



City of San Marcos - White Fleet

Menu Pricing

Total Annual Cost	\$863,866.97
Down Payments Due Upon Delivery In Year One	\$198,776.10

Vehicle Being Replaced	Department	Fund	Year	Make	Model	Trim Level
52-629, 52-630, 52-634	SMFD	GF	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB (SSV)
79-202L **FY 2023**	WDIST	EF	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Crew Cab 8 ft. box 172 in. WB
71-190L **FY 23**	Traffic	EF	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Double Cab 8 ft. box 162 in. WB
112-002	Finance	GF	2024	Chevrolet	Bolt EV	1LT 4dr Wagon
124-260L	Code Enf	GF	2024	Toyota	Tacoma	SR 4x2 XtraCab 6 ft. box
38-907	SMEU Mtr	EF	2024	Chevrolet	Silverado 1500	Work Truck 4x2 Crew Cab 5.75 ft. box 147.4 in. WB
MOVED TO Rav 4	ErmMGT	GF	2024	Chevrolet	Tahoe	Police Vehicle 4x2
188L, 39-151L, 39-152L	CVB, SMEU OPS	GF	2024	Chevrolet	Tahoe	LS 4x2
32-008, 32-212L, 32-245L, 75-244L, 85-261L	Permits, Fleet, PARD	GF	2024	Chevrolet	Traverse	LS 4x2
65-249L, 65-256L, 79-221L	AC, WDIST	GF, EF	2024	Ford	F-250	XL 4x4 SD Crew Cab 8 ft. box 176 in. WB SRW
65-262	AC	GF	2024	Ford	F-250	XL 4x4 SD Crew Cab 8 ft. box 176 in. WB SRW
71-146L	TRAFFIC	GF	2024	Ford	F-250	XL 4x4 SD Crew Cab 8 ft. box 176 in. WB SRW - Bed Delete
76-183L, 79-238L, 79-240L, 79-196L, 79-180L7	WWCOL, WDIST	EF	2024	Ford	F-350 Chassis	XL 4x4 SD Crew Cab 179 in. WB DRW (Diesel) service bed
76-173L, 76-174L, 76-194L, 79-195L, 79-239L, 79-247L, 79-250L, 79-268L	WWCOL, WDIST	EF	2024	Ford	F-350 Chassis	XL 4x4 SD Crew Cab 179 in. WB DRW (Gas)
85-143L	PARD	GF	2024	Ford	F-350	XL 4x4 SD Crew Cab 4x4 176 in. WB DRW (Diesel, Gooseneck)
166-1308, 257L 65-145L	AC, ErmMGT	GF	2024	Toyota	Rav4	LE 4dr Front-Wheel Drive
32-229L, 32-232L, 37-246L, 39-243L, 41-009, 41-223L, 771-252L, 79-228L, 79-230L, 79-231L,79-234L, 83-933	Permits, SMEU MTR, ENG, WQ, WDIST, PARD	GF, EF	2024	Ford	F-150	XL 4x4 Super Crew Cab 5.5 ft. box 145 in. WB (Hybrid)
124-266L, 80-265L, 75-211L ** FY23, pending delivery***	CODE, FLEET	GF	2024	Ford	F-150	Lightning
85-134L, 85-140L	Marshals	GF	2024	Ford	F-150 Responder	XL 4x4 5.5 ft. box 145 in. WB
75-218L	Marshals	GF	2024	Ford	Police Interceptor Utility	Base AWD
80-262L	Code Enf	GF	2024	Toyota	Camry	LE 4dr Front-Wheel Drive Sedan
264L	ResRvry	GF	2024	Toyota	Highlander	L AWD
Total Vehicles						

*No equity is reflected in new pricing. There is an estimated \$712,000 of equity contained within the specified turn-in units.

Equity Lease Menu Pricing

Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost	Annual Cost by Quantity
3	48	20,000	\$1,705.65	\$0.00	\$20,467.80	\$61,403.40
1	60	7,500	\$1,078.20	\$43.23	\$13,457.16	\$13,457.16
1	60	7,500	\$938.82	\$43.23	\$11,784.60	\$11,784.60
1	60	7,500	\$629.18	\$0.00	\$7,550.16	\$7,550.16
1	60	7,500	\$660.09	\$43.10	\$8,438.28	\$8,438.28
1	60	7,500	\$919.91	\$72.78	\$11,912.28	\$11,912.28
0	48	20,000	\$1,454.47	\$0.00	\$17,453.64	\$34,907.28
3	60	7,500	\$1,061.21	\$42.42	\$13,243.56	\$39,730.68
5	60	7,500	\$911.85	\$44.70	\$11,478.60	\$57,393.00
3	60	7,500	\$1,261.64	\$47.46	\$15,709.15	\$47,127.46
1	60	7,500	\$1,328.38	\$47.46	\$16,510.03	\$16,510.03
1	60	7,500	\$1,355.37	\$47.46	\$16,833.96	\$16,833.96
5	60	7,500	\$1,475.92	\$60.00	\$18,431.04	\$92,155.20
8	60	7,500	\$1,299.95	\$60.00	\$16,319.40	\$130,555.20
1	60	7,500	\$1,367.19	\$59.64	\$17,121.96	\$17,121.96
3	60	7,500	\$679.35	\$45.07	\$8,893.04	\$26,079.12
12	60	7,500	\$1,011.73	\$44.70	\$12,677.16	\$152,125.92
0	60	7,500	\$1,055.40	\$0.00	\$12,664.80	\$37,994.40
2	48	20,000	\$1,575.60	\$0.00	\$18,907.20	\$37,814.40
1	48	20,000	\$1,536.06	\$0.00	\$18,432.72	\$18,432.72
2	60	7,500	\$584.26	\$40.73	\$7,499.88	\$14,999.76
1	60	10,000	\$750.00	\$45.00	\$9,540.00	\$9,540.00
56						\$863,866.97

**Maintenance does not include brakes or tires
Pricing does not include any applicable taxes
Pricing does not include expected return on equity at end of lease



City of San Marcos - PD Unmarked
Menu Pricing

Total Annual Cost	\$431,340.36
Down Payments Due Upon Delivery In Year One	\$174,171.04

Vehicle Being Replaced	Year	Make	Model	Trim Level
166-0809, 166-242L ***166-0809 PREFERRED CHEVY COLORADO***	2023	Toyota	Tacoma	SR 4x2 Double Cab 5 ft. box
166-217L	2024	Chevrolet	Express 3500	Work Van Rear-Wheel Drive Extended Cargo Van
166-241L	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB (PPV)
166-248L	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB (PPV)
17034, 17035, 166-1509, 166-1512, 166-1706, 166-1710, 166-1718, 166-1720, 166-1721, 166-253L, 166-254L, 166-255L, 166-256L	2024	Chevrolet	Tahoe	Police Vehicle 4x2
166-225L, 166-226L	2024	Chevrolet	Tahoe	Police Vehicle 4x4
	2024	Chevrolet	Tahoe	LS 4x2
166-236L	2024	Ford	Explorer	2.3L Ecoboost 4x4
166-235L	2024	Chrysler	Pacifica	Touring L Front-Wheel Drive Passenger Van
166-227L	2024	Ford	F-150 Responder	XL 4x4 5.5 ft. box 145 in. WB
166-251L	2024	GMC	Sierra	SLE 4x2 Crew Cab
166-223L	2024	Toyota	Camry	LE 4dr Front-Wheel Drive Sedan
166-237L	2024	Toyota	Highlander	L AWD
				Total Vehicles

*No equity is reflected in new pricing. There will be funds to roll into these new leases to lower cost.

Equity Lease Menu Pricing

Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost	Annual Cost by Quantity	One-Time Cost of Aftermarket
2	60	10,000	\$740.03	\$58.57	\$9,583.20	\$19,166.40	\$0.00
1	60	10,000	\$990.10	\$66.20	\$12,675.60	\$12,675.60	\$0.00
1	48	20,000	\$1,629.40	\$0.00	\$19,552.80	\$19,552.80	\$10,885.69
1	48	20,000	\$1,342.12	\$0.00	\$16,105.44	\$16,105.44	\$0.00
13	48	20,000	\$1,513.23	\$0.00	\$18,158.76	\$236,063.88	\$141,513.97
2	48	20,000	\$1,600.00	\$0.00	\$19,200.00	\$38,400.00	\$21,771.38
1	60	7,500	\$1,061.21	\$0.00	\$12,734.52	\$12,734.52	\$0.00
1	60	10,000	\$1,062.96	\$50.00	\$13,355.52	\$13,355.52	\$0.00
1	60	7,500	\$809.98	\$42.78	\$10,233.12	\$10,233.12	\$0.00
2	60	10,000	\$989.62	\$0.00	\$11,875.44	\$23,750.88	\$0.00
1	60	10,000	\$962.31	\$59.55	\$12,262.32	\$12,262.32	\$0.00
1	60	10,000	\$584.26	\$40.73	\$7,499.88	\$7,499.88	\$0.00
1	60	10,000	\$750.00	\$45.00	\$9,540.00	\$9,540.00	\$0.00
28						\$431,340.36	\$174,171.04

