

Quoted for: City of San Marcos
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Quoted by: Callie Byrd
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Altec Account Manager: Arlan Smith

REFERENCE ALTEC MODEL		Sourcewell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$205,024

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-US48M	Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M)	\$7,625
2	AT41M-AOR	Auxiliary Outriggers, Interlock, Wooden Pads / Holders (AT48M Class 5 application only)	\$9,013
3	AT41M-AWD	All Wheel Drive	\$6,739
4	AT41M-PL	Platform Lighting for illumination of platform controls	\$444

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	RW1	Rear Window Guard, Mounted To Boom Rest	\$554
2	SPOT1	TWO (2) POST-MOUNTED SPOTLIGHTS. Mounted One (1) on Each Side of the Chassis. Controls are Extended in Cab for Ease of Operation.	\$974
3	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote (QTY. 2)	\$2,132
4	VCAM	Backup Camera System	\$1,313
5	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
6	SPS	Scuff Pad with Step	\$400
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$234,583

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Certified JIB, and 2-man platform, platform cover, and platform liner	\$1,714
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Custom Steel Body ILO Contract Body	\$26,453
4	BODY & CHASSIS ACC	Post Style Cone Holder, Water Cask Bracket, Additional Safety Harness, Receiver Hitch, Combination 2-5/16, Platform Access Step, Cable Steps, Grab Handle, Outrigger Pad Holders, and Pendulum Retainers	\$4,681
5	ELECTRICAL	Directional Light Bars, 1200 watt Inverter, PDM-10, and Compartment Light Switch	\$8,671
6	FINISHING	DOT Certification	\$216
7	CHASSIS	Ford F600 4x4 ILO Contract Chassis	-\$946
8	OTHER	2026 Model Year Deduction	-\$14,243
OPEN MARKET OPTIONS TOTAL:			\$26,546

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$261,129
Delivery to Customer: \$4,062
FET:
CA Doc/Admin/Tire Fees:
Estimated Taxes (_ %):
TOTAL FOR UNIT/BODY/CHASSIS: \$265,191

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **43-46** months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC