

Custom Fireworks Proposal Prepared for

THE CITY OF SAN MARCOS SUMMERFEST - JULY 4, 2017

IN RESPONSE TO RFP-217-007

PROPOSAL REMAINS IN EFFECT FOR 125 DAYS PAST DUE DATE OF DECEMBER 21, 2016



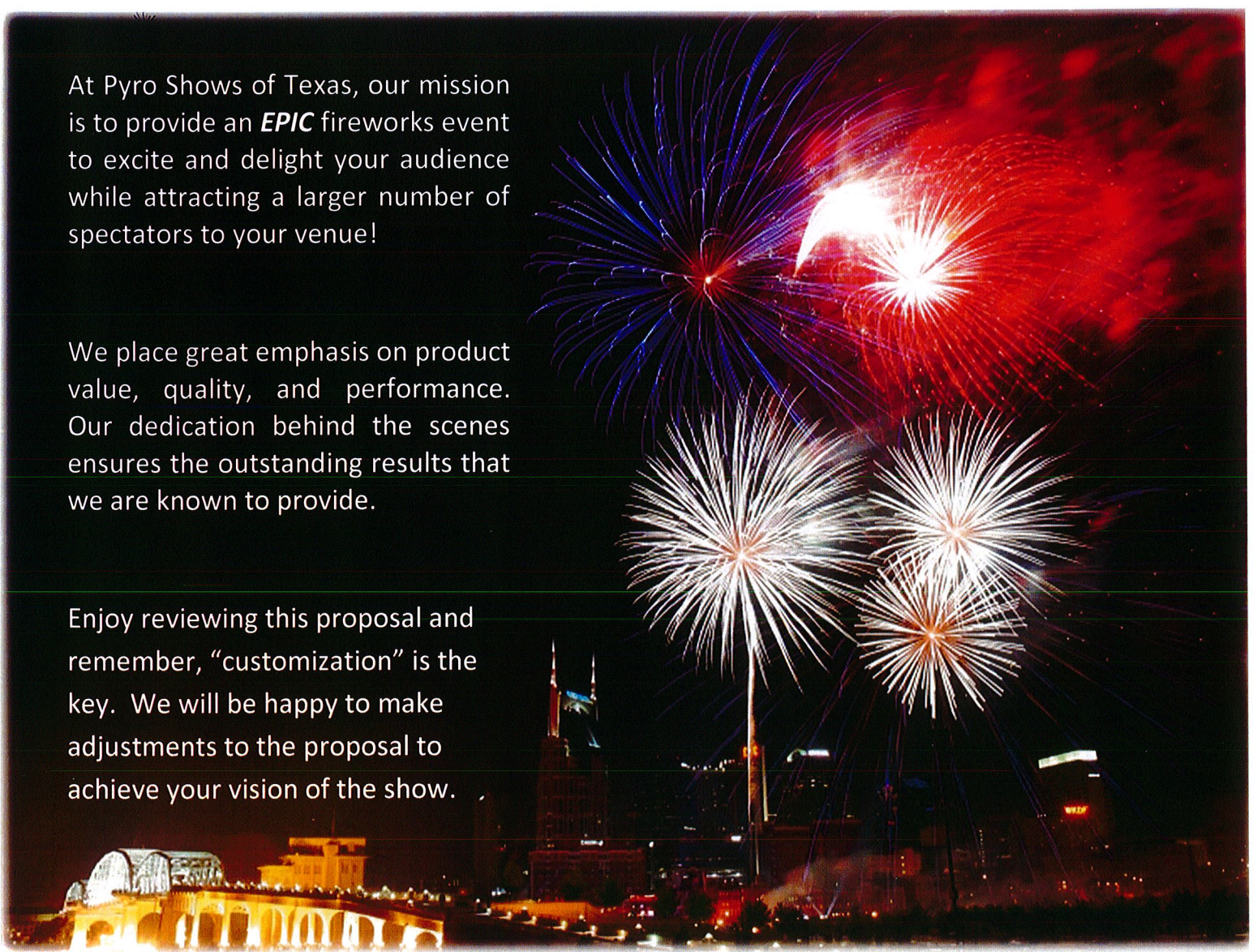
*Transforming special occasions
into **EPIC EVENTS***

All information is proprietary and confidential. No part may be copied or forwarded without the expressed permission of Pyro Shows.

At Pyro Shows of Texas, our mission is to provide an **EPIC** fireworks event to excite and delight your audience while attracting a larger number of spectators to your venue!

We place great emphasis on product value, quality, and performance. Our dedication behind the scenes ensures the outstanding results that we are known to provide.

Enjoy reviewing this proposal and remember, “customization” is the key. We will be happy to make adjustments to the proposal to achieve your vision of the show.



Pyro Shows is pleased to submit the following customized proposal for the City of San Marcos to be held on July 4, 2017.

We look forward to hearing from you.

Mike Walden
President, Pyro Shows of Texas, Inc.



