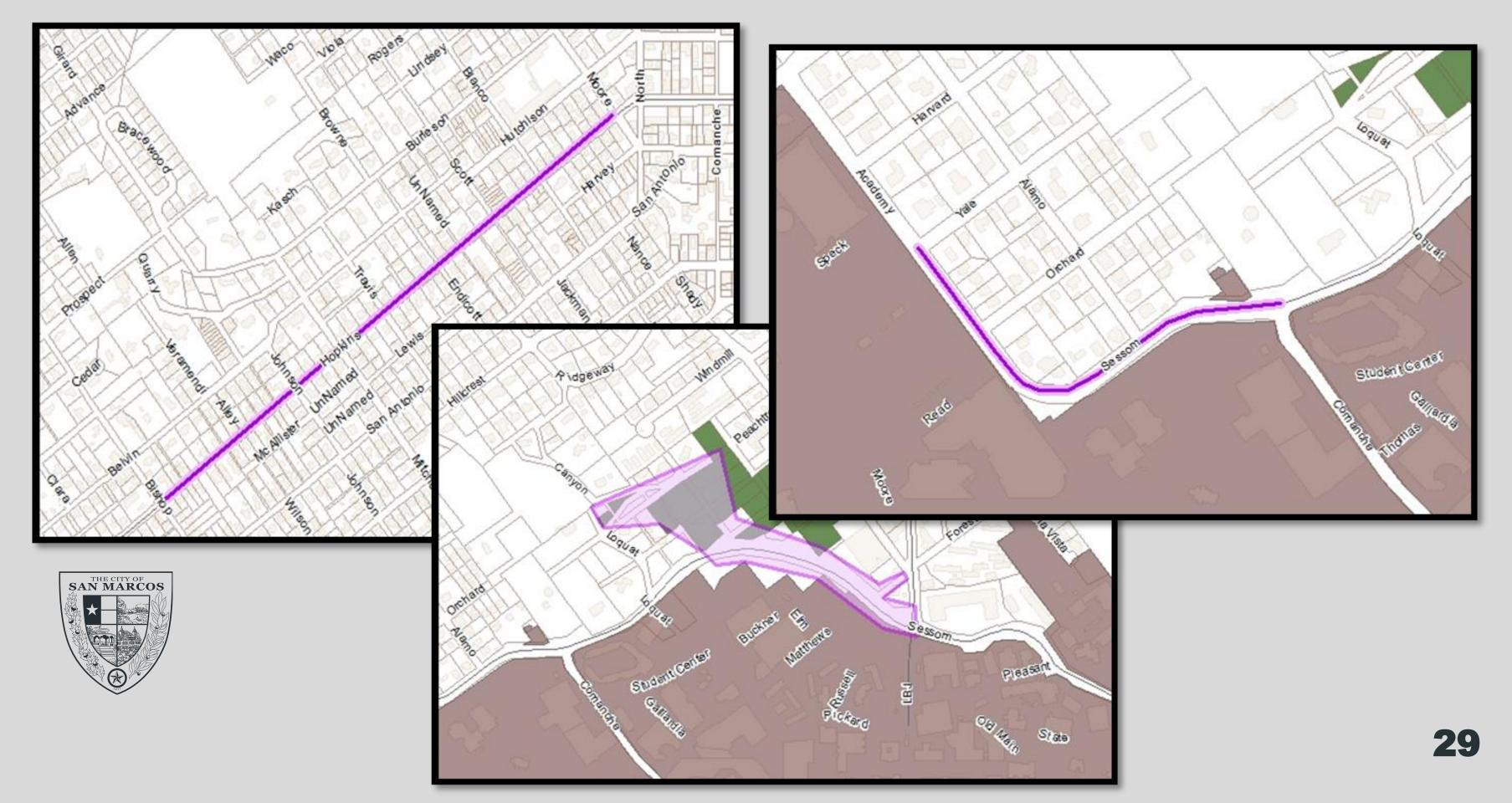






Strategic Initiative - Stormwater

- #90 Hopkins St. Imp Bishop to Moore \$8.4M
- #521 Sessom Creek Bank Stabilization \$2.67M
- #419 Sessom/Academy Intersection Imps \$1.75M



