



Mr. Thane Newman  
630 East Hopkins  
San Marcos, Texas 78666

November 1, 2021  
Re: COSM Janitorial Services Proposal FY2022  
Dear Thane,

On behalf of Goodwill Central Texas I am happy to submit our proposal to you for Janitorial Services at the City of San Marcos (26 buildings).

Established in 1958, Goodwill Central Texas is a non-profit organization that has transformed thousands of lives through the power of work. We are the leader in workforce development, one of the largest employers in our region, and a cornerstone of the community. Our mission is funded through our donation-driven retail stores, comprehensive business and staffing solutions, and generous community support. Our ten-year vision is to transform the lives of 100,000 Central Texans through work. Goodwill currently has over 37 locations throughout Central Texas where cleaning services are optimally provided using sustainable green cleaning systems, low noise output equipment and custodians trained in accordance with the highest industry standards.

This proposal is to provide pricing for the Janitorial Maintenance renewal term of 01/01/2022–12/31/2022.

Goodwill Temporary Services, Inc. would like to renew at:

1. Janitorial Services - \$995,741.80 annually / or \$85,760.19 monthly
2. Consumable Supplies – Provided by COSM

This proposal meets all the specifications in the current scope of work provided by the City of San Marcos.

We would like to thank you for this opportunity and for your continued support,

If you have any questions or would like to discuss this proposal further, please feel free to contact me.

Sincerely,

Pam Collier  
Director, Commercial Services  
Goodwill Industries of Central Texas

Cc: Abby Monk, Work Quest