CUSTOM PROPOSAL
17-TX-07-04-C-27000-000011

PRESENTED TO:

City of San Marcos
630 E. Hopkins
San Marcos, TX 78666

For

San Marcos Summerfest 2017
July 4, 2017
\$27,000

By

Pyro Shows of Texas Established 2013
6601 Nine Mile Azle Road
Fort Worth, Texas 76135
Phone 817-237-3371

Formerly Atlas Enterprises, Established 1942



**Fourth of July Celebration for the National Park Service
by Pyro Shows, Inc.**



SHOW OVERVIEW

San Marcos, Texas

Program Cost: \$27,000.00

Program Date: July 4, 2017

Included Services

Insurance Liability Coverages:

General Liability \$5,000,000.00

Automobile Liability \$5,000,000.00

Workers Compensation:

Full coverage as required by State and Federal law, including United States Longshoreman and Harbormaster coverage.

Insurance Agency:

Britton-Gallagher and Associates
1375 E. 9th Street, 30th Floor
Cleveland, OH 44114

Compliance:

Pyro Shows adheres to the following regulatory requirements:

- BATFE – Bureau Alcohol, Tobacco, Firearms & Explosives
- FAA – Federal Aviation Administration
- NFPA 1123, 1124
- U.S. Coast Guard
- Department of Transportation
- OSHA
- State and Local Code Ordinance

EXECUTIVE SUMMARY

Contained in the foregoing fireworks proposal for the City of San Marcos, Pyro Shows of Texas will establish the skill, knowledge, and experience required to perform a safe and successful pyrotechnic experience. This custom fireworks proposal will also document detailed safety practices for both customer and audience. A safe fireworks show is the first priority and is ranked as the primary goal in our company-wide mission statement.

Pyro Shows will also establish the proficiency of executing hundreds of successful shows in the State of Texas as well as thousands of successful shows collectively across the United States. Expertise combined with experience in the fireworks industry, ranks Pyro Shows among the most successful pyrotechnic and special effects companies in the United States.





PYRO SHOWS PROFILE

Pyro Shows of Texas
6601 Nine Mile Azle Road
Fort Worth, TX 76135
(800) 488-7976

Formerly Atlas Enterprises, Inc. from 1942 - 2013

Michael E. Walden is the President of Pyro Shows of Texas, Vice President of Pyro Shows, Inc., and Vice President of Pyro Shows of Alabama. Mr. Walden graduated from the University of Tennessee with a Bachelor of Science Degree in Biology in 1990. Mr. Walden joined Pyro Shows in 1993 as a pyrotechnician while working as a full time high school chemistry teacher. Mr. Walden was named President of Pyro Shows of Texas after Atlas Enterprises was acquired by Pyro Shows, Inc. in 2013.

Pyro Shows, Inc. national headquarters is located in LaFollette, Tennessee. Pyro Shows' Tennessee, Texas, and Alabama offices collectively perform over 1,600 firework display shows each year. Approximately 600 of those shows are during 4th of July holiday season. Pyro Shows has a 47-year history of performing shows safely and on schedule.

Pyro Shows as been providing fireworks entertainment throughout the world for 47 years. From Stockholm, Sweden, to San Sebastian, Spain, and from Abu Dhabi in the UAE, to Taipei, Taiwan, Pyro Shows has competed in some of the most prestigious international competitions. Pyro Shows won first place in the North American Fireworks Competition in Norfolk, Virginia, and has had the honor to provide the 4th of July fireworks at the Washington Monument in Washington, D.C. for 13 of the last 20 years.



EXPERIENCE/REFERENCES

Town of Addison

P. O. Box 9010

Addison, Texas 75001-9010

Video Example: <https://www.youtube.com/watch?v=kiIVAxMfvi8>

Shelbi Stofer

sstofer@addisontx.gov

972-450-6231

Addison KaBoomTown

The City of Plano

1409 Avenue K

Plano, Texas, 75074

Video Example: <https://www.youtube.com/watch?v=aAlw1gFSxyM>

Laura Fair

lauraf@plano.gov

972-941-7288

Fourth of July Show

The Colony

5151 North Colony Blvd.

The Colony, Texas

Video Example: <https://www.youtube.com/watch?v=wHo5rxEnt5Q>

David Swain

david@tcpard.com

972-624-3959

Fourth of July and Veterans Day

City of Seguin

816 Fred Byrd Drive

Seguin, Texas

Video Example: <https://www.youtube.com/watch?v=j0tporQp8Z4>

Jack Jones

jjones@seguintexas.gov

830-401-2480

Fourth of July Show

PROJECT MANAGER

Michael E. Walden

This is Mr. Walden's twenty-fourth (24th) year at Pyro Shows. Mike is the Vice President of Pyro Shows in LaFollette, TN, and President of Pyro Shows of Texas, Pyro Shows of Alabama, and crew leader on major shows. Prior to that Mike Walden was a High School Chemistry teacher.

MAJOR SHOWS:

Jacksonville, Florida – July 4th & New Year's Eve	20
Jacksonville, Florida – Light Parade	18
Altamonte Springs, Florida – Red, Hot, and Boom	8
Jacksonville, Florida – World of Nations	19
Knoxville, Tennessee – Boomsday	14
Bristol Motor Speedway – Bristol, TN	14
Super Bowl XXXIX	2
Bridge Street Town Center – Huntsville, AL	1
Fort Worth Naval Air Station JRB	
Concerts in the Garden, Fort Worth Symphony Botanical Gardens	

Mr. Walden is a State Certified Operator in outdoor displays in several states including Texas, Tennessee, and South Carolina.

