

**EXHIBIT B**  
**AUTHORIZATION OF CHANGE IN SERVICE**

CONTRACT NUMBER / CONTRACT NAME:	218-322	Microsoft Enterprise	
CITY REPRESENTATIVE/ DEPARTMENT:	Carl Stewart, Assistant Director, IT		
CONTRACTOR:	SHI Government Solutions, Inc. through State DIR Contract		
CONTRACT EFFECTIVE DATE:	October 1, 2018	COUNCIL RES. NO:	2018-137R 2019-149R 2019-174R
THIS AUTHORIZATION DATE:	September 7, 2021	AUTHORIZATION NO.:	3

**DESCRIPTION OF WORK TO BE ADDED TO OR DELETED FROM SCOPE OF SERVICES:**

This contract is hereby renewed pursuant to the terms of the contract for the period **October 1, 2021 through September 30, 2022** in the amount of \$616,673.99 for existing and added services.

As reflected in the attached proposals, the cost of the added services has more than doubled due to the number of technology resources other third-party vendors are requests for Structured Query Language (SQL) used to communicate with numerous databases for core services like Maximo, Court LT Systems, NorthStar, ESRI, Aries Pro, CAD/RMS, New Outage Management System (OMS), and Tyler Munis which have substantially increased in the last few years. The need for new servers and the additional licenses needed to use those servers have resulted in such an increase reflected in this ACIS.

Original Contract Amount:	Res. 2018-137R	280,494.04
ACIS1 Renewal 09/30/19 to 10/01/20		280,759.37
ACIS2 Renewal 9/30/20 to 10/01/21	Res. 2019-149R	280,673.97
Added Adobe Licenses	Res. 2019-174R	
<b>This ACIS3 Renewal 10/01/21 to 09/30/22 and Additional Services</b>	<b>Res. 2021-</b>	<b>616,673.99</b>
<b>REVISED CONTRACT AMOUNT:</b>		<b>\$1,458,601.37</b>

**CONTRACTOR:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Full Name / Title (if not in individual capacity)

**CITY:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Bert Lumbreras, City Manager  
Print Name / Title

***City Department Use Only Below This Line (PM, POC, etc.).***

Account Number(s):	Amount	Date
10001280-52397	\$205,558	
22006335-52397	\$205,558	
21006322-52397	\$205,558	



Pricing Proposal  
Quotation #: 20808281  
Created On: 7/29/2021  
Valid Until: 8/31/2021

## City of San Marcos

### Brian Henry

San Diego, CA  
United States  
Phone: 5123938125  
Fax:  
Email: bhenry@sanmarcostx.gov

## IAM

### Gregory Gonedes

SHI Government Solutions  
3828 Pecana Trail  
Austin, TX 78749  
Send PO's to: Texas@shi.com  
8008706079  
5127320232  
Phone: 800-870-6079  
Fax: 512-732-0232  
Email: gregory\_gonedes@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic Microsoft - Part#: 7NQ-00302 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: - 9/30/2021	76	\$2,591.69	\$196,968.44
2 WinSvrDCCore ALNG SASU MVL 2Lic WinSvrStdCore CoreLic Microsoft - Part#: 9EA-00279 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: - 9/30/2021	60	\$477.24	\$28,634.40
3 O365GCCE3 ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAA-11894 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: - 9/30/2021	50	\$36.02	\$1,801.00
4 ECALBridgeO365 ALNG SubsVL MVL Pltfrm PerUsr Microsoft - Part#: AAA-12428 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: - 9/30/2021	50	\$6.22	\$311.00
Total			\$227,714.84

### Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

---

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*



Pricing Proposal  
Quotation #: 20808321  
Created On: 7/29/2021  
Valid Until: 8/31/2021

## CITY OF SAN MARCOS

### Mike Sturm

630 E. HOPKINS STREET  
SAN MARCOS, TX 78666  
UNITED STATES  
Phone: (512) 393-8112  
Fax: (512) 392-4612  
Email: msturm@sanmarcostx.gov

## IAM

### Gregory Gonedes

SHI Government Solutions  
3828 Pecana Trail  
Austin, TX 78749  
Send PO's to: Texas@shi.com  
8008706079  
5127320232  
Phone: 800-870-6079  
Fax: 512-732-0232  
Email: gregory\_gonedes@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 AudioConfGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: LK3-00001 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	70	\$42.60	\$2,982.00
2 AudioConfPayPerMinGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: HUS-00001 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	70	\$0.00	\$0.00
3 M365 E3 FromSA GCC Unified ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAD-34700 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	295	\$295.68	\$87,225.60
4 M365 E3 GCC Unified ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: AAD-34704 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022 <b>Note:</b> 540 to 590 as long as you true up SHI quote #20808281	590	\$353.64	\$208,647.60
5 PrjctPro ALNG SA MVL w1PrjctSvrCAL Microsoft - Part#: H30-00238 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	39	\$189.92	\$7,406.88
6 PwrBIPProGCC ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: DDJ-00001 Contract Name: Microsoft Software VAR	14	\$92.28	\$1,291.92

Contract #: DIR-TSO-4092  
Coverage Term: 10/1/2021 – 9/30/2022

7	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic Microsoft - Part#: 7NQ-00292 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	91	\$576.29	\$52,442.39
8	VisioPro ALNG SA MVL Microsoft - Part#: D87-01159 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	50	\$99.05	\$4,952.50
9	VSPProSubMSDN ALNG SA MVL Microsoft - Part#: 77D-00111 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	1	\$302.06	\$302.06
10	WinSvrDCCore ALNG SA MVL 2Lic CoreLic Microsoft - Part#: 9EA-00278 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	140	\$124.43	\$17,420.20
11	WINVDAPerDvc ALNG SubsVL MVL PerDvc Microsoft - Part#: 4ZF-00019 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	50	\$88.44	\$4,422.00
12	ECALBridgeO365 ALNG SubsVL MVL Pltfrm PerUsr Microsoft - Part#: AAA-12428 Contract Name: Microsoft Software VAR Contract #: DIR-TSO-4092 Coverage Term: 10/1/2021 – 9/30/2022	50	\$37.32	\$1,866.00
			Total	\$388,959.15

#### Additional Comments

**Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.**

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*