

**WESTNET**

15542 Chemical Lane
Huntington Beach, CA 92649
Phone: 714-548-3500 Fax: 714-901-5610
www.FirstInAlerting.com



Quote: San Marcos Fire Department First-In Alerting Dispatch System - Revised 2

To: Karl Kuhlman**From: Zulema Perez**

114 E. Hutchinson Street
San Marcos, TX 78666
(512)805-2663

Summary

Total Amount: **\$59,341.93** Quote ID: Q-02874-Z4T8 Revision: 2
Shipping Method: Ground Date: 3/15/2022
Payment Terms: Net 30 Effective To: 6/14/2022

Description: This is a quote for the First-In Alerting Dispatch System including installation and one year of technical support.

Clarifying Comments: Quote assumes installation will occur while Westnet staff is onsite installing the Fire Station equipment. This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Quote assumes installation will occur while Westnet staff is onsite for the Fire Station installation project. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired.

The First-In Alerting Platform (FiAP) is a server-based framework that provides Dispatch with a variety of automatic and manual alerting options. The FiAP utilizes network alerting (IP), as well as radio. The FiAP can be expanded to include activation using paging, text/SMS messages and email messages to alert first responders both in and out of the station.

The Radio Interface Controller (RIC) provides both automatic and manual activation of the fire station using wireless technology over the digital radio system. The alert information is automatically sent from the Computer Aided Dispatch system (CAD system) or the FiAP to the RIC, which transmits the information to the MCU. In the event the dispatch computer or network is down, the dispatcher uses the RIC's keypad to manually alert the station. Even in the manual backup mode, the RIC provides station and company-specific alerting.

Quote was revised 5/27/2021 to update the effective to date and add HGAC pricing.
Quote was revised 3/14/2022 to update the effective to date and pricing.

Quote includes HGAC discount contract #EC07-20.

Shipping Information

Ship To:**Bill To:**

Details

| Product ID | Product | QTY | Price | Sub Total |
|------------------|--|------|-------------|-------------|
| FIAP-CLIENT-WS | First-In Alerting Workstation with Client Software | 3.00 | \$1,852.50 | \$5,557.50 |
| FIAP-CORE-5S-PKG | First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package | 1.00 | \$12,207.50 | \$12,207.50 |
| FIAP-CORE-SVR-SD | First-In Alerting Platform Standard Server | 1.00 | \$3,775.87 | \$3,775.87 |
| FRIC-LT | Radio Interface Controller (Lite) with 2 Keypads | 1.00 | \$15,078.40 | \$15,078.40 |

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

| | |
|--|--------------------|
| Equipment Total | \$36,619.27 |
| Install Supplies | \$295.00 |
| Total Tax (%) | \$0.00 |
| Shipping and Handling | \$1,364.77 |
| FiAP Install, Commissioning, and Testing | \$11,310.00 |
| FiAP Training | \$1,160.00 |
| One Year Toll Free Technical Support | \$5,492.89 |
| Project Coordination | \$1,850.00 |
| Special Engineering Services | \$1,250.00 |
| Total Amount | \$59,341.93 |

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.

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Quote: San Marcos Fire Department First-In Automated Voice Dispatch System Option Revised 2

To: San Marcos Fire Department (TX)**From: Zulema Perez**

San Marcos Fire Department (TX)

100 Carlson Circle

Fire Administration Office

San Marcos, TX 78666

Contact:

Summary

Total Amount: **\$41,931.41** Quote ID: Q-07862-Y2T0 Revision: 2

Shipping Method: Ground Date: 3/15/2022

Payment Terms: Net 30 Effective To: 6/3/2022

Description: This quote is for San Marcos Fire Department First-In Automated Voice Dispatch System Option including installation and technical support.

Clarifying Comments: The First-In Voice Dispatch (FiAVD) feature of the First-In Fire Station Alerting System provides the fire/rescue department and the dispatch center a quick, consistent means of providing automated, complete dispatch information to the responding emergency personnel. Management of FiAVD is performed by dispatch center personnel utilizing the First-In Voice Editor software. This software allows City personnel to edit the cadence and pronunciation of a particular word.

Quote assumes installation will occur while Westnet staff is onsite for the Fire Station install project. This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees.

Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones.

Quote was revised 9/3/2021 from 2/22/2021 to update pricing to reflect HGAC.
Quote was revised 3/14/2022 to update the Effective To date.

Quote includes HGAC discount contract #EC07-20.

Shipping Information

Ship To:**Bill To:**

Details

| Product ID | Product | QTY | Price | Sub Total |
|--------------|---|------|-------------|-------------|
| FiAP-AVD | First-In Automated Voice Dispatch System | 1.00 | \$27,075.00 | \$27,075.00 |
| FiAP-AVD-EDT | First-In Automated Voice Dispatch Word Editor | 1.00 | \$3,082.75 | \$3,082.75 |

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

| | |
|--|--------------------|
| Equipment Total | \$30,157.75 |
| Install Supplies | \$0.00 |
| Total Tax (%) | \$0.00 |
| Shipping and Handling | \$195.00 |
| FiAP Install, Commissioning, and Testing | \$4,785.00 |
| FiAP Training | \$1,160.00 |
| One Year Toll Free Technical Support | \$4,523.66 |
| Project Coordination | \$1,110.00 |
| Total Amount | \$41,931.41 |

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

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Quote: San Marcos Fire Stations 1, 2, 3, 4 and 5 First-In Alerting Smart Station System Estimate

To: San Marcos Fire Department (TX)**From: Zulema Perez**

San Marcos Fire Department (TX)

100 Carlson Circle

Fire Administration Office

San Marcos, TX 78666

Contact:

Summary

Total Amount: **\$544,281.10** Quote ID: Q-08475-C2V3

Shipping Method: Ground Date: 4/7/2022

Payment Terms: Net 30 Effective To: 7/4/2022

Description: This Estimate is for San Marcos Fire Stations 1, 2, 3, 4 and 5 First-In Alerting Smart Station System including installation and technical support.