Mr. Walden is a pyrotechnician trainer, directing the Pyro Shows live-fire demonstrations during the Annual Training Seminars as well as a Certified Instructor for Outdoor Displays for the State of Tennessee. Additionally, Mr. Walden is certified by the American Pyrotechnic Association as a Display & Proximate Special Effects trainer.

Mr. Walden is listed by the Bureau of Alcohol Tobacco Firearms & Explosives as a "Responsible Person" qualified to direct the use of class 1.1G, 1.3G, and 1.4G explosives in fireworks displays.

KEY PERSONNEL

Michael (Chad) Stanley, Operations Manager

Experience in the Fireworks Industry – 13 years

As the lead technician for the largest fireworks display in Texas, Addison KaBoom Town, Chad offers the most notable experience in the state. Chad also works as the designer/choreographer of many shows and using his vast experience, Chad will spend his day ensuring that every piece of product is in just the right spot to safely get the overall effect you want to achieve. Chad was one of the lead operators on the 2014 World Record breaking display in Dubai. On average Chad shoots 20-30 large production shows a year. Chad has a Firework Pyro technician license, a special effects operator license, as well as a Flame Effects Operator license with the State of Texas. Chad assists in training all Texas technicians at annual Pyro Shows of Texas, Inc. training course. Chad is certified by the American Pyrotechnic Association (APA) as a proximate and Special effects trainer. Chad will complete his certification in February for his field display trainer program. Chad is listed by the Bureau of Alcohol Tobacco Firearms & Explosives as a "Responsible Person" qualified to direct the use of class 1.1G, 1.3G, and 1.4G explosives in fireworks displays. A few of his most recognizable shows include:

Addison KaBoom Town

Texas Motor Speedway (Victory lane smoke and flames as well as aerial finish display)

Texas Tech Athletics- Football & Basketball

Nashville's New Year's Eve

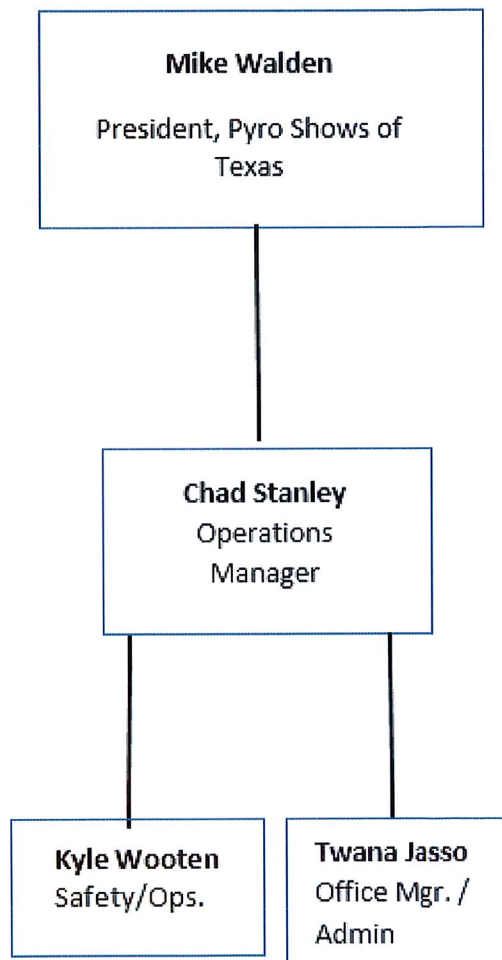
Kyle Wooten, Safety Compliance/Operations Officer

As the safety and DOT officer for Pyro Shows of Texas, Kyle insures that all worker safety needs are met and that all equipment is up to our high safety standards. He has over 5 years' experience shooting fireworks and currently shoots 50+ shows a year with 20-25 of those in the proximate/flame effect setting. Kyle possesses Flame Effects, Special Effects, and Aerial Firework Operators licenses in the state of Texas.

Twana Jasso, Office Manager/Administration

As the office manager at Pyro Shows of Texas, Twana will be the day to day contact with most clients. Twana handles all pre-show permitting, including any local and or state requirements, as well as insurance certificate issuance and most other administrative tasks. 2017 will be Twana's third summer with Pyro Shows of Texas. Twana has a Bachelor's degree in Business Administration and prior to Pyro Shows worked in the financial industry.

KEY PERSONNEL & ORGANIZATIONAL CHART



PROJECT APPROACH & SAFETY

Pyro Shows of Texas is committed to and demonstrates the company philosophy of safety excellence. Pyro Shows has adhered to stringent safety practices while providing fireworks entertainment throughout the world for 47 years. Pyro Shows owner and CEO, Lansden E. Hill, Jr., has served as an active member on the Technical Committee of the National Fire Protection Association (NFPA) since the late 1980's.

Safety

The show crew leader assigned for the City of San Marcos Summerfest show, will be a certified pyrotechnician that has passed State examinations and maintained continuing safety education training.