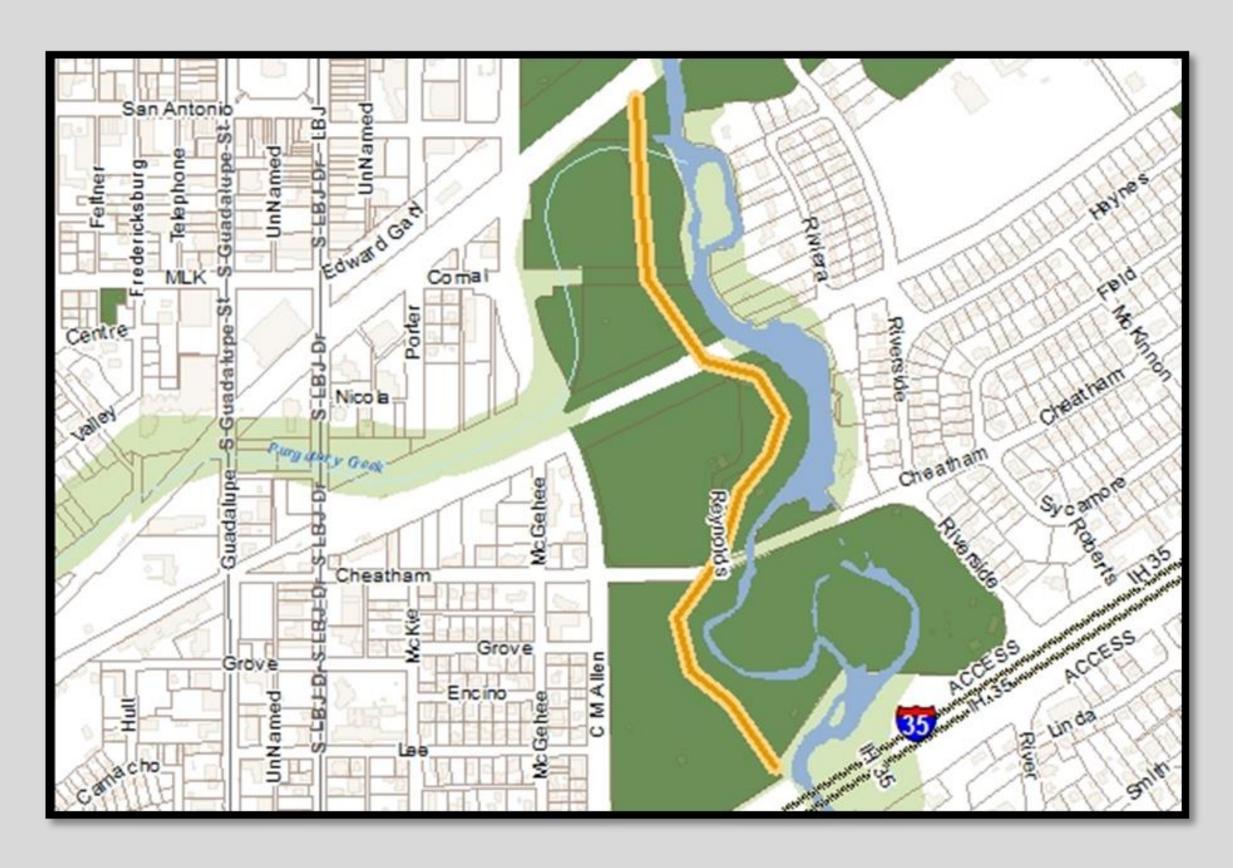
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4M 67M \$1.75M

CIP | FY19 CONSTRUCTION PROJECTS

Strategic Initiative – Facilities

- #653 Airport City Facilities \$100k
- #526 City Facility Renovations \$900k
- #639 Pub Svs/Comm Svs Complex Fiber/Tower \$450k
- #716 San Marcos River Bike and Ped Trail \$287k





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ower - \$450k \$287k





Strategic Initiative – Transit

• #476 Sheltered Bus Stops - \$80k

Infrastructure

- #636 Aquarena Springs Waterline Replacement \$370k
- #142 Old Bastrop Hwy Water Rattler Rd to Centerpoint \$1.6M
- #642 Rehab LS14 River Rd \$100k
- #643 Rehab LS25 Hills of Hays \$100k
- #207 SSES & Repairs \$650k yearly
- #430 Staples Rd 12" Water \$1.4M
- #638 Surface Water Treatment Plant Access \$50k
- #388 Upgrade Redwood Substation Transformer RW-T2 \$3.1M



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ent \$370k enterpoint - \$1.6M

