

City of San Marcos
2016-17 Revenue & Expenditure Analysis
June 30, 2017

	Adopted Budget	Y-T-D Trend Estimate	Y-T-D Actual	Y-T-D % to Budget	Favorable (Unfavorable) \$ Variance	% Variance	Q-T-D Trend Estimate	Q-T-D Actual	Favorable (Unfavorable) \$ Variance	% Variance	
Revenues:											
General Fund	63,244,029	48,912,196	46,432,657	73.42%	(2,479,539)	-5.07%	12,550,188	11,073,536	(1,476,652)	-11.77%	QTD / YTD Sales tax dwn comp to trend; timing of collection on external franchise fees & other agencies
Drainage Fund	4,243,339	3,131,988	3,135,869	73.90%	3,881	0.12%	1,039,570	1,062,260	22,690	2.18%	
Electric Fund	58,724,490	40,367,088	40,161,378	68.39%	(205,710)	-0.51%	14,100,201	14,422,724	322,523	2.29%	QTD / YTD due to mild weather, lower consumption & PCRf adj
Water WasterWater Fund	37,692,653	27,187,143	27,028,106	71.71%	(159,037)	-0.58%	9,167,695	9,468,524	300,828	3.28%	YTD revenues are reflecting the slight decrease due to mild weather but increase towards summer months
Airport Fund	528,645	364,115	256,971	48.61%	(107,144)	-29.43%	109,057	87,622	(21,435)	-19.65%	MTD / YTD hotel tax trend leveling out, summer months increase to increase rcpts
Hotel Tax Fund	<u>4,044,036</u>	<u>2,856,516</u>	<u>2,778,734</u>	68.71%	<u>(77,782)</u>	-2.72%	<u>1,065,517</u>	<u>1,047,246</u>	<u>(18,271)</u>	-1.71%	MTD timing of collection on airport leases
Total	<u><u>168,477,192</u></u>	<u><u>122,819,045</u></u>	<u><u>119,793,714</u></u>		<u><u>(3,025,331)</u></u>		<u><u>38,032,228</u></u>	<u><u>37,161,912</u></u>	<u><u>(870,316)</u></u>		
Expenditures:											
General Fund	65,905,990	47,747,964	43,700,870	66.31%	4,047,093	8.48%	16,296,683	14,459,586	1,837,097	11.27%	QTD/YTD-timing of payments on contracts, new FTE's in FY17 budget are in hiring process
Drainage Fund	4,325,207	2,546,033	1,910,651	44.17%	635,382	24.96%	718,761	419,013	299,749	41.70%	MTD / YTD - timing of payments on contracts
Electric Fund	59,205,399	36,912,744	36,048,924	60.89%	863,820	2.34%	14,196,514	12,071,170	2,125,344	14.97%	QTD / YTD due to lower consumption, Purchase of Power is down; LCRA adj rates
Water WasterWater Fund	37,986,441	18,007,593	17,529,097	46.15%	478,496	2.66%	7,626,752	5,128,972	2,497,780	32.75%	QTD-timing of payments on contracts, new FTE's in FY17 budget are in hiring process
Airport Fund	526,002	254,723	346,738	65.92%	(92,015)	-36.12%	85,124	134,743	(49,619)	-58.29%	QTD / YTD - timing of payments on contracts
Hotel Tax Fund	<u>4,647,764</u>	<u>3,869,040</u>	<u>3,210,540</u>	69.08%	<u>658,500</u>	17.02%	<u>1,399,160</u>	<u>1,517,006</u>	<u>(117,846)</u>	0.00%	QTD / YTD - timing of payments on contracts
Total	<u><u>172,596,801</u></u>	<u><u>109,338,096</u></u>	<u><u>102,746,820</u></u>		<u><u>6,591,277</u></u>		<u><u>40,322,994</u></u>	<u><u>33,730,488</u></u>	<u><u>6,592,506</u></u>		