- The crew leader will be a technician experienced working on shows of equal and greater size.
- The entire crew will be in compliance with NFPA 1123 regulations wearing cotton clothing during set-up of the show. They will also wear head, ear, and eye protection during the firing of the show.
- The crew leader and technicians will all be cleared by the Bureau of Alcohol, Tobacco, Firearms and Explosives (BATFE) with a criminal background check as required by the Employee Possessor Questionnaire forms.
- The crew will confirm that a safety zone with a 420' radius clearance from all buildings and personnel has been marked. It will be the decision of the City Fire Marshal at what time to begin enforcing the 420' radius.
- The crew will mark a secure work area having a radius of 100' in which the footprint of the show will be built.
- Pyro Shows crew will observe the "smoke free" ordinance of the City of San Marcos. There will be no smoking on the City property (including e-cigarettes and other inhaled vapor devices) and "no smoking" signs will be posted at the crew work site.
- After the site is secured the crew will begin off-loading all of the equipment necessary to produce the "Summerfest" fireworks show. The crew will construct all mortars 6-inch and smaller with 2" x 4" x 3" supports. There will be four (4) of these supports per set-up. This surpasses the NFPA 1123 code for construction of fireworks set-ups.
- After all construction is complete and inspected by the crew leader, the loading of fireworks ordnance will begin. The Pyro Shows truck will always be parked with the back of the truck facing in a direction away from Pyro Shows workers and any other personnel working the area as per NFPA 1123.
- All construction and wiring should be completed by 4:00 p.m. on July 4, 2017.
- Before the firing of the show, the Pyro Shows crew will check the 420' safety zone to ensure it is clear. During the firing of the show, Pyro Shows will have 4 technicians that will fire the show and monitor the display. This is in compliance with NFPA 1123.

PROJECT APPROACH & SAFETY

(cont.)

- Upon completion of the show the Pyro Shows crew will do a thorough sweep of the safety zone to ensure there is no undetonated ordnance in the zone. The crew will also check each mortar to ensure all ordnance has been discharged. If any live ordnance is found it will be inspected and disposed of according to NFPA 1123.
- After determining that all ordnance is either discharged or accounted for, the Pyro Shows' crew will begin its cleanup process. The Pyro Shows crew will restore the work site back to its original status.
- Pyro Shows crew will complete a walkthrough of the site one final time the following morning of the display in accordance with NFPA 1123 standards.

Pyro Shows of Texas' commitment to service is one of the primary tenants of our business philosophy. We consider our relationship with our client to be of utmost importance and, as such, we provide the highest degree of service to our customers available in the industry. We know that the quality of the performance is critical to the success of the event so we provide extensive direction and support from the beginning of the planning of the event through the execution and completion of the project.

The benefit of working with Pyro Shows is the extensive years of experience and range of competency of our personnel with all types of fireworks, pyrotechnics, flames, cryo-jets, smoke, fog, confetti and steamers. We can also provide lasers, lighting and sound. We have over 50 licensed aerial fireworks operators, 6 special effects operators, and 5 flame effects operators on staff. We use the most state-of-the-art firing systems designed for maximum precision and impressive execution. We have a dedicated music production team who will produce a music track and our in-house choreographers will design the show for maximum entertainment of the audience.

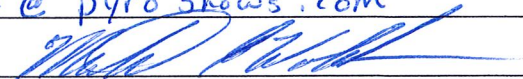
4. COST PROPOSAL

PROPOSAL NAME: AERIAL FIREWORKS DISPLAY
DUE DATE: December 21, 2016, 2:00 P.M. CST

Item #	DESCRIPTION	Cost
1.	Opening Barrage	\$ 2,700
2.	Main Program	\$ 18,900
3.	Grand Finale	\$ 5,400

THE PROPONENT MUST SUBMIT COSTS FOR ALL ITEMS IN OPTION #1 IN ORDER TO BE CONSIDERED RESPONSIVE FOR OPTION #1; BUT DOES NOT NEED TO SUBMIT A COST ON BOTH OPTIONS IN ORDER TO BE CONSIDERED RESPONSIVE TO THIS PROPOSAL.

THE UNDERSIGNED AFFIRMS THAT IT IS DULY AUTHORIZED TO SUBMIT THIS PROPOSAL, THAT THIS PROPOSAL HAS NOT BEEN PREPARED IN COLLUSION WITH ANY OTHER PROPONENT, AND THAT THE CONTENT OF THIS PROPOSAL HAS NOT BEEN COMMUNICATED TO ANY OTHER PROPONENT PRIOR TO THE OFFICIAL OPENING OF THIS PROPOSAL. A CONTRACT WILL BE AWARDED TO THE RESPONSIBLE PROPONENT WHOSE PROPOSAL IS MOST ADVANTAGEOUS TO THE CITY. THE CITY OF SAN MARCOS RESERVES THE RIGHT TO REJECT ANY AND ALL PROPOSALS.

PROponent NAME: Pyro Shows of Texas, Inc.
 AUTHORIZED REPRESENTATIVE'S NAME: Michael E. Walden
 REPRESENTATIVE'S TITLE: President
 MAILING ADDRESS: 6601 Nine Mile Azle Road, Fort Worth, TX. 76135
 PHONE NUMBER: (800) 488-7976
 FAX NUMBER: (817) 237-3374
 EMAIL ADDRESS: Mike@pyroshows.com
 AUTHORIZED SIGNATURE: 

OPENING

The **Opening Barrage** is an essential part of the show because it defines the momentum of the entire fireworks production. Pyro Shows proposes using a fast-paced combination of bright, fast breaking aerial shells. They will be complimented by lower level special effects such as comets, mines, and Roman Candles to create an initial surge of excitement and anticipation. A final barrage of salutes will put an exclamation point on a very spirited beginning. With choreographed shows, all of these effects will be meticulously choreographed and the effects will dance with the music!



OPENING

- 20 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylindrical and ball shells to give you a combination of superior quantity and quality in a wide variety of effects. Some of the combinations and effects include Red, Silver, Blue, Purple, Green, Yellow, and Gold. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request are a wide variety of parachutes and duration to include: Grand Imperial Lantern, Silver Floating Caterpillar, Double Happy, Moon Warrior, Cluster of Stars and Splendid Flowers.
- 20 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells in France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Blue Bees, Silver Palm Tree w/Green Tips, Color Chrysanthemum w/Color Changing Pistil and Jetting Flowers, Atomic Rings, Saturn Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, Flying Meteor, Precious Pearls, and more.
- 16 SUPER DELUXE** - These shells also come in cylinder and sphere shapes, and they are made exclusively in the U.S. All shell colors are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia to Emerald Star, Rainbow Magnesium, Orange and Silver Flitter, Weeping Cascade, Crimson Sky Amber Sun, and Golden Brocade Kamuro with Twinkling Tips.
- 15 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, Battle in the Clouds, Machine Gun, Tourbillion, and Double-Bubble. Please note when we say multiple break, we are saying two or more shells of the same size stacked on top of each other attached to be fired at the same time.

MAIN BODY



The Main Body of your fireworks program is the opportunity to artistically explore the full range of shell varieties, design elements, and intensity levels.

In the main body of your show, Pyro Shows will feature a combination of unique shells that will provide vibrant effects. We will choose from a selection of colorful peonies; color-changing chrysanthemums; dazzling gold and silver palms and crossettes and pattern shells such as hearts, stars, pulsating French, Spanish, and Chinese Roman candles; and high-caliber mines and salutes.

MAIN BODY

3" DIAMETER AERIAL SHELLS

- 24 ELECTRIC THUNDER SALUTES.** These are real sky shakers. These aerial bombs contain the maximum amount of high powered flash powder and titanium. This provides a blast of sound and lash of light to resemble the crash of thunder and lightning.
- 96 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylinder and ball shells to give you a combination of superior quality and quantity in a wide variety of effects. Some of the combinations and effects include brocade, crossette, peony, and diadem. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request.
- 96 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells from France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Bees, Palm Trees, Color Chrysanthemum, Atomic Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, and more.
- 12 SUPER DELUXE** - These shells also come in cylinder and sphere shapes. All shell colors are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia, Rainbow, Orange and Silver Flitter, Weeping Cascade, and Golden Brocade Kamuro.
- 12 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, and Tourbillion.

MAIN BODY

4" DIAMETER AERIAL SHELLS

- 108 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylinder and ball shells to give you a combination of superior quality and quantity in a wide variety of effects. Some of the combinations and effects include brocade, crossette, peony, and diadem. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request.
- 108 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells from France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Bees, Palm Trees, Color Chrysanthemum, Atomic Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, and more.
- 27 SUPER DELUXE** - These shells also come in cylinder and sphere shapes. All shell colors are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia, Rainbow, Orange and Silver Flitter, Weeping Cascade, and Golden Brocade Kamuro.
- 27 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, and Tourbillion.

MAIN BODY

5" DIAMETER AERIAL SHELLS

- 80 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylinder and ball shells to give you a combination of superior quality and quantity in a wide variety of effects. Some of the combinations and effects include brocade, crossette, peony, and diadem. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request.
- 80 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells from France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Bees, Palm Trees, Color Chrysanthemum, Atomic Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, and more.
- 20 SUPER DELUXE** - These shells also come in cylinder and sphere shapes. All shell colors are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia, Rainbow, Orange and Silver Flitter, Weeping Cascade, and Golden Brocade Kamuro.
- 20 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, and Tourbillon.

MAIN BODY

6" DIAMETER AERIAL SHELLS

- 60 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylinder and ball shells to give you a combination of superior quality and quantity in a wide variety of effects. Some of the combinations and effects include brocade, crossette, peony, and diadem. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request.
- 60 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells from France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Bees, Palm Trees, Color Chrysanthemum, Atomic Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, and more.
- 15 SUPER DELUXE** - These shells also come in cylinder and sphere shapes, and they are made exclusively in the U.S. All shell colors are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia, Rainbow, Orange and Silver Flitter, Weeping Cascade, and Golden Brocade Kamuro.
- 15 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, and Tourbillon.

GRAND FINALE



The Grand Finale! It's what puts an epic *exclamation point* in the show and it's everyone's favorite part! Pyro Shows is known for our powerful, vibrant, grand finales. A variety of shell sizes will transform the sky into a massive wall of color. As the grand finale progresses, a gradual shift will occur from color to thundering booms. The closing moments will feature an earth-shaking barrage of salutes ending with a flight of towering brocade and colored chrysanthemums.