- \$50k mer RW-T2 \$3.1M

CIP | FY19 CONSTRUCTION PROJECTS

Downtown

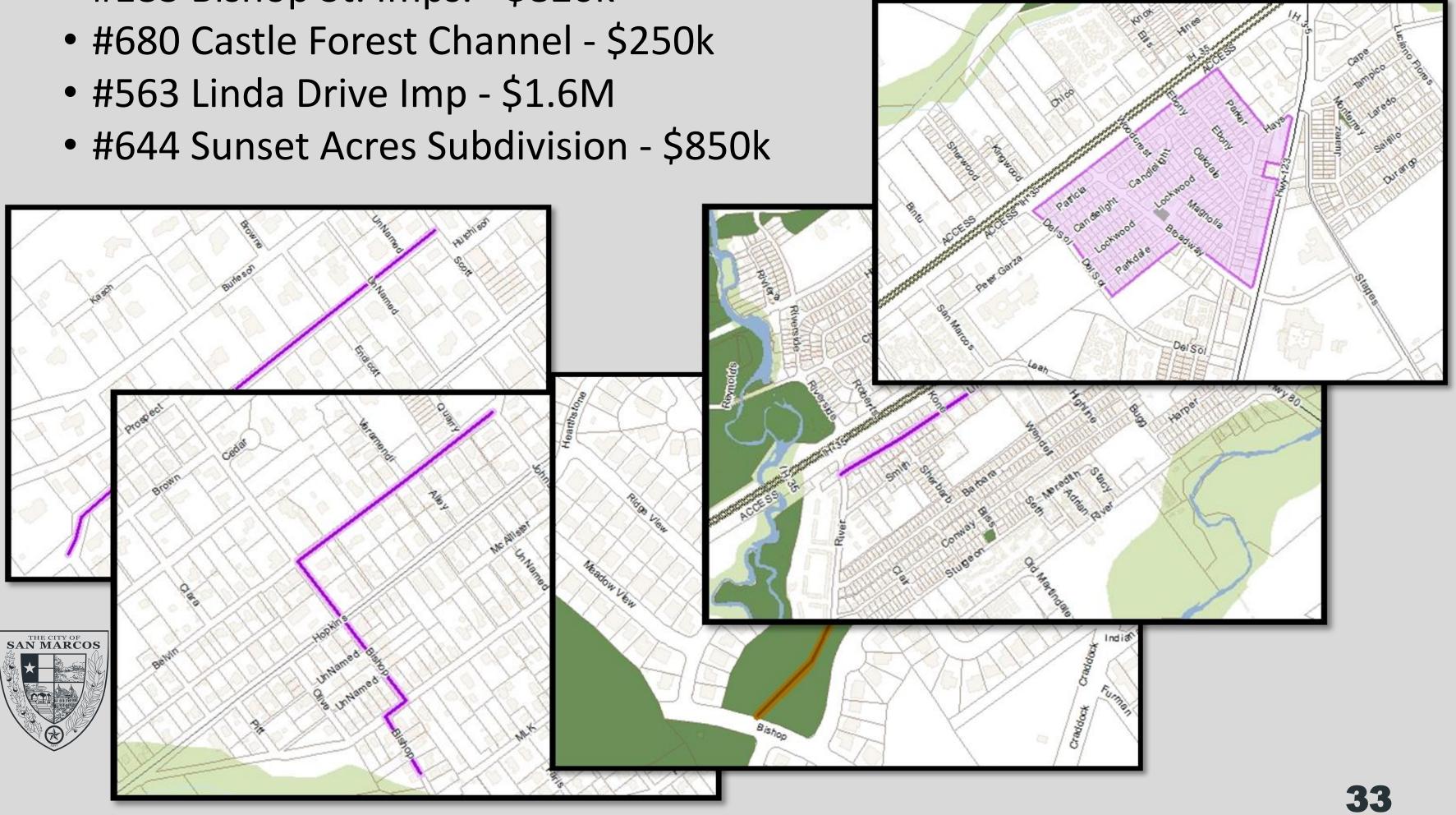
- #477 Guadalupe St. Imp \$2.1M
- #588 Hutchison St. Lot \$155k



FY19 DESIGN CIP PROJECTS

Strategic Initiative – Stormwater

- #627 Belvin St Imp. \$525k
- #183 Bishop St. Imps. \$820k



FY19 DESIGN CIP **PROJECTS**

Strategic Initiative – Stormwater Con't

- #358 Downtown Water Quality Implementation \$100k yearly
- #582 E. Aquarena Springs Drive Reconstruction \$150k
- #629 IH35 Utility Relocations \$125k
- #621 River Ridge Stormwater Imp \$270k
- #618 Various Stormwater Imps \$200k
- #33 Cottonwood Creek Detention Study \$250k Analysis

