



17350 State Hwy 249 Ste. 250  
Houston TX 77064  
(713) 692-0911 Phone  
(713) 692-1591 Fax

Quote  
#100361

Quote Date: 7/26/2024  
Expires Date: 8/25/2024

Bill To: SAN MARCOS FIRE DEPARTMENT  
630 E HOPKINS  
SAN MARCOS TX 78666

Ship To: SAN MARCOS FIRE DEPARTMENT  
100 CARLSON CIRCLE  
SAN MARCOS TX 78666

Ordered By	Sales Rep	Entered By	Terms
JOHN KOENIG	JAMES GIRVAN	CARLOS A GARCIA	NET 30

FOB	Shipping Method	Contract Source
DESTINATION	BEST WAY	BUYBOARD 698-23 Public Safety and Firehouse Supplies and Equipment

Quantity	UM	Item / Description	Price	Ext. Price
1	EA	MET-APPARATUS MAKE READY REFURB/OUTFIT BLOCKER TRUCK 2002 PIERCE LADDER TRUCK VIN 4P1CT02S82A002246 - REMOVE LADDER - REMOVE TURNTABLE - REMOVE LIFT CYLINDERS - REWORK/REMOVE HYDRAULIC SYSTEM - DISCONNECT PTO - DISCONNECT HYDRAULIC GENERATOR - REWORK OUTRIGGER EXTENSION AND RETRACTION CYLINDERS - REWORK OUTRIGGER DOWN AND RETRACTION CYLINDERS - REPLACE DRIVER SEAT - REWORK AIR CONDITIONER SYSTEM - UPGRADE EMERGENCY LIGHTING SYSTEM: REPLACE FOUR (4) 6" X 4" LIGHTS AT FRONT OF TRUCK, TWO (2) RED, ONE (1) GREEN, ONE (1) BLUE REPLACE 6" X 4" WITH RED LIGHT AT BUMPER TAIL REPLACE 3" X 7" WITH BLUE LIGHT AT SIDE UPPER CAB ADD 6" X 4" RED LIGHT ABOVE CENTER FRONT AXLE REPLACE 6" X 4" WITH RED LIGHTS CENTER REAR AXLE AND OUTRIGGER COVER REPLACE 6" X 4" UPPER DRIVER SIDE REAR BODY RED WARNING LIGHT ADD 6" X 4" UPPER PASSENGER SIDE REAR BODY GREEN WARNING LIGHT REPLACE 3" X 7" REAR BODY LIGHTS ONE (1) BLUE, ONE (1) GREEN REPLACE 6" X 4" REAR LOWER RED WARNING LIGHTS REPLACE 6" X 4" REAR DOT BRAKE TURN AND BACKUP LIGHTS REPLACE UNITY SPOT LIGHTS WITH FIRETECH FLOODLIGHTS ADD TWO (2) FT-MB-2.18-F-W 21" LENGHT FIRETECH 60 DEGREES FLOOD OPTICS, INSTALL ON TOP OF CAB - REMOVE POLE LIGHTS AT PUMP PANEL - REMOVE CURRENT GRAPHICS - UPGRADE GRAPHICS, INCLUDES: CHEVRON STRIPE ON FRONT BUMPER TWO (2) 10" DIAMOND GRADE STRIPES WITH DIRECTIONAL INDICATORS PVC HONEYCOMB ARROW YELLOW-BLACK REFLECTIVE TAPE - ONE (1) 2" RED-WHITE DOT STRIPE AT BOTTOM OF TRUCK - TWO (2) GRAPHICS PANELS ON EACH SIDE AT PUMP PANEL - TWO (2), GRAPHICS PANELS ON EACH SIDE AT REAR AXLES ONE (1) EACH SIDE - PROVIDE AND INSTALL TWO (2) ARROW BOARDS WITH MOTION CAPABILITIES. DECK TOP END OF TRUCK AND PUMP MODULE DECK WITH DIAMOND PLATE 3/16" EMBOSSED TREAD PLATE INCLUDES ALL LABOR AND PARTS -SETCOM LIBERATOR MAX MS-900MAX INTERCOM SYSTEM - (2) CSB-900MAX RADIO TRANSMIT INCLUDES INSTALLATION	\$85,000.00	\$85,000.00





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Quantity	UM	Item / Description	Price	Ext. Price
1	EA	SVI-KL415A-W2 - DEMO LIGHT TOWER KNIGHTLIGHT-WHELEN LED 6 X 150 PFP2 LED 115/230 V AC 6 HEAD- WITH BACKLIGHT FEATURE. INCLUDES INTALLATION TO CUSTOMER SUPPLIED GENERATOR	\$26,880.00	\$26,880.00
			<b>Subtotal</b>	\$111,880.00
			<b>Shipping Cost</b>	\$0.00
			<b>Tax Total (%)</b>	\$0.00
			<b>Total</b>	<b>\$111,880.00</b>

The initial quote, after we added the headset system for better communication and hearing protection for the driver, was just over \$88,000. Craig owed us a credit of \$2,500 for a damaged ladder that came on the Tiller a couple of years ago. Due to the delay, he is taking off \$3,000+ to get us to \$85,000. That is the price before we add the command light.

A brand-new command light sells for over \$32,000, but we were able to find a "demo" that he can buy and install for \$26,880.

- That brings the total price to **\$111,880.**
- I was given \$65,000 in Capital Outlay.
- **FIRE Delta of \$46,880 (Funded via 10002135-60130 Vehicles)**

**\*PLEASE SEE ATTACHED EMAIL  
CITY MANAGER STEPHANIE REYES/FINANCE TEAM APPROVED THIS PURCHASE**

