

Quoted for: City of San Marcos Texas

Customer Contact:

Phone: / Email:

Quoted by: Josh Powell

Phone: 336-786-3441 / **Email:** josh.powell@altec.com

Altec Account Manager: Arlan Smith

REFERENCE ALTEC MODEL		Sourcewell Price
TS336-BW	Trailer Mounted 3,000 lb Bullwheel Tensioner, One Reel Carrier	\$47,075

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1		
2		
3		
4		
5		
6		
7		
8		
SOURCEWELL OPTIONS TOTAL:		\$47,075

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	2022 Pricing	\$7,943
2	UNIT & HYDRAULIC ACC	Engine	\$4,719
3	UNIT & HYDRAULIC ACC	Capstan	\$12,275
4	UNIT & HYDRAULIC ACC	Front Hydraulic Jacks	\$2,417
5	UNIT & HYDRAULIC ACC	Rear Hydraulic Jacks	\$5,743
6	UNIT & HYDRAULIC ACC	Rewind Function	\$15,480
7			\$0
8			\$0
OPEN MARKET OPTIONS TOTAL:			\$48,577

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$95,652
Delivery to Customer at \$4.29 / mile: \$5,560

TOTAL FOR UNIT/BODY/CHASSIS: \$101,212

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		
4		

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Mount Airy, NC