



**315 East St. Elmo
Austin, Texas 78745
(512) 440-7819**

**8505 Cross Park Drive
Austin, TX 78754
(512) 615-6800**

**1770 Redwood Road
San Marcos, TX 78666
(512) 392-5062**

July 26, 2021

Mr. Thane Newman
COSM Community Services Business Ops. Manager
401 E Hopkins, San Marcos, TX 78666

RE: FY2022 Vegetation Control, Debris Removal and Landscape Maintenance Contract.

Dear Mr. Newman:

I am sure you are aware, labor is the number one challenge facing our industry today with competitive labor rates increasing by 70% the past few years and Federal Government discussing raising the minimum wage to \$15.00 per hour. Given current labor challenges, we are pleased to provide you with the attached proposal for Vegetation Control, Debris Removal and Landscape Maintenance Contract with only a 1.5% increase for the upcoming FY2022 service year.

Minimal changes from FY21

Add the following:

- Old Fire Station #2 at 1314 Academy
- Vacant Lot at 1532 W Hopkins Street
- Vacant Lot between 2008 & 2010 on Nevada Street
- 28 additional downtown Trash Receptacles

Net result for FY22 is \$1,166,293.36 increasing the total from FY21 by \$16,905.12.

Should you have any questions or need additional information, please feel free to contact Abby Monk with Workquest at (512) 451-8145, or myself at (512) 440-7819.

Regards,

Richard Egelson

Sr. Director Easterseals Central Texas

OVERVIEW COSM FY 22



VEGETATION CONTROL, DEBRIS REMOVAL, AND LANDSCAPE MAINTENANCE PROPOSAL FOR CITY OF SAN MARCOS (COSM) FY 2022				
Description	Cycles	Square Feet	Proposed Rate	Total Amt
Downtown Alleys - mow, trim, and litter pickup	12	176,208.00	\$ 0.00474	\$ 10,022.71
SMCISD ROW's - mow, trim, and litter pickup	12	220,656.20	\$ 0.00474	\$ 12,550.92
City Wide Alleys/ROW's -- mow, trim and litter pickup	6	6,041,776.00	\$ 0.00474	\$ 171,828.11
City Lots - mow, trim and litter pickup	12	246,587.00	\$ 0.00474	\$ 14,025.87
Craddock Medians (N. Bishop to RR 12) - mow, trim, and litter pickup	12	104,999.50	\$ 0.00474	\$ 5,972.37
City Wide drainage easement - mow, trim and litter pickup	5	4,213,021.00	\$ 0.01685	\$ 354,947.02
Downtown Sweeping	MH	2,316.50	\$ 20.00	\$ 46,330.00
Downtown Trash receptacles (empty all 108 trash/recycle cans 4xwk)	52	(4 days week)	\$ 842.40	\$ 43,804.80
Weekend/Holiday Litter Pickup @ Rio Vista Park, Capes Street Dam, Children's Park, & Lions Club	MH	3,256.00	\$ 30.00	\$ 97,680.00
SM Area Roadway Litter Pickup	24	(acre) 354.38	\$ 10.50	\$ 89,303.76
McCarty Lane -- mow, trim, and litter pickup	12	430,000.00	\$ 0.00365	\$ 18,834.00
Wonder World -- mow, trim, and litter pickup	4	1,610,400.00	\$ 0.00365	\$ 23,511.84
IH35 -- mow/trim city limits	10	12,310,435.00	0.00066	\$ 81,248.87
Neighborhood Parks -- mow, trim, and litter pickup	18		\$ 4,170.00	\$ 75,060.00
Blanco Shoals	6	495,720.00	\$ 1,809.38	\$ 10,856.28
9 River Parks - mow, trim, and litter pickup. (Includes 6x Dolly Street Park)	20	2,483,506.60	\$ 4,168.49	\$ 83,369.80 *
RM 12 Water Quality Ponds & Gateway Monument - mow, trim, and litter	4	163,173.00	\$ 2,745.00	\$ 10,980.00 *
Flower Beds & Mowing Sites By Request	MH		\$ 30.00	\$ 10,000.00
12 Bus Transit Shelters (CART) - litter and empty trash/recycle cans	52	(5 on Monday & all 12 on Friday totaling 17 PU's WK)	\$ 6.75	\$ 5,967.00 *
			FY 2022 Total	\$ 1,166,293.36
			FY 2021 Total	\$ 1,149,388.24
		101.5%	CHANGE +/-	\$ 16,905.12



OVERVIEW COSM FY 22
Vegetation Control, Debris Removal, and Landscape Maintenance

Downtown Sweeping for Area A & B:

Run tenant sweeper and/or ESCT blowers to clear sidewalks, entry areas, and parking areas, around the Square (only) 4 days a-week (Monday, Tuesday, Thursday, & Friday). Remove trash from flower beds and empty ash trays.

AREA A:

Consists of 4 block area bordered by Hopkins on South, University on North, Guadalupe on West, and Edward on East. This area will be cleaned on Mondays and Thursdays.

AREA B:

Consists of 4 block area including one square block area West of the Square bordered by Hopkins/Fredericksburg/San Antonio/Guadalupe, another square block area East of the Square bordered by Hopkins/LBJ/San Antonio/Edward Gary, and a 2 square block area bordered by San Antonio/Guadalupe/MLK/LBJ. This area will be cleaned on Tuesdays and Fridays.

Also, all parking areas along Hutchison between CM Allen and Guadalupe, Hopkins between Fredericksburg and LBJ, San Antonio between Fredericksburg and LBJ, MLK between Guadalupe and LBJ, Guadalupe between San Antonio and University, LBJ between MLK and University, will be cleaned weekly.

Downtown Trash Receptacles:

Empty all 108 (currently) trash and recycle containers in the downtown area 4 times a-week, Monday, Wednesday, Friday, and Saturday.

SMCISD ROW's

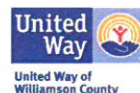
Hernandez Elementary School on Stagecoach Trail
Doris Miller Middle School on Foxtail Run

McCarty Lane

East of IH 35 to Old Bastrop Road

Wonder World Drive (WW Dr)

North of Hunter to City Limits





Craddock Islands

North Bishop to Wonder World Drive

City Lots

Corner Knox & Marshall
Corner Wavell & Patton
Holland & Meadow Pkwy Median
2 Lots Centre to Valley @ Luck St
803 Gravel St
Old Fire Station 401 Broadway
1532 Hopkins St
Bus Stoop on Leah Ave (Sams Club)

Corner Armstrong & Patton
Lot next door to 1306 Alamo St
400 Block Centre St (corner)
Lot next door to 401 Jackman
Community Gardens (Mitchell & MLK)
Old Fire Station 1314 Academy
Bus Stop Hwy 23 (Auto Zone)

San Marcos Litter

RR 12	-	Rodgers Street to City Limits
Hunter Road	-	Dixon Street to City Limits
WW Drive West	-	Hunter Road to IH 35
WW Drive East	-	Hospital to Hwy 123
Hwy 123	-	W W Drive to IH 35
Hwy 80	-	River Road to Hwy 21
Post Road	-	Outpost Apartments to Aquarena Springs Drive
IH 35	-	Within San Marcos City Limits

Neighborhood Parks

Ken Copeland Memorial	Soccer Area @ KC Park	Purgatory Natural Area
Franklin Square	Jaycees	Ring Tail Natural Area
Dunbar	Willow Springs	Victory Gardens
Durum	Veterans	Mill Street
Blanco Shoals	Clock Tower	Stokes
Basketball Court (Haynes St)	Conway	Swift Memorial
Reyes	Paul Pena	Springlake
Top Entrance Purgatory Trail	Hillside Ranch 2	Old Train Station

River Parks

Bicentennial	City Park (Lions Club)	Crooks
Childrens	Dog / Skate Park	Dog Beach
Dolly Street	Rio Vista	Woods Apt. Area