Strategic Initiative – Facilities

- #524 Airport Taxiway System, Ramp Rehab Design \$124k
- #542 City Hall Reconstruction \$200k
- #713 Parks ADA Access to River \$50k
- #678 Network Cabling Infrastructure for City Facilities Bond \$100k



FY19 DESIGN CIP **PROJECTS**

Downtown

#712 Downtown Pedestrian Safety & Comfort Imp - \$435k

Infrastructure

- #325 Briarwood Water Imp \$50k
- #555 Hwy 80 Lift Station and 10 in Force Main \$1M
- #480 Hopkins Sidewalk Widening CM Allen to Thorpe \$75k
- #96 Hwy 123 12" Water AC Line Replacement \$350k
- #649 SMEU Substation Feeder Breaker Upgrade \$250k
- #648 SMEU System Power Factor Improvement \$250k
- #288 Water Supply HCPUA \$24M
- #652 WWTP Electric Backup Feed \$600k
- #100 IH 355 Water Wonderworld to Clovis Barker and Civic \$125k PER

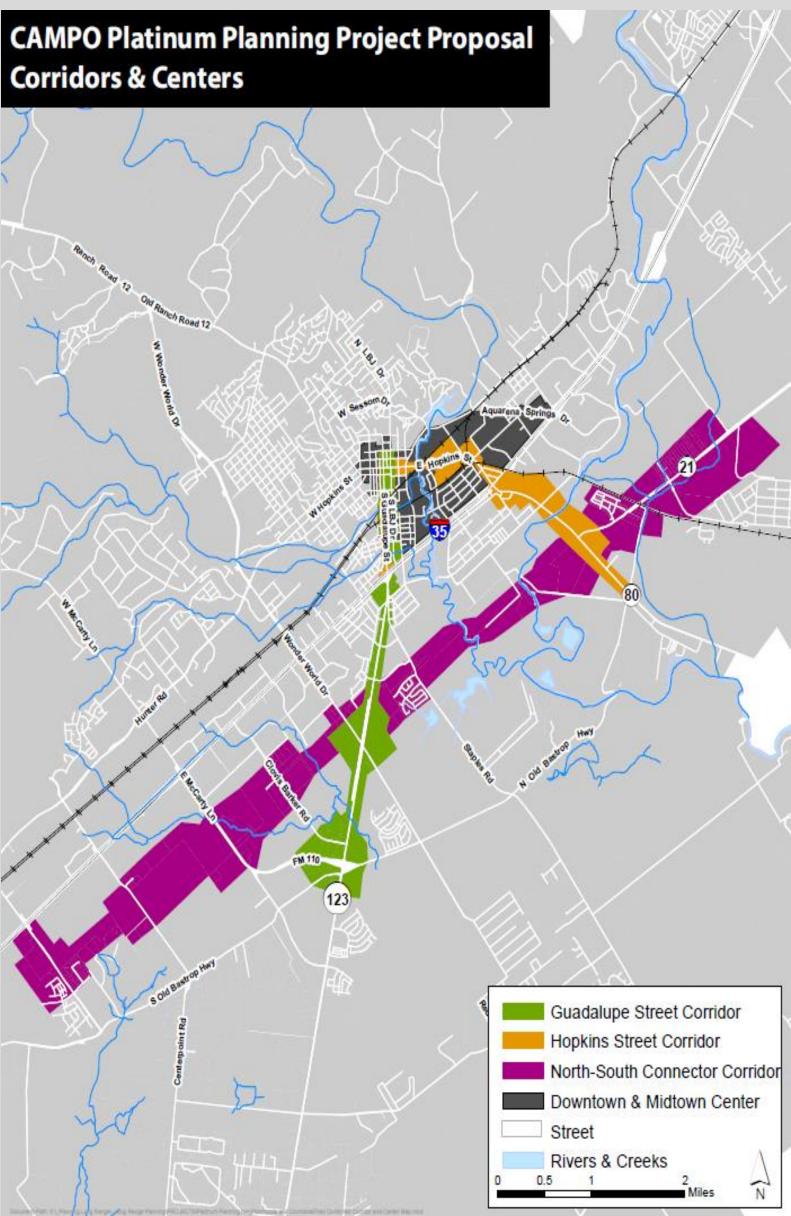


CIP **FY19 PROJECTS**

One time or Study

- #690 Fiber Optic Emergency Replacements \$100k Corridors & Centers
- #69 Fiber Optic Infrastructure Expansions \$351k
- #31 Comprehensive Plan (5 year update) \$200k
- #715 CAMPO Southwestern Hays Sub-Regional Study - \$200k
- #689 AMI Generation 2 Upgrade \$2.867M
- #711 Asset Management System Development -\$100k
- #40 Customer Extensions New Service Electric \$471k
- #714 SCADA Replacement \$900k
- #212 Street Light Replacement Program \$500k
- #703 Traffic Signal Synchronization and Improvements - \$125k
- #708 Wastewater Oversizing \$500k





