

Quoted for: City of San Marcos Texas

Customer Contact: Rick Gee

Phone: / **Email:** rgee@sanmarcostx.gov

Quoted by: David Wyble

Phone: / **Email:** David.Wyble@altec.com

Altec Account Manager: Arlan Smith

REFERENCE ALTEC MODEL		Sourcewell Price
AM55	Overcenter Aerial Device with Material Handling (Insulated)	\$269,397

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AM55-US60	60' Boom Height (AM60)	\$6,950
2	AM55-WESR	Extended Side Reach (With X-Frame Primary Outriggers)	\$8,159
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$843
2	CG	Cab Guard	\$4,298
3	CH	Cone Holder, Fold Over Post Style	\$415
4	DRING	D-ring for Mounting On Body (per D-ring)	\$169
5	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,066
6	PSWI2	Inverter with minimum 3000W 120V @ 25A pure sine wave output, hardwired to outlets and 12VDC input.	\$3,766
7	VR1	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
8	VCAM	Backup Camera System	\$1,313
9	SPOT2	TWO (2) DECK-MOUNTED SPOTLIGHTS. Mounted on Boom Support to Illuminate the Cargo Area. Each Light has Individual On/Off Switch and can be Directed Wherever Required.	\$793
10			
SOURCEWELL OPTIONS TOTAL:			\$297,534

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Grab handle on boom, E/H controls,	
2	UNIT & HYDRAULIC ACC	Suitcase Style reservoir, Subbase storage	
3	BODY	Custom Body ILO Stock Body	
4	BODY & CHASSIS ACC	Front tow shackles, Ladder steps, Air QD's, fold-down grille guard, wire storage rod,	
5	ELECTRICAL	Light bar at pedestal, Flood light,	
6	FINISHING	Non-skid on compartment tops	
7	CHASSIS	Custom Freightliner 6x4 Chassis	
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$69,008

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$366,542.00
Delivery to Customer: \$3,284.00
Extended Warranty:
FET:
CA Doc/Admin/Tire Fees:
Estimated Taxes (%):
TOTAL FOR UNIT/BODY/CHASSIS: \$369,826.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 40 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: