



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Q-499200-45155.864DT

Issued: 08/17/2023

Quote Expiration: 09/01/2023

Estimated Contract Start Date: 11/01/2023

Account Number: 110479

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
2300 IH 35 2300 IH 35 SAN MARCOS, TX 78666 USA	San Marcos Police Dept. - TX 630 E Hopkins St San Marcos TX 78666-6314 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Danny Thielen Phone: (480) 434-8810 Email: dthielen@axon.com Fax:	Brandon Winkenwerder Phone: (512) 753-2101 Email: bwinkenwerder@sanmarcostx.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$59,243.73
ESTIMATED TOTAL W/ TAX	\$59,243.73

Discount Summary

Average Savings Per Year	\$508.03
TOTAL SAVINGS	\$2,540.17

Payment Summary

Date	Subtotal	Tax	Total
Oct 2023	\$7,191.27	\$0.00	\$7,191.27
Nov 2023	(\$771.27)	\$0.00	(\$771.27)
Oct 2024	\$13,205.94	\$0.00	\$13,205.94
Oct 2025	\$13,205.93	\$0.00	\$13,205.93
Oct 2026	\$13,205.93	\$0.00	\$13,205.93
Oct 2027	\$13,205.93	\$0.00	\$13,205.93
Total	\$59,243.73	\$0.00	\$59,243.73

Quote Unbundled Price:	\$61,783.90
Quote List Price:	\$65,050.90
Quote Subtotal:	\$59,243.73

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100552	TRANSFER CREDIT - GOODS AXON	1			\$1.00	(\$771.27)	(\$771.27)	\$0.00	(\$771.27)
Unlimited7	Unlimited 7 Bundle	5	60	\$139.68	\$150.57	\$150.57	\$45,171.00	\$0.00	\$45,171.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	4			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	1			\$849.00	\$849.00	\$849.00	\$0.00	\$849.00
A la Carte Software									
73682	AUTO TAGGING LICENSE	5	60		\$9.76	\$9.76	\$2,928.00	\$0.00	\$2,928.00
73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	60		\$15.19	\$15.19	\$4,557.00	\$0.00	\$4,557.00
100538	FULL VR STANDALONE USER ACCESS	5	60		\$21.70	\$21.70	\$6,510.00	\$0.00	\$6,510.00
Total							\$59,243.73	\$0.00	\$59,243.73

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	4	10/01/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	1	10/01/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	5	10/01/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	2	10/01/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	5	10/01/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	2	10/01/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	10/01/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	10/01/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	10/01/2023
Unlimited 7 Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	10	10/01/2023
Unlimited 7 Bundle	75015	SIGNAL SIDEARM KIT	5	10/01/2023
Unlimited 7 Bundle	73309	AXON CAMERA REFRESH ONE	5	04/01/2026
Unlimited 7 Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	04/01/2026
Unlimited 7 Bundle	73310	AXON CAMERA REFRESH TWO	5	10/01/2028
Unlimited 7 Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	1	10/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Unlimited 7 Bundle	73449	RESPOND DEVICE LICENSE	5	11/01/2023	10/31/2028
Unlimited 7 Bundle	73638	STANDARDS ACCESS LICENSE	5	11/01/2023	10/31/2028
Unlimited 7 Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	5	11/01/2023	10/31/2028
Unlimited 7 Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	11/01/2023	10/31/2028
A la Carte	100538	FULL VR STANDALONE USER ACCESS	5	11/01/2023	10/31/2028
A la Carte	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	11/01/2023	10/31/2028
A la Carte	73682	AUTO TAGGING LICENSE	5	11/01/2023	10/31/2028

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Unlimited 7 Bundle	80464	EXT WARRANTY, CAMERA (TAP)	5	10/01/2024	10/31/2028
Unlimited 7 Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	10/01/2024	10/31/2028

Payment Details

Oct 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	H00001	AB4 Camera Bundle	1	\$849.00	\$0.00	\$849.00
Year 1	100538	FULL VR STANDALONE USER ACCESS	5	\$697.84	\$0.00	\$697.84
Year 1	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	\$488.49	\$0.00	\$488.49
Year 1	73682	AUTO TAGGING LICENSE	5	\$313.87	\$0.00	\$313.87
Year 1	H00001	AB4 Camera Bundle	4	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	Unlimited7	Unlimited 7 Bundle	5	\$4,842.07	\$0.00	\$4,842.07
Total				\$7,191.27	\$0.00	\$7,191.27

Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS AXON	1	(\$771.27)	\$0.00	(\$771.27)
Total				(\$771.27)	\$0.00	(\$771.27)

Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100538	FULL VR STANDALONE USER ACCESS	5	\$1,453.04	\$0.00	\$1,453.04
Year 2	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	\$1,017.13	\$0.00	\$1,017.13
Year 2	73682	AUTO TAGGING LICENSE	5	\$653.53	\$0.00	\$653.53
Year 2	H00001	AB4 Camera Bundle	4	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	Unlimited7	Unlimited 7 Bundle	5	\$10,082.24	\$0.00	\$10,082.24
Total				\$13,205.94	\$0.00	\$13,205.94

Oct 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100538	FULL VR STANDALONE USER ACCESS	5	\$1,453.04	\$0.00	\$1,453.04
Year 3	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	\$1,017.13	\$0.00	\$1,017.13
Year 3	73682	AUTO TAGGING LICENSE	5	\$653.53	\$0.00	\$653.53
Year 3	H00001	AB4 Camera Bundle	4	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	Unlimited7	Unlimited 7 Bundle	5	\$10,082.23	\$0.00	\$10,082.23
Total				\$13,205.93	\$0.00	\$13,205.93

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100538	FULL VR STANDALONE USER ACCESS	5	\$1,453.04	\$0.00	\$1,453.04
Year 4	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	\$1,017.13	\$0.00	\$1,017.13
Year 4	73682	AUTO TAGGING LICENSE	5	\$653.53	\$0.00	\$653.53
Year 4	H00001	AB4 Camera Bundle	4	\$0.00	\$0.00	\$0.00

Oct 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	Unlimited7	Unlimited 7 Bundle	5	\$10,082.23	\$0.00	\$10,082.23
Total				\$13,205.93	\$0.00	\$13,205.93

Oct 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100538	FULL VR STANDALONE USER ACCESS	5	\$1,453.04	\$0.00	\$1,453.04
Year 5	73447	RESPOND DEVICE TO RESPOND DEVICE PLUS UPGRADE LICENSE	5	\$1,017.13	\$0.00	\$1,017.13
Year 5	73682	AUTO TAGGING LICENSE	5	\$653.53	\$0.00	\$653.53
Year 5	H00001	AB4 Camera Bundle	4	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	Unlimited7	Unlimited 7 Bundle	5	\$10,082.23	\$0.00	\$10,082.23
Total				\$13,205.93	\$0.00	\$13,205.93

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-248736 (Contract 00030794)

Agency is terminating those contracts effective 11/01/2023. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Credit of (\$771.27) to the quote for paid but undelivered items.

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing contract #00030794. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

Date Signed

8/17/2023