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Pricing does not include expected return on equity at end of lease



City of San Marcos - New Requests
Menu Pricing

Total Annual Cost	\$350,504.52
Down Payments Due Upon Delivery In Year One	\$96,425.00

Department	Year	Make	Model	Trim Level
52-New - SMFD	2024	Chevrolet	Silverado 1500	Work Truck 4x4 Crew Cab 5.75 ft. box 147.4 in. WB (SSV)
71-NEW - Traffic - Supervisor - FY 23	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Crew Cab 8 ft. box 172 in. WB
79-NEW - WDIST - Supervisor - FY 23	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Crew Cab 8 ft. box 172 in. WB
85-NEW - FAC - Jrnman Elec Tech - FY 23	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Double Cab 8 ft. box 162 in. WB
70-NEW	2024	Chevrolet	Bolt EV	1LT 4dr Wagon
166-NEW, MAR-NEW	2024	Chevrolet	Tahoe	Police Vehicle 4x2
166-NEW	2024	Chevrolet	Blazer	LT w/2LT Front-Wheel Drive
166-NEW	2024	Chevrolet	Malibu	LSw/1FL 4dr. Sedan
166-NEW	2024	Ford	EDGE	SE 4dr All-Wheel Drive
39-NEW - SMEU OPS	2024	Chevrolet	Tahoe	LS 4x2
79-NEW - WDIST - OP 2 - FY 23	2024	Chevrolet	Silverado 3500HD	Work Truck 4x4 Double Cab 8 ft. box 162 in. WB
76-NEW - WWCOL	2024	Ford	Explorer	Base 4x2
32-NEW, 41-NEW, 76-NEW, 80-NEW 80-NEW	2024	Ford	F-150	XL 4x4 Super Crew Cab 5.5 ft. box 145 in. WB (Hybrid)
73-NEW,	2024	Chevrolet	Silverado 2500	Work Truck 4x4 Double Cab 8 ft. box 162 in. WB
				Total Vehicles

Equity Lease Menu Pricing

Quantity	Term	Estimated Annual Mileage	Monthly Cost (Lease Rate)*	Full Maintenance**	Annual Cost	Annual Cost by Quantity
1	48	20,000	\$1,705.65	\$0.00	\$20,467.80	\$20,467.80
1	60	7,500	\$1,026.56	\$43.23	\$12,837.48	\$12,837.48
1	60	7,500	\$1,078.20	\$43.23	\$13,457.16	\$13,457.16
1	60	7,500	\$962.34	\$43.23	\$12,066.84	\$12,066.84
1	60	7,500	\$629.18	\$0.00	\$7,550.16	\$7,550.16
6	48	20,000	\$1,800.00	\$0.00	\$21,600.00	\$129,600.00
1	60	7,500	\$700.71	\$42.78	\$8,921.88	\$8,921.88
1	60	7,500	\$497.06	\$40.47	\$6,450.36	\$6,450.36
1	60	7,500	\$771.00	\$45.07	\$9,792.84	\$9,792.84
1	60	7,500	\$1,250.00	\$45.00	\$15,540.00	\$15,540.00
1	60	7,500	\$1,246.38	\$0.00	\$14,956.56	\$14,956.56
2	60	7,500	\$941.21	\$46.00	\$11,846.52	\$23,693.04
5	60	7,500	\$1,011.73	\$44.70	\$12,677.16	\$63,385.80
1	60	7,500	\$938.82	\$43.23	\$11,784.60	\$11,784.60
24						\$350,504.52

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Pricing does not include any applicable taxes
Pricing does not include expected return on equity at end of lease