GRAND FINALE

The sweetest taste of the night is provided by your splendid **GRAND FINALE**. The selection of shells will provide a sparkling and dynamic ending to your show. It will include a variety of highest-quality color shells, reports, and comets. Light 'er up and let 'er rip!

Your customized **GRAND FINALE**:

3" DIAMETER AERIAL SHELLS

- 300 FANCY COLORED SHELLS** - These specially selected aerial shells are composed of cylinder and ball shells to give you a combination of superior quality and quantity in a wide variety of effects. Some of the combinations and effects include brocade, crossette, peony, and diadem. Special pattern shells are also included in this group such as Rings, Hearts, and Stars. Optional shells available upon request.

4" DIAMETER AERIAL SHELLS

- 120 EXTRA FANCY SHELLS** - These more intricate multiple effect and precision shells are composed of many of the very best imported shells from France, Germany, Spain, China, Taiwan, & the USA, made throughout the world. The variety includes The Golden Butterfly, Bees, Palm Trees, Color Chrysanthemum, Atomic Rings, Saturn Rings, Dragon Eggs, Thousand Oriental Flowers, and more.

5" DIAMETER AERIAL SHELLS

- 60 SPECIAL EFFECT/ MULTIPLE BREAK SHELLS** - This class includes the ultimate in the art and science of pyrotechnology. It includes such favorites as Fish & Whistles, Serpents & Stars, Whistles and Color, Silver or Gold Glitter Crossettes, Artillery, and Tourbillion.

6" DIAMETER AERIAL SHELLS

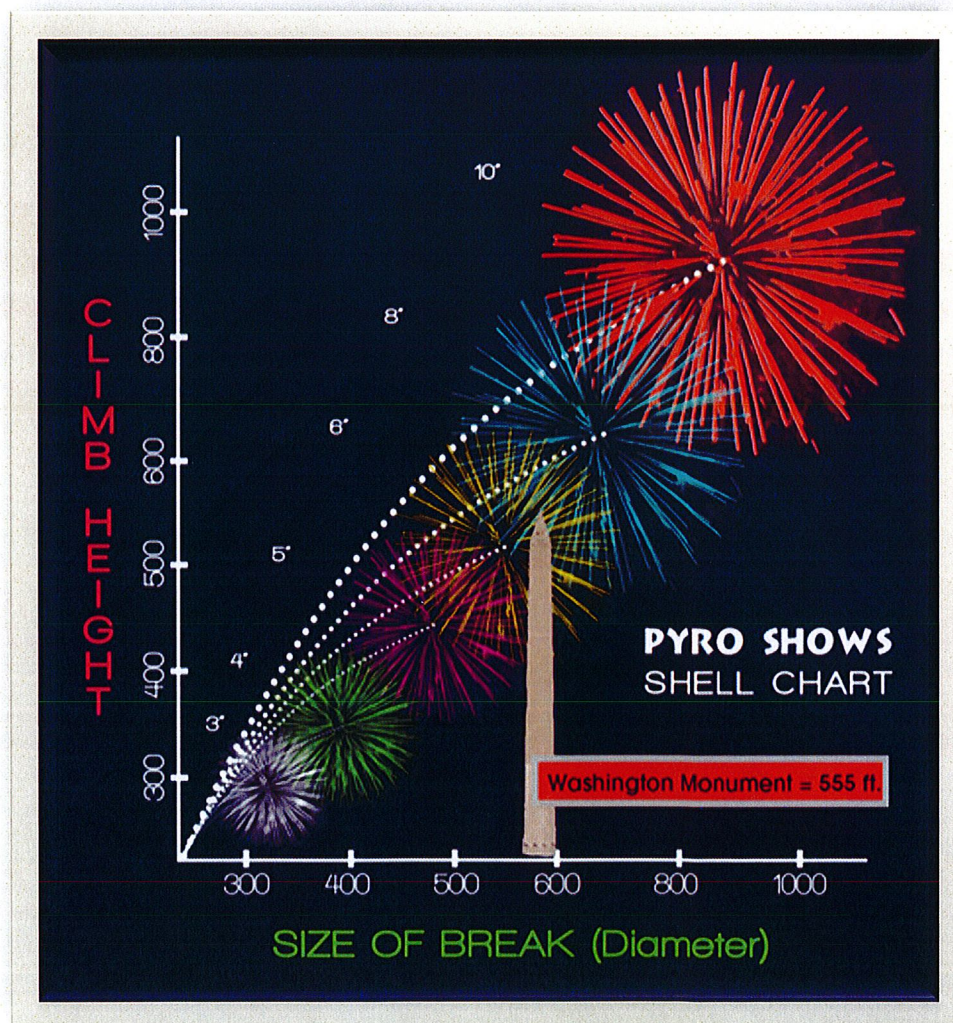
- 30 SUPER DELUXE** - These shells also come in cylinder and sphere shapes, and are magnesium compounds to provide the brightest and most vivid colors available. These very powerful shells often break with the size, pattern, and density of shells twice their size. Colors include Glittering Tiger Tail to Purple Willow, Golden Dahlia to Emerald Star, Rainbow Magnesium, Orange and Silver Flitter, Weeping Cascade, and Golden Brocade Kamuro with Twinkling Tips.

