



June 25, 2015

Mr. Matthew Williams
City of San Marcos
Technical Support Department
630 East Hopkins
San Marcos, Texas 78666

Matthew

It was good to speak with you this morning. Enclosed is the City of San Marcos CompassCom phase II AVL deployment including software, services and Cal Amp LMU's.

**City of San Marcos
Phase II On Premise AVL Solution**

Software:	Unit Price	Total Price
(166) CompassLDE vehicle license (c-9-001-10602-0400)	\$165.00	\$27,390.00

Hardware:		
(166) Cal Amp LMU-2620 HSPA external antenna, with harness (#LMU26H201-G1000)	\$145.00	\$24,070.00
(166) CompassCom programming & activation of LMU's	\$40.00	\$6,640.00
(166) Mobile Mark 3G Covert Antenna (#CVS-U15-2C2C)	\$39.00	\$6,474.00
(136) Cal Amp vPod OBDII dongle (#133917)	\$69.00	\$9,384.00
(30) Cal Amp jPod dongle w/j-Buss 5 M cable (#134152, 5C909-5)	\$110.00	\$3,300.00

Software Engineering		
(15) Software Services Hours –deployment remote support	\$125/hour	\$1,875.00
Grand Total:		\$79,133.00

Optional: Year Two Software Maintenance: \$5,148.00

Please let me know if you have any questions.

Thank you,
Regards

Michael Kovacs
Director of Sales

City of San Marcos
Phase II On Premise AVL Solution (Electric)

Software:		Unit Price	Total Price
(27)	CompassLDE vehicle license (c-9-001-10602-0400)	\$165.00	\$4,455.00

Hardware:			
(27)	Cal Amp LMU-2620 HSPA external antenna, with harness (#LMU26H201-G1000)	\$145.00	\$3,915.00
(27)	CompassCom programming & activation of LMU's	\$40.00	\$1,080.00
(27)	Mobile Mark 3G Covert Antenna (#CVS-U15-2C2C)	\$39.00	\$1,053.00
(20)	Cal Amp vPod OBDII dongle (#133917)	\$69.00	\$1,380.00
(7)	Cal Amp jPod dongle w/j-Buss 5 M cable (#134152, 5C909-5)	\$110.00	\$770.00

Grand Total for Electric: \$12,653.00

Not including the Software Service & Software Maintenance:

City of San Marcos
Phase II On Premise AVL Solution (Water)

Software:		Unit Price	Total Price
(53)	CompassLDE vehicle license (c-9-001-10602-0400)	\$165.00	\$8,745.00

Hardware:			
(53)	Cal Amp LMU-2620 HSPA external antenna, with harness (#LMU26H201-G1000)	\$145.00	\$7,685.00
(53)	CompassCom programming & activation of LMU's	\$40.00	\$2,120.00
(53)	Mobile Mark 3G Covert Antenna (#CVS-U15-2C2C)	\$39.00	\$2,067.00
(40)	Cal Amp vPod OBDII dongle (#133917)	\$69.00	\$2,760.00
(13)	Cal Amp jPod dongle w/j-Buss 5 M cable (#134152, 5C909-5)	\$110.00	\$1,430.00

Grand Total for Water: \$24,807.00

Not including the Software Service & Software Maintenance:

City of San Marcos
Phase II On Premise AVL Solution (General)

Software:	Unit Price	Total Price
(86) CompassLDE vehicle license (c-9-001-10602-0400)	\$165.00	\$14,190.00

Hardware:		
(86) Cal Amp LMU-2620 HSPA external antenna, with harness (#LMU26H201-G1000)	\$145.00	\$12,470.00
(86) CompassCom programming & activation of LMU's	\$40.00	\$3,440.00
(86) Mobile Mark 3G Covert Antenna (#CVS-U15-2C2C)	\$39.00	\$3,354.00
(76) Cal Amp vPod OBDII dongle (#133917)	\$69.00	\$5,244.00
(10) Cal Amp jPod dongle w/j-Buss 5 M cable (#134152, 5C909-5)	\$110.00	\$1,100.00

Grand Total for General: \$39,798.00

Not including the Software Service & Software Maintenance:

Software Engineering		
(15) Software Services Hours –deployment remote support	\$125/hour	\$1,875.00

Grand Total: \$79,133.00

Optional: Year Two Software Maintenance: \$5,148.00