

Quoted for: City of San Marcos

Customer Contact:

Phone: /Fax: /Email:

Quoted by: Nathan Bowman

Phone: (270) 505-1610 /Fax: (270) 360-0601 /Email: Nate.Bowman@Altec.com

Altec Account Manager/Phone: Arlan Smith (512) 595-4693

**REFERENCE ALTEC MODEL**

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$88,544
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Per TXMAS Specifications in TXMAS Catalog plus Options below

**(A.) TXMAS OPTIONS ON CONTRACT (Unit)**

1	AT37-G-EDC	Secondary Stowage System	\$1,098
2			
3			
4			
5			

**(A1.) TXMAS OPTIONS ON CONTRACT (General)**

1	CH	Cone Holder, Fold Over Post Style	\$233
2	UTS2	Hydraulic pole saw	\$1,304
3	UTS6	Hydraulic impact wrench. Maximum output torque of up to 1200 ft/lbs	\$2,034
4	SPOT3	4-point recessed LED strobe system	\$472
5	FSC	FORD SUPER CAB	\$1,979
6	FE	FORD POWER EQUIPMENT (Power Locks and Power Windows)	\$933
7	RM3	MOTORIZED SIDE MIRRORS	\$452

**TXMAS OPTIONS TOTAL:** \$97,049

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	Blue/Amber Warning Light Mounted On Unit Turntable	\$720
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom Body In Lieu of Stock	\$1,013
4	BODY & CHASSIS ACC		
5	ELECTRICAL	Additional Beacon Strobe, Additional Start/Stop Switch At Rear	\$396
6	FINISHING		
7	CHASSIS	MY 2017 Chassis With Running Boards, Tinted Windows, Bluetooth	\$3,035
8	OTHER		
9	DELIVERY		

**OPEN MARKET OPTIONS TOTAL:** \$5,164

**SUB-TOTAL FOR UNIT/BODY/CHASSIS:** \$102,213

**TXMAS FEE (1.5228%):** \$1,556

**TOTAL FOR UNIT/BODY/CHASSIS:** \$103,769

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** 12 months or 12,000 miles parts and labor, 90 days travel charges for chassis and mounted equipment (parts only for overseas customers).

**TO ORDER:** To order, please contact the Altec Inside Sales Representative listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **300-330** days ARO, FOB Customer Location

**TERMS:** Net 30 days

**FET TAX:** If chassis over 33K GVWR, a 12 % FET may be applied

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**BUILD LOCATION:** Elizabethtown, KY