

Quoted for: CITY OF SAN MARCOS TEXAS

Customer Contact:

Phone: / **Email:**

Quoted by: Callie Byrd

Phone: 919-672-8713 / **Email:** callie.byrd@altec.com

Altec Account Manager: Arlan Smith

| REFERENCE ALTEC MODEL | | Sourcewell Price |
|-----------------------|---|------------------|
| AT41M | Articulating Telescopic Aerial Device with Material Handling Insulated, 41' | \$221,112 |

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

| | | | |
|---|-------------|---|---------|
| 1 | AT41M-US48M | Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M) | \$8,633 |
| 2 | AT41M-AOR | Auxiliary Outriggers, Interlock, Wooden Pads / Holders (AT48M Class 5 application only) | \$9,013 |
| 3 | AT41M-PL | Platform Lighting for illumination of platform controls | \$444 |
| 4 | AT41M-AWD | All Wheel Drive | \$6,739 |

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

| | | | |
|----------------------------------|-------|--|------------------|
| 1 | SL | COMPARTMENT LIGHTS in Body Compartments - Strip LED (x7 Compartment) | \$1,554 |
| 2 | LR | Ladder Rack | \$1,629 |
| 3 | RW2 | Rear Window Guard, Mounted To Body Bulkhead | \$1,202 |
| 4 | PSW11 | Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input | \$2,972 |
| 5 | VRI | 120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure | \$365 |
| 6 | | | |
| 7 | | | |
| 8 | | | |
| 9 | | | |
| 10 | | | |
| SOURCEWELL OPTIONS TOTAL: | | | \$253,663 |

(B.) OPEN MARKET ITEMS (Customer Requested)

| | | | |
|-----------------------------------|----------------------|---|-----------------|
| 1 | UNIT | 2-man Platform, Platform Cover, Platform Liner, and Certified Orange Jib | \$1,703 |
| 2 | UNIT & HYDRAULIC ACC | N/A | \$0 |
| 3 | BODY | Custom Steel LGSS Body ilo Contact Body | \$15,349 |
| 4 | BODY & CHASSIS ACC | Receiver Hitch, 2-5/16 Ball & Pintle Receiver Mount, Platform Access Step, Cable Steps, Cone Holder, Water Cask Bracket, and Extra Safety Harness | \$3,073 |
| 5 | ELECTRICAL | Directional Light Bars, Remote Spot Lights, Inverter wiring and bracket, and Compartment Light Switch | \$9,197 |
| 6 | FINISHING | DOT Certification | \$219 |
| 7 | CHASSIS | 2027 Ford F600 4x4 Reg. Cab Diesel ilo Contract Chassis | \$8,105 |
| 8 | OTHER | N/A | \$0 |
| OPEN MARKET OPTIONS TOTAL: | | | \$37,646 |

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$291,309.00
Delivery to Customer: \$5,547.00
Extended Warranty:
FET:
CA Doc/Admin/Tire Fees:
Estimated Taxes (%):
TOTAL FOR UNIT/BODY/CHASSIS: \$296,856.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

| | | | |
|---|--|---|---------|
| 1 | | Ext Warranty, Travel, Labor, Material and Expense, 5 Year Total | \$8,793 |
| 2 | | | |
| 3 | | | |
| 4 | | | |

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **42-45** months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC