



Quote Number: 93202502
Opportunity Number:
Sourcewell Contract #: 040924-ALT
Date: 9/3/2025

Quoted for: City of San Marcos
Quoted by: Dylan Hooper
Phone: / Email: (469) 615-4321 / dylan.hooper@altec.com

REFERENCE MODEL		Sourcewell Price	Commercial List Price	Discount %
DB41B With Trailer		\$222,242	\$229,115	3%
(A.) Sourcewell Options On Contract				
1				
2				
3				

SOURCEWELL OPTIONS TOTAL:	\$222,242	\$229,115	3%
----------------------------------	------------------	------------------	-----------

(A.) **OPEN MARKET ITEMS** (Customer Requested)

1	UNIT	Unit to be Altec AT40GW with trailer in lieu of DB41B with trailer	-\$77,425
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Trailer and unit to be 2025 model year in lieu of 2023	\$26,897
8	OTHER		
9			
OPEN MARKET OPTIONS TOTAL:			-\$50,528

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$171,714

Delivery to Customer: \$2,737

TOTAL FOR UNIT/BODY/CHASSIS: \$174,451

(C.) **ADDITIONAL ITEMS** (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days and may be subject to availability at time of order****

NOTES

** Denotes FET fees were paid when unit was new. Global is not FET exempt.

All items listed subject to availability, quote provided at time of request detailing options

Delivery is \$3.50/ mile

Alternate year models may be available in addition to the ones shown here, they will be discounted / priced

Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)

PAINT COLOR: White to match chassis, unless otherwise specified

TO ORDER: To order, please contact the Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 10 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

***This quote does not include City, County, State or Federal taxes.**