

Axon Enterprise, Inc.

Protect Life.

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United States
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Matthew Williams
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Quotation

Quote: Q-141416-1
Date: 11/14/2017 11:05 AM
Quote Expiration: 12/15/2017
Effective Date*: 12/15/2017
Contract Number: 00011806
Contract Expiration Date: 6/14/2022
AX Account Number: 110479

Ship To:
Matthew Williams
San Marcos Police Dept. - TX
2300 IH 35 S.
SAN MARCOS, TX 78666
US

Bill To:
San Marcos Police Dept. - TX
2300 IH 35 S.
SAN MARCOS, TX 78666
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Paul Strozier		pstrozier@axon.com	Fedex - Ground	Net 30

*These subscriptions have been prorated for the duration of the existing contract and will be up for renewal at the expiration date listed above.

Axon Fleet Pre-Order

Thank you for your interest in Axon! This pre-order is a commitment to purchase Axon Fleet. Axon Fleet will be available for delivery sometime in 2017. You will be notified if there are any delays. Axon reserves the right to make product changes without notice.

Axon Fleet System Compatibility

Additional costs may be incurred by the customer related to installing or optimizing their wireless infrastructure in order to achieve the desired wireless download speeds, access point coverage, bandwidth or network stability. These costs are solely the responsibility of the customer.

Year 1

Due Net 30

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00
5	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00
5	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00
5	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00
1	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 35.00
1	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 1,495.00	USD 1,495.00
5	11002	HANDLE, BLACK, CLASS III, X26P	USD 0.00	USD 0.00
5	11004	WARRANTY, 4 YEAR, X26P	USD 0.00	USD 0.00
5	70116	PPM, SIGNAL	USD 0.00	USD 0.00
5	11501	HOLSTER, BLACKHAWK, RIGHT, X26P	USD 0.00	USD 0.00

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	85130	OFFICER SAFETY PLAN YEAR 1 PAYMENT	USD 594.00	USD 2,970.00
200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
5	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 90.00	USD 450.00
10	74003	CAMERA SYSTEM, AXON FLEET	USD 0.00	USD 0.00
10	74025	MOUNT ASSEMBLY, AXON FLEET	USD 0.00	USD 0.00
5	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
10	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
5	74027	Axon Fleet Dongle	USD 0.00	USD 0.00
5	85731	FLEET UNLIMITED PACKAGE: YEAR 1 PAYMENT	USD 594.00	USD 2,970.00
5	11605	CRADLEPOINT ROUTER - IBR900LP6	USD 660.00	USD 3,300.00
5	11511	ROUTER ANTENNA, FLEET	USD 220.00	USD 1,100.00
5	11521	CRADLEPOINT - NETCLOUD + CRADLECARE - 5 YEARS	USD 350.00	USD 1,750.00
5	74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	USD 600.00	USD 3,000.00
5	85115	OFFICER SAFETY PLAN CEW TRUE UP PAYMENT	USD 120.00	USD 600.00
5	87035	FLEET TASER ASSURANCE PLAN: YEAR 1 PAYMENT	USD 300.00	USD 1,500.00
			Year 1 Discount:	USD 7,485.00
			Year 1 Net Amount Due:	USD 19,170.00

Year 2

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	85732	FLEET UNLIMITED PACKAGE: YEAR 2 PAYMENT	USD 1,188.00	USD 5,940.00
5	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 900.00
5	85131	OFFICER SAFETY PLAN YEAR 2 PAYMENT	USD 1,188.00	USD 5,940.00
200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
			Year 2 Net Amount Due:	USD 12,780.00

Year 3

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	85733	FLEET UNLIMITED PACKAGE: YEAR 3 PAYMENT	USD 1,188.00	USD 5,940.00
5	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 900.00
5	85132	OFFICER SAFETY PLAN YEAR 3 PAYMENT	USD 1,188.00	USD 5,940.00
200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
			Year 3 Net Amount Due:	USD 12,780.00

Year 4

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	85734	FLEET UNLIMITED PACKAGE: YEAR 4 PAYMENT	USD 1,188.00	USD 5,940.00
5	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 900.00
5	85133	OFFICER SAFETY PLAN YEAR 4 PAYMENT	USD 1,188.00	USD 5,940.00
200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
			Year 4 Net Amount Due:	USD 12,780.00

Year 5

QTY	PART #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
5	85735	FLEET UNLIMITED PACKAGE: YEAR 5 PAYMENT	USD 1,188.00	USD 5,940.00
5	85100	EVIDENCE.COM INTEGRATION LICENSE: ANNUAL PAYMENT	USD 180.00	USD 900.00
5	85134	OFFICER SAFETY PLAN YEAR 5 PAYMENT	USD 1,188.00	USD 5,940.00
200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00
Year 5 Net Amount Due:				USD 12,780.00

Subtotal	USD 70,290.00
Estimated Shipping & Handling Cost	USD 77.09
Grand Total	USD 70,367.09

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

This is a budgetary quote only. Currently, Axon Fleet only allows LTE or “Dock & Walk” offload methods. The estimated delivery date for wireless offload is sometime in 2017. The agency’s choice of router can determine or limit their offload capability. This quote contains hardware, software, and estimated installation costs. A review by an Axon engineer and the creation of a Statement of Work will need to be completed to determine the exact requirements for the agency to implement a Fleet program. This quote is subject to change based on the information gathered from the review outlined above.

Axon Enterprise, Inc.’s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon’s Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (if needed):	_____		

Quote: Q-141416-1

Please sign and email to Paul Strozier at pstrozier@axon.com or fax to

THANK YOU FOR YOUR BUSINESS!

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