

Economic Impact Data Sheet Greater San Marcos Partnership

The information requested on this form will be used by the Greater San Marcos Partnership to prepare an economic impact analysis of your firm or project. Enter data in the blue cells below. You may also enter additional information or notes in other areas of this worksheet, to the right in column K or insert rows to enter other data. Some standard defaults are entered in the data sheet already. You may change these defaults as appropriate.

Please enter information in the blue cells below and e-mail this completed survey form to:

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Please call if you have any questions.

About the Firm

Name of the firm:

Current Address:

Phone Number: Fax Number:

Person completing this form:

Name of project:

Select each taxing district in which the firm or project is or will be located:

City

County

School District

Road District

Is or will the firm be located in the city limits? Yes

Is or will the firm be located at the airport? Yes

Description of the firm's plans to startup, expand or relocate to the community:

(Enter any narrative below to describe the firm and its plans to startup, expand or locate in the community. This description will be shown in the report.)

The firm's primary North American Industry Classification System (NAICS)

Example: 221119. A six-digit NAICS code should be entered for the program to correctly calculate indirect and induced benefits from the firm's operations. If the NAICS is unknown enter 0 as a default NAICS allowing the program to use default indirect earnings and employment multipliers.

The Firm's Taxable Assets, Employees and Operations

Market value of the firm's new or additional property purchased or constructed each year at its local facility that will be on local property tax rolls on January 1:

| Year | Land | Buildings and Other Real Property Improvements | Furniture, Fixtures and Equipment | Total |
|--------------|------------|------------------------------------------------|-----------------------------------|------------|
| 1 | | | | \$0 |
| 2 | | | | \$0 |
| 3 | | | | \$0 |
| 4 | | | | \$0 |
| 5 | | | | \$0 |
| 6 | | | | \$0 |
| 7 | | | | \$0 |
| 8 | | | | \$0 |
| 9 | | | | \$0 |
| 10 | | | | \$0 |
| Total | \$0 | \$0 | \$0 | \$0 |

Are building and improvements costs above for new construction?

 Yes

Percent of construction costs for materials and labor:

| | |
|-----------|-----|
| Materials | 50% |
| Labor | 50% |

Percent of construction materials that will be purchased in the city and be subject to sales taxes:

Percent of taxable spending by construction workers in the city and subject to sales taxes:

Percent of furniture, fixtures and equipment to be purchased in the city and subject to sales taxes:

Expected city building permits and other fees to be paid during construction, if applicable:

| Year | Total City Permits and Fees |
|--------------|-----------------------------|
| 1 | \$0 |
| 2 | \$0 |
| 3 | \$0 |
| 4 | \$0 |
| 5 | \$0 |
| 6 | \$0 |
| 7 | \$0 |
| 8 | \$0 |
| 9 | \$0 |
| 10 | \$0 |
| Total | \$0 |

Estimated taxable inventories, at the end of each year:

(Enter an amount in Year 1 and the percent of annual increase or enter appropriate amounts for each year.)

Percent of annual increase after Year 1:

| Year | Total Inventories |
|------|-------------------|
| 1 | \$0 |
| 2 | \$0 |
| 3 | \$0 |
| 4 | \$0 |
| 5 | \$0 |
| 6 | \$0 |
| 7 | \$0 |
| 8 | \$0 |
| 9 | \$0 |
| 10 | \$0 |

The firm's annual utilities:

(Enter an amount in Year 1 and the percent of annual increase or enter appropriate amounts for each year.)

Percent of annual increase after Year 1:

| Year | Water | Wastewater | Solid Waste | Electricity | Natural Gas | Cable | Telephone |
|--------------|------------|------------|-------------|-------------|-------------|------------|------------|
| 1 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 2 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 3 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 4 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 5 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 6 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 7 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 8 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 9 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 10 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Number of telephone lines at the firm

Percent of the firm's electricity and natural gas usage for manufacturing or processing operations

The firm's estimated taxable purchases of materials, supplies and services in the community and the firm's estimated taxable sales that will be subject to sales tax in the city:

(Enter an amount in Year 1 and the percent of annual increase or enter appropriate amounts for each year.)

| Year | The Firm's Taxable Purchases | The Firm's Taxable Sales |
|--------------|------------------------------|--------------------------|
| 1 | \$0 | \$0 |
| 2 | \$0 | \$0 |
| 3 | \$0 | \$0 |
| 4 | \$0 | \$0 |
| 5 | \$0 | \$0 |
| 6 | \$0 | \$0 |
| 7 | \$0 | \$0 |
| 8 | \$0 | \$0 |
| 9 | \$0 | \$0 |
| 10 | \$0 | \$0 |
| Total | \$0 | \$0 |

| | | |
|------------------------------------------|----|----|
| Percent of annual increase after Year 1: | 2% | 2% |
|------------------------------------------|----|----|

Number of new full-time jobs to be added in the city each year:

(Enter only the additional jobs added in the city each year.)

