

City of San Marcos
2017-18 Revenue & Expenditure Analysis
December 31, 2018

	Adopted Budget	Y-T-D Trend Estimate	Y-T-D Actual	Y-T-D % to Budget	Favorable (Unfavorable) \$ Variance	% Variance	Q-T-D Trend Estimate	Q-T-D Actual	Favorable (Unfavorable) \$ Variance	% Variance	
Revenues:											
General Fund	71,380,287	28,376,058	28,665,407	40.16%	289,349	1.02%	28,376,058	28,665,407	289,349	1.02%	QTD / YTD Sales tax up from trend; timing of collection on external franchise fees & other agencies
StormWater Mngt Fund	4,993,581	1,181,120	1,213,484	24.30%	32,365	2.74%	1,181,120	1,213,484	32,365	2.74%	
Electric Fund	63,593,605	14,358,055	13,562,586	21.33%	(795,469)	-5.54%	14,358,055	13,562,586	(795,469)	-5.54%	QTD / YTD due to mild weather, lower consumption & PCRf adj
Water WasterWater Fund	40,403,790	9,701,123	9,037,038	22.37%	(664,086)	-6.85%	9,701,123	9,037,038	(664,086)	-6.85%	YTD revenues are reflecting the slight decrease due to mild weather but increases towards summer months
Airport Fund	538,340	125,081	112,576	20.91%	(12,504)	-10.00%	125,081	112,576	(12,504)	-10.00%	MTD / YTD hotel tax trend leveling out, summer months increase to increase rcpts
Hotel Tax Fund	<u>4,103,267</u>	<u>902,922</u>	<u>848,975</u>	20.69%	<u>(53,946)</u>	-5.97%	<u>902,922</u>	<u>848,975</u>	<u>(53,946)</u>	-5.97%	MTD timing of collection on airport leases
Total	<u><u>185,012,870</u></u>	<u><u>54,644,359</u></u>	<u><u>53,440,067</u></u>		<u><u>(1,204,292)</u></u>		<u><u>54,644,359</u></u>	<u><u>53,440,067</u></u>	<u><u>(1,204,292)</u></u>		
Expenditures:											
General Fund	73,008,043	17,120,254	16,442,587	22.52%	677,667	3.96%	17,120,254	16,442,587	677,667	3.96%	QTD/YTD-timing of payments on contracts, new FTE's in FY18 budget are in hiring process
StormWater Mngt Fund	4,144,863	270,121	245,559	5.92%	24,562	9.09%	270,121	245,559	24,562	9.09%	MTD / YTD - timing of payments on contracts
Electric Fund	63,474,870	14,579,455	12,225,580	19.26%	2,353,875	16.15%	14,579,455	12,225,580	2,353,875	16.15%	QTD / YTD due to lower consumption, Purchase of Power is down; LCRA adj rates
Water WasterWater Fund	40,515,800	5,193,208	4,690,679	11.58%	502,528	9.68%	5,193,208	4,690,679	502,528	9.68%	QTD-timing of payments on contracts, new FTE's in FY18 budget are in hiring process
Airport Fund	563,046	133,643	143,868	25.55%	(10,225)	-7.65%	133,643	143,868	(10,225)	-7.65%	
Hotel Tax Fund	<u>4,263,939</u>	<u>976,111</u>	<u>923,681</u>	21.66%	<u>52,430</u>	5.37%	<u>976,111</u>	<u>923,681</u>	<u>52,430</u>	0.00%	QTD / YTD - timing of payments on contracts
Total	<u><u>185,970,560</u></u>	<u><u>38,272,791</u></u>	<u><u>34,671,954</u></u>		<u><u>3,600,838</u></u>		<u><u>38,272,791</u></u>	<u><u>34,671,954</u></u>	<u><u>3,600,838</u></u>		