AERIAL SHELL INFORMATION

The bigger the boom, the bigger the break! In the world of fireworks, the size of the shell determines the “climb height” and the size of the break.

We’ve illustrated a visual reference scale we use to calculate the specific altitude of customized shows.

As shown, the climb height and the size of the break of a 10” shell is substantially larger than that of a 3” shell. The larger the shell, the more robust the result!





SHELL SUMMARY

**City of San Marcos
Summerfest
Tuesday, July 4, 2017**

\$27,000.00

<u>SHELL SIZE</u>	<u>OPENING</u>	<u>MAIN BODY</u>	<u>FINALE</u>	<u>TOTAL</u>
3"	20	220	300	540
4"	20	250	120	390
5"	16	184	60	260
6"	15	135	30	180
TOTAL SHELL COUNT				1,370

Fireworks 1.3 G Display
Largest Shell 6"
Safety Radius 420'

TIMING

Every show that Pyro Shows of Texas produces is designed by a talented and experienced team including Chad Stanley, as mentioned above, to ensure timing is precise. Also, as previously stated, Pyro Shows uses the most state-of-the-art firing systems designed for maximum precision and impressive execution. These systems are all tested prior to being sent out on every show to minimize the possibility of malfunctions.

There are several other safeguards put in place to ensure your show is executed to the upmost potential, reducing the likelihood of large gaps or delays in your show.

- Our Lead Operators attend a training program every year to maintain their proficiency in all aspects of the performance.
- A backup power source will be sent with every crew.
- Crew leaders are trained to test and troubleshoot electrical circuits prior to the show and additional supplies and equipment provided to crew.
- On July 4th Pyro Shows has standby emergency teams waiting, ready to bring any last minute items that might have been overlooked.

Lastly, we send out technician reports and customer satisfaction surveys to ensure we are aware of any mishaps that may occur despite are best efforts to prevent them. We strive to provide exceptional service and follow up our customers via surveys to communicate if something didn't meet or exceed expectations.

If we find that there was an unavoidable malfunction, we will contact the client to discuss the scenario and determine how it affected the overall performance. If we find that there was an error, resolutions we may offer include, but are not limited to, a reduction in the upcoming year's contract price or additional product in the future show to compensate for unfired or misfired product.

12. ATTACHMENT "B"



Proponent Information Questionnaire

This document will be submitted with the proposal or the proposal will be considered non-responsive.

Name of Firm: Pyro Shows of Texas, Inc

Principal Office Address: 6601 Nine Mile Azle Road
Ft Worth, TX 76135

Telephone Number: (800) 488-7976

Form of Ownership (check one)

☒ Corporation State of Incorporation/Registration Texas
Date of Incorporation/Registration June 2013

☐ LLC

☐ Joint Venture

☐ Partnership: If Partnership, select one of the following: ☐ Limited or ☐ General

☐ Individual

Firm has been in business since: 2013

List of Partners, Principals, Corporate Officers or Owners

Name	Title
<u>Lansden E. Hill, Jr</u>	<u>Vice President</u>
<u>Michael E. Walden</u>	<u>President</u>
_____	_____
_____	_____

List of Corporate Directors

Name	Title
<u>Lansden E. Hill Jr.</u>	<u>Vice President / Secretary</u>
<u>Michael E. Walden</u>	<u>President</u>
<u>Harry S. Frantz</u>	<u>General Manager</u>

1. Have you had any contracts terminated for default or other performance reasons? ___ Yes X No If yes, explain:

2. Has your firm been convicted of a criminal offense committed in Hays County, Texas involving fraud, theft, bribery, kickbacks, or unlawful gifts to a public official? NO If so, has the conviction occurred within three years immediately preceding either the date of submission of a proposal, or statement of qualifications or the date of award of the contract? _____

If so, explain: _____

3. Is your firm involved in pending investigation or criminal prosecution of a criminal offense alleged to have been committed in Hays County, Texas involving fraud, theft, bribery, kickbacks, or unlawful gifts to a public official? NO If so, explain: _____

4. Does your firm have pending claims, investigations, or civil litigation involving allegations of fraud, misrepresentation, or conversion? NO

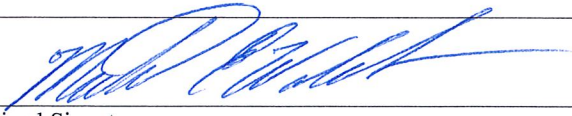
5. Does your firm have previous final judgments against the City for breach of contract, fraud misrepresentation or conversion? NO

6. Has your firm failed to timely pay/remit sales tax, property tax, or utility payments to the City of San Marcos? NO

7. Has your firm refused to execute a contract following an award by the San Marcos City Council? NO

8. Has your firm violated the anti-lobbying provisions in a current or previous City of San Marcos procurement process by making contact with a member of the San Marcos City Council prior to the award of a contract? NO If so, explain: _____

9. Has your firm been debarred from by the Federal or State government? NO If so, explain: _____



Authorized Signature

Representing to be President of the Company.
Title

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Pyro Shows of Texas, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:

- ☐ Individual/sole proprietor or single-member LLC
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see Instructions) ▶
- ☒ C Corporation
☐ S Corporation
☐ Partnership
☐ Trust/estate