Clarifying Comments: This quote is based upon installation occurring in 1 trip. If the station is not ready and additional trips are required, customer agrees to pay additional fees. Customer is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Customer is responsible for having the radio, network equipment and power within 6 feet of the Master Control Unit. Quote does not include conduit of more than 20 feet, if required. Customer to provide VPN access to Westnet for remote adjustments and support.

Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones. Quote includes HGAC discount contract #EC07-20.

Shipping Information

Ship To:**Bill To:**

Details

| Product ID | Product | QTY | Price | Sub Total |
|-----------------|---|-------|------------|-------------|
| 2U-SLT-SH-KIT | 2U Slotted Shelf - Kit | 5.00 | \$80.75 | \$403.75 |
| DLSP | MCU Data Line Surge Protector | 5.00 | \$90.25 | \$451.25 |
| DL-STROBE-BB | Dorm Light / Strobe Light Back Box - Kit | 18.00 | \$32.78 | \$590.04 |
| FIN-Eth-T10 | Ethernet Data Activated First-In Type 10 MCU | 5.00 | \$9,021.15 | \$45,105.75 |
| FINISO4P | Radio Isolation Unit - Four Channel | 5.00 | \$789.45 | \$3,947.25 |
| FRMKit-Dual | MCU and Radio Rack Mount Kit | 5.00 | \$184.25 | \$921.25 |
| SCR26-24VC5 | Control Remote (each controls up to 8 functions) | 5.00 | \$1,117.15 | \$5,585.75 |
| SDBS1 | Doorbell Button | 4.00 | \$213.75 | \$855.00 |
| SDRM38V-FM | Dorm Remote - Flush Mount Kit also required | 39.00 | \$853.34 | \$33,280.26 |
| SDRMKIT-TBD | Dorm Remote Mounting Kit - TBD | 39.00 | \$207.34 | \$8,086.26 |
| SHPA150-D | High Power Paging Audio Module (includes two speakers) | 17.00 | \$2,066.72 | \$35,134.24 |
| SPC28-HS-1K2PS | Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies | 4.00 | \$1,873.40 | \$7,493.60 |
| SPC28-HSL-1K2PS | Power Module w/ Dual Mode, UPS & Dual Power Supplies | 8.00 | \$1,873.40 | \$14,987.20 |
| SPC750-2U | On-Line UPS 750 w/ Mounting Bracket | 1.00 | \$865.85 | \$865.85 |

| Product ID | Product | QTY | Price | Sub Total |
|----------------|--|-------|------------|-------------|
| SSAKB | Acknowledgement Button | 8.00 | \$213.75 | \$1,710.00 |
| SS-APU-1 | Auxiliary Power Unit | 4.00 | \$375.00 | \$1,500.00 |
| SS-AST-LF | Alerting Strobe Light Fixture | 18.00 | \$213.75 | \$3,847.50 |
| SSAT | Satellight (driven off Satellight Controller) | 39.00 | \$280.25 | \$10,929.75 |
| SSATKIT-TBD | Satellight Mounting Kit - TBD | 95.00 | \$45.60 | \$4,332.00 |
| SSAT-M | Satellight Controller | 58.00 | \$569.98 | \$33,058.84 |
| SS-CISC-M | Company Indicator (Apparatus Bay) Medium 17.37 inch | 9.00 | \$783.75 | \$7,053.75 |
| SSETS | Emergency Button | 8.00 | \$213.75 | \$1,710.00 |
| SSMSW | Radio Monitor Switch | 4.00 | \$213.75 | \$855.00 |
| SS-OSA | Outside Speaker Audio Module (includes one speaker) | 1.00 | \$569.98 | \$569.98 |
| SS-SAIU-10-1RB | Appliance and Systems Interface Unit (Comes with 1 Reset Button) | 4.00 | \$1,828.75 | \$7,315.00 |
| SS-SLA-4L | Alerting Strobe Light Adaptor | 5.00 | \$90.25 | \$451.25 |
| SS-TIM-01 | Telephone Interface Module | 5.00 | \$1,139.95 | \$5,699.75 |
| SS-TTMR-MDC | Turnout Timer - Dual Color (Medium-17.37 inch) | 9.00 | \$783.75 | \$7,053.75 |
| SVC-LIFT-FEE | Lift Service Fee | 4.00 | \$1,250.00 | \$5,000.00 |

NOTES:

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| | |
|--------------------------------------|---------------------|
| Equipment Total | \$248,794.02 |
| Install Supplies | \$13,230.00 |
| Total Tax (%) | \$0.00 |
| Shipping and Handling | \$11,817.72 |
| Station Equipment Install | \$215,847.60 |
| One Year Toll Free Technical Support | \$39,091.76 |
| Project Coordination | \$9,250.00 |
| Special Engineering Services | \$6,250.00 |
| Total Amount | \$544,281.10 |

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

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