



City of San Marcos, Texas

Att: Mr. Kevin Burke, Economic Development and Downtown Administrator

630 East Hopkins

San Marcos, Texas 78666

September 13th 2016

FINAL PROPOSAL:

Inception Lighting System Installation - City of San Marcos, Texas Project

Scope of Project (horizontal roof lines as highlighted in provided Google images)

Structure	Linear Feet	Installed Price
City Hall	605 linear feet	\$ 10,890
Public Library	510 linear feet	\$ 9,180
Activity Center	1030 linear feet	\$ 18,540
Grant Harris Building	345 linear feet	\$ 6,210
Parks and Rec Pavillion	250 linear feet	\$ 4,500
Charles Cock Home	185 linear feet	\$ 3,330
Charles Cock Gazebo	115 linear feet	\$ 2,070
Courthouse Square	2855 linear feet	\$ 57,100
Total	5895 linear feet	\$ 111,820

Project Costs

Basic System Components	5895 linear feet	\$12.00 per foot	\$ 70,740
Additional Flashing / Labor required for deteriorating building rooflines downtown	2855 linear feet (*best estimate*)	\$2.00 per foot	\$ 5,710
Professional Installation	5895 linear feet	\$6.00 per foot	\$ 35,370
Special Equipment if needed (bucket truck, etc)			City Responsibility
Electrical work if required			City Responsibility
Total one time costs for components & installation	5895 linear feet	\$18.00 per foot + extra flashing	\$ 111,820

Required Annual "Cloud" Management and Connectivity Fee

Option #1 Cloud based using Customer's Network	need ethernet cable run to roof	(annual fee)	No Charge
Option #2: Cloud based using Independent Dedicated Cellular Backhaul	\$35 per month per device TBD devices will be needed for installation	(annual fee)	TBD
Cloud Control APP access and IL monitoring services	\$70 per year per access point	(annual fee)	\$ 70

Optional Annual System Operation Insurance Plan (Installer's Maintenance Agreement)

SOAP Plan (annual fee)	5895 linear feet	\$0.75 per foot	\$ 4,421
-------------------------------	-------------------------	------------------------	-----------------