

**Finance Department** 

**Utility Customer Service Division** 

March 2, 2021



- Previous City Council Recommendations
  - Suspend Utility Non-Payment Disconnections until the end of March 2021
  - Suspend Utility Late Fees Until the end of March 2021
- Initiatives Implemented
  - Community Outreach Initiatives Nov & Dec 2020
    - On Bill Message
    - Social Media
    - Utility Bill Insert
    - Utility Lobby Signs
  - Payment Plans (Available now promote in Outreach)
    - 30, 60, 90 day payment arrangements
    - Apply deposit to outstanding balance
  - Additional Customer Communication
    - Additional language in Delinquent Notices about payment options
  - Promote Utility Assistance through Community Action



### **Utility Assistance Program Summary**

- Fiscal Year 2021 funding allocation to the Utility Assistance Program \$120,000
- Changes to Community Action funding criteria went into effect August 2020 to accommodate financial impacts due to emergency situations our customers experience
- Summary of fiscal year 2021 funding allocation follows:
  - Community Action Pledges City Funds
  - Community Action Payments Check Payments (Any funding source)
  - CEAP Comprehensive Energy Assistance Program (TDHCA)

Community Action Pledges - CoSM Funds			Community Action Payments				<b>\</b> P			
Month	Pavment	Amount \$	No of Accounts Pay		ent Amount \$	No of Accounts		mised Funds \$	Promised Funds Count	
10/1/2020	\$	9,481.35	18	\$	21,681.18	210	\$	5,650.45	COUNT	20
11/1/2020	\$	7,760.53	12	\$	22,566.53	226	\$	3,398.36		6
12/1/2020	\$	10,356.15	25	\$	22,145.17	224	\$	5,021.01		11
1/1/2021	\$	617.08	1	\$	1,945.95	3	\$	-		0
2/1/2021										



## **Utility Assistance Program Summary**

Summary of fiscal year 2020 funding allocation follows:

	<b>Community Action</b>	Pledges - CoSM Funds	Community Acti	on Payments	CEAP		
Month	Payment Amount \$	No of Accounts	Payment Amount \$	No of Accounts	Promised Funds \$	<b>Promised Funds Count</b>	
10/1/2019	\$ 1,358.65	4	\$ 3,245.30	15	\$7,388.33	17	
11/1/2019	\$ 4,937.58	15	\$ 16,784.72	171	\$5,499.12	20	
12/1/2019	\$ 3,024.24	14	\$ 18,339.52	185	\$1,252.97	11	
1/1/2020	\$ 1,534.68	8	\$ 1,698.22	15	\$18,411.87	22	
2/1/2020	\$ 7,192.96	34	\$ 5,046.33	47	\$24,841.98	30	
3/1/2020	\$ 2,289.32	15	\$ 11,622.73	113	\$55,739.81	61	
4/1/2020	\$ 1,431.38	4	\$ 12,225.46	151	\$26,497.44	38	
5/1/2020	\$ 2,763.25	10	\$ 10,701.65	150	\$4,347.71	6	
6/1/2020	\$ 1,943.63	5	\$ 16,950.06	182	\$8,352.43	11	
7/1/2020	\$ 1,568.41	4	\$ 20,055.74	195	\$5,665.53	10	
8/1/2020	\$ 1,146.56	1	\$ 23,542.37	202	\$762.06	1	
9/1/2020	\$ 8,177.32	18	\$ 23,279.03	204	\$1,514.90	3	
FY 2020 Total	\$ 37,367.98	132	\$ 163,491.13	1,630	\$160,274.15	230	



#### **Additional Communication:**

- Robo Calls 2 days prior to disconnections (Initiate June 2021)
- Individual Communication for frequently disconnected customers (May June 2021)

#### **Current Statistics:**

- Late Fee Comparison (FY 2019-20 & FY 2020-21) :
  - The variance is the increase in the percentage and amounts of accounts and late fees for the first quarter of the Fiscal Year 20-21 (Oct –Dec) and first month of the second quarter (Jan).
  - The late fees for FY 2020-21 were not charged to the customers accounts.

Late Fee Comparison								Vai		
							% Inc			% Inc
	FY 2019-2	FY 2020-	21		of	Accts	\$\$\$	of \$\$\$		
Oct	4324	103582.95	Oct	6599	168,060.15		53%	2275	64,477.20	62%
Nov	4995	101581.21	Nov	6280	151,422.00		26%	1285	49,840.79	49%
Dec	5330	116739.23	Dec	7628	163,334.17		43%	2298	46,594.94	40%
Jan. 2020	4319	75000.18	Jan. 2021	6183	146,747.95		43%	1864	71,747.77	96%



#### **Other Cities Current Process**

City Disconnect and Late Fee Processes								
City/Utility	Resumed Disconnections	Charging Late Fees/Penalties						
Bryan	yes	yes - 5%						
College Station	yes	yes						
Kyle	yes - Since Jan	yes						
Austin	No	yes						
Victoria	yes	yes						
New Braunfels	yes - Since Jul	yes						
Bastrop	yes - Since Oct	yes						
Buda	yes	yes						
San Antonio Water System	No	No						
City Public Service - San Antonio	No	No						



#### **Current Statistics:**

- Accounts Receivables FY Comparison :
  - The variance is the increase in total billed amounts due monthly (accumulative).
  - The increase in accounts receivables may have an impact in utility rate study.

	A/R Co						
FY 2019-20			FY 2020-21			Varience	% Inc
Oct	6,790,814.01		Oct	7,985,321.46		1,194,507.45	18%
Nov	7,863,241.71		Nov	9,097,606.18		1,234,364.47	16%
Dec	6,185,879.30		Dec	9,347,142.27		3,161,262.97	51%
Jan.20	5,431,183.12		Jan.21	9,659,677.31		4,228,494.19	78%

#### Recommendations

- Resume Utility Disconnections effective July 1, 2021
- Resume Utility Late Fees effective July 1, 2021



**Questions?**