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)

P O Box 1776

6 City, state, and ZIP code

LaFollette, TN 37766

Requester's name and address (optional)

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number

____ - ____ - _____

or

Employer identification number

4 6 - 3 0 1 8 3 2 1

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign
Here

Signature of
U.S. person ▶

Date ▶

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

COMPANY LICENSE

U.S. Department of Justice
Bureau of Alcohol, Tobacco, Firearms and Explosives

Federal Explosives License/Permit
(18 U.S.C. Chapter 40)

In accordance with the provisions of Title XI, Organized Crime Control Act of 1970, and the regulations issued thereunder (27 CFR Part 555), you may engage in the activity specified in this license or permit within the limitations of Chapter 40, Title 18, United States Code and the regulations issued thereunder, until the expiration date shown. **THIS LICENSE IS NOT TRANSFERABLE UNDER 27 CFR 555.53.** See "WARNINGS" and "NOTICES" on reverse.

[illegible]

License/Permit Number **5-TX-439-51-9K-01722**

Chief, Federal Explosives Licensing Center (FELC)

Expiration Date	October 1, 2019
-----------------	-----------------

Name
PYRO SHOWS OF TEXAS INC

Premises Address (Changes? Notify the FELC at least 10 days before the move.)

6601 NINE MILE AZLE ROAD
FORT WORTH, TX 76135-

Type of License or Permit

51-IMPORTER OF EXPLOSIVES

Purchasing Certification Statement

The licensee or permittee named above shall use a copy of this license or permit to assist a transfer of explosives to verify the identity and the licensed status of the licensee or permittee as provided by 27 CFR Part 555. The signature on each copy must be an original signature. A faxed, scanned or e-mailed copy of the license or permit with a signature intended to be an original signature is acceptable. The signature must be that of the Federal Explosives Licensee (FEL) or a responsible person of the FEL. I certify that this is a true copy of a license or permit issued to the licensee or permittee named above to engage in the business or operations specified above under the type of license or permit.

Mailing Address (Changes? Notify the FELC of any changes.)

PYRO SHOWS OF TEXAS INC
6601 NINE MILE AZLE ROAD
FORT WORTH, TX 76135-

Licensee/Permittee Responsible Person Signature

Position/Title

Michael E. Welder
Printed Name

10/18/2017
Date

Previous Edition is Obsolete

ATF Form 5400.14/5400.15 Part I
Revised October 2011

Federal Explosives License (FEL) Customer Service Information

Federal Explosives Licensing Center (FELC)
244 Needy Road
Martinsburg, WV 25405-9431

Toll-free Telephone Number: (877) 283-3352
Fax Number: (304) 616-4401
E-mail: FELC@atf.gov

ATF Homepage: www.atf.gov

Change of Address (27 CFR 555.54(a)(1)). Licensees or permittees may during the term of their current license or permit remove their business or operations to a new location at which they intend regularly to carry on such business or operations. The licensee or permittee is required to give notification of the new location of the business or operations not less than 10 days prior to such removal with the Chief, Federal Explosives Licensing Center. The license or permit will be valid for the remainder of the term of the original license or permit. (The Chief, FELC, shall, if the licensee or permittee is not qualified, refer the request for amended license or permit to the Director of Industry Operations for denial in accordance with § 555.54.)

Right of Succession (27 CFR 555.59). (a) Certain persons other than the licensee or permittee may secure the right to carry on the same explosive materials business or operations at the same address shown on, and for the remainder of the term of, a current license or permit. Such persons are: (1) The surviving spouse or child, or executor, administrator, or other legal representative of a deceased licensee or permittee; and (2) A receiver or trustee in bankruptcy, or an assignee for benefit of creditors. (b) In order to secure the right provided by this section, the person or persons continuing the business or operations shall furnish the license or permit for for that business or operations for endorsement of such succession to the Chief, FELC, within 30 days from the date on which the successor begins to carry on the business or operations.

(Continued on reverse side)

Cut Here ✂

Federal Explosives License/Permit (FEL) Information Card

License/Permit Name: PYRO SHOWS OF TEXAS INC

Business Name:

License/Permit Number: 5-TX-439-51-9K-01722

License/Permit Type: 51-IMPORTER OF EXPLOSIVES

Expiration:	October 1, 2019
-------------	-----------------

Please Note: Not Valid for the Sale or Other Disposition of Explosives.

COMPANY LICENSE

Registered Location(s):

6601 NINE MILE AZLE RD
FT WORTH TX 76135-9587

Registration Number

FWD-1838133

Expiration Date: 07-10-2017

EFFECTIVE DATE: 07-10-2013

FIREWORKS DISTRIBUTOR'S LICENSE

TEXAS DEPARTMENT OF INSURANCE
STATE FIRE MARSHAL'S OFFICE

Issued To:

Pyro Shows of Texas, Inc.

DATE ISSUED: June 17, 2016

Chris Connealy

Chris Connealy, State Fire Marshal SF081|0115

To receive news and updates from the SFMO concerning Fire Industry Licensing, sign up for the SFMO Licensing eNews Update at <http://www.tdi.texas.gov/alert/esfmlicensing.html>