CIP **FY19 PROJECTS**

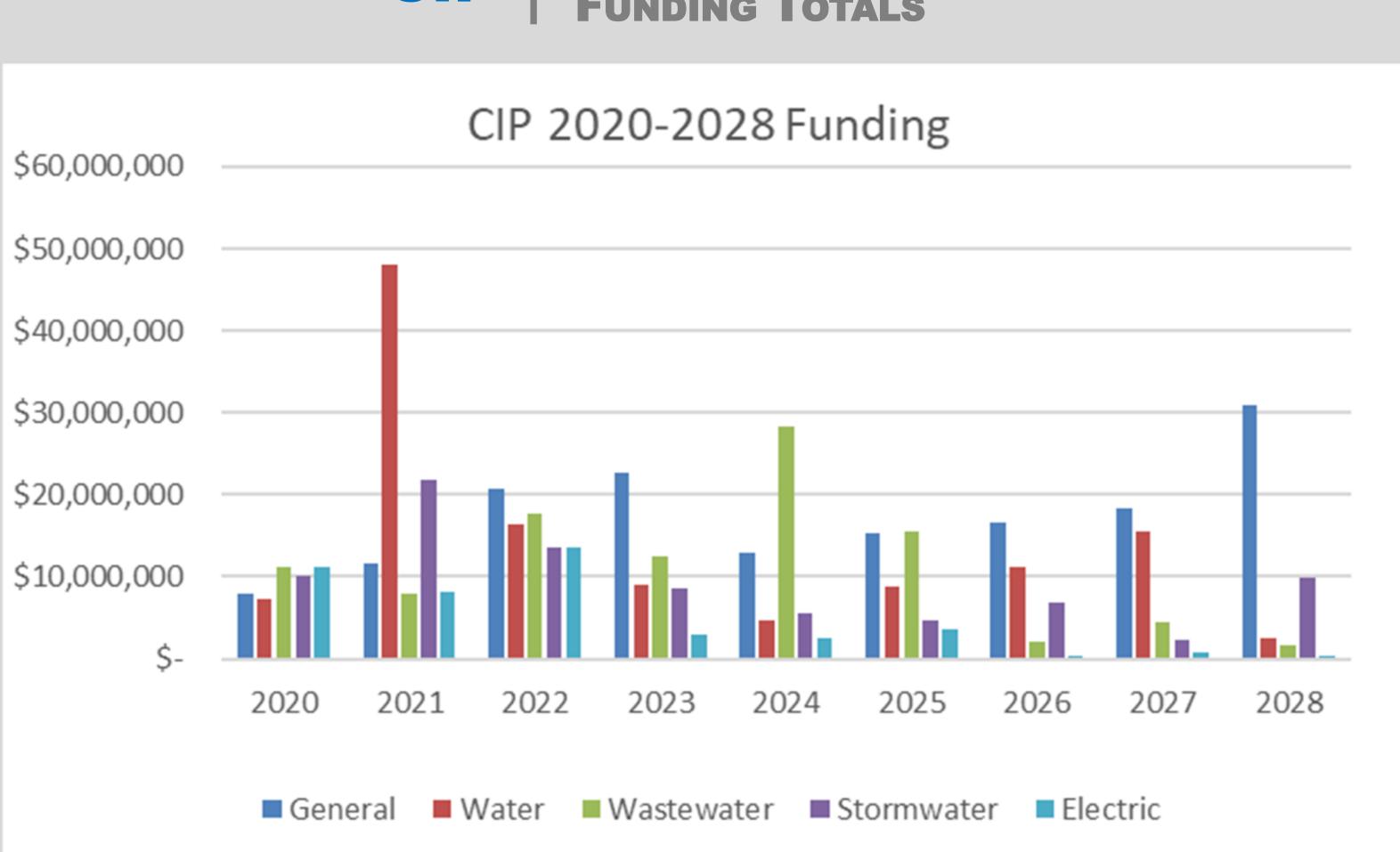
Yearly funding – Typically Cash Funded

- #210 Stormwater System Imps \$120k
- #667 Critical Utility Security \$150k
- #710 Pole Replacement CIP Projects \$200k
- #405 Pole Replacement Elect Power Poles \$150k
- #583 Transportation Oversize \$100k
- #232 URD Cable Replacement \$100k
- #258 Wastewater Collection Imp \$150k
- #244 Wastewater Imp \$150k
- #245 Wastewater Lift Station Imp \$150k
- #248 Water Imps \$150k
- #249 Water Main Oversizing \$150k
- #251 Water Pump Station Imp \$150k

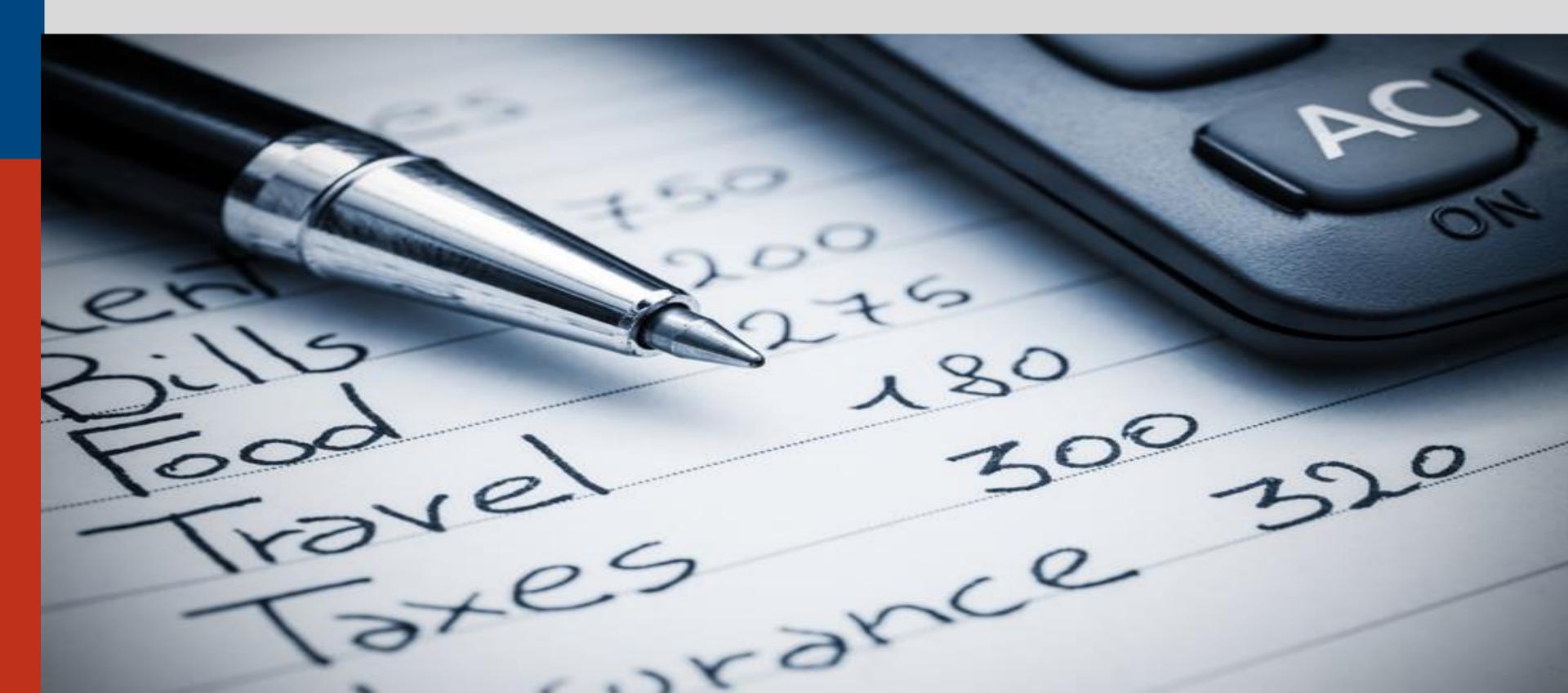


#247 Water System Imps - \$150k









Budget Timeline FY 2018-2019

TIMELINE

BUDGET TIMELINE

- August 2: Workshop on Proposed Budget / Vote to set the tax rate
- August 21: Public hearing on the tax rate
- September 4: Public hearing on tax rate, budget, utility rates
- September 18: Budget and tax rate adoption