** If the business is relocating from outside of the city, the year 1 value should include jobs transferred to the city in year 1 and new positions hired, if any.*

| Year | New employees to be hired each year |
|--------------|-------------------------------------|
| 1* | 0 |
| 2 | 0 |
| 3 | 0 |
| 4 | 0 |
| 5 | 0 |
| 6 | 0 |
| 7 | 0 |
| 8 | 0 |
| 9 | 0 |
| 10 | 0 |
| Total | 0 |

New employees moving to the city:

Percent of total new workers moving to the city

| Year | Number of new employees moving to the city |
|------|--------------------------------------------|
| 1 | 0 |
| 2 | 0 |
| 3 | 0 |
| 4 | 0 |
| 5 | 0 |
| 6 | 0 |
| 7 | 0 |
| 8 | 0 |
| 9 | 0 |
| 10 | 0 |

Total

0

| | |
|------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| Average annual salaries of new employees in the first year: | |
| Percent of expected annual salary increases after Year 1: | |
| Percent of workers in new indirect and induced jobs that will move to the city for the job: | 5% |
| Estimated percentage of workers moving to the city that will have new residential property built for them the first year that they move to the city: | 25% |
| Household size of a typical new worker moving to the city: | 2.64 |
| Number of school children in a typical worker's household | 0.45 |
| Percent of taxable shopping by a typical new worker that will be in the city: | 50% |

Expected Out-of-Town Visitors to the Firm:

| | |
|-----------------------------------------------------------------------------------|--|
| Number of out-of-town visitors expected at the firm in the first year: | |
| Percent of annual increase in the number of visitors: | |
| Average number of days that each visitor will stay in the city: | |
| Average daily taxable visitor spending, excluding lodging in the city: | |
| Average number of nights that a typical visitor will stay in a motel in the city: | |
| Average nightly room rate in a local motel: | |

Expected Out-of-Town Truckers Loading or Unloading at the Firm

| | |
|--------------------------------------------------------------------------------------------------------------|--|
| Number of out-of-town truckers expected to load or unload at the firm in the first year: | |
| Percent of annual increase in the number of out-of-town truckers: | |
| Average taxable spending in the community by a typical out-of-town trucker loading or unloading at the firm: | |
| Percent of truckers that will stay one night in a local hotel or motel: | |

Airport Related Data:

Only complete this section if the project is located at the airport.

The firm's estimated number of gallons of fuel to be purchased from the airport and wholesale cost of fuel purchased:

| | | |
|-------------------------------------------------|--|---------------|
| Cost of Fuel: | | |
| Jet A | | \$3.75 |
| 100 low-lead gasoline | | \$4.57 |
| Percent of fuel to be purchased: | | |
| Jet A | | 50% |
| 100 low-lead gasoline | | 50% |
| Weighted average wholesale fuel rate per gallon | | \$4.16 |

| Year | Number of Gallons | Wtd Avg Wholesale Price per Gallon | The Firm's Total Fuel Costs |
|--------------|-------------------|------------------------------------|-----------------------------|
| 1 | 0 | \$4.16 | \$0 |
| 2 | 0 | \$4.29 | \$0 |
| 3 | 0 | \$4.42 | \$0 |
| 4 | 0 | \$4.55 | \$0 |
| 5 | 0 | \$4.68 | \$0 |
| 6 | 0 | \$4.82 | \$0 |
| 7 | 0 | \$4.97 | \$0 |
| 8 | 0 | \$5.12 | \$0 |
| 9 | 0 | \$5.27 | \$0 |
| 10 | 0 | \$5.43 | \$0 |
| Total | | | \$0 |

Percent of annual increase after Year 1: 0% 3%

The firm's expected ground lease payments to the airport:

| | | |
|--------------------------------------------|--|--------|
| Number of square feet of land to be leased | | 0 |
| Per square foot lease rate | | \$0.20 |

| Year | Ground Lease Payments |
|--------------|-----------------------|
| 1 | \$0 |
| 2 | \$0 |
| 3 | \$0 |
| 4 | \$0 |
| 5 | \$0 |
| 6 | \$0 |
| 7 | \$0 |
| 8 | \$0 |
| 9 | \$0 |
| 10 | \$0 |
| Total | \$0 |

Percent of annual increase after Year 1: 2%

The firm's expected airport infrastructure and maintenance fee to be paid to the airport:

| | Airport Infrastructure & Maintenance Fee |
|--------------|---------------------------------------------------|
| Year 1 | \$0 |
| 2 | \$0 |
| 3 | \$0 |
| 4 | \$0 |
| 5 | \$0 |
| 6 | \$0 |
| 7 | \$0 |
| 8 | \$0 |
| 9 | \$0 |
| 10 | \$0 |
| Total | \$0 |

Percent of annual increase after Year 1: 2%



(Example: Al





Example: If a
50 existing e
If a firm is re
employees a
in year 1, the





