

Quoted for: City of San Marcos Texas  
**Customer Contact: Rick Gee**  
**Phone: / Email: rgee@sanmarcostx.gov**

**Quoted by: David Wyble**  
**Phone: / Email: David.Wyble@altec.com**  
**Altec Account Manager: Arlan Smith**

REFERENCE ALTEC MODEL		Sourcewell Price
AM55	Overcenter Aerial Device with Material Handling (Insulated)	\$204,441

**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1	AM55-US60	60' Boom Height (AM60)	\$5,244
2	AM55-WESR	Extended Side Reach (With X-Frame Primary Outriggers)	\$6,156
3			
4			

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$608
2	CG	Cab Guard	\$3,095
3	CH	Cone Holder, Fold Over Post Style	\$299
4	DRING	D-ring for Mounting On Body (per D-ring)	\$244
5	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,534
6	PSWI2	PURE SINE WAVE INVERTER.2400 Watts Continuous. GFCI Outlet at Rear.	\$3,126
7	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$263
8	VCAM	Backup Camera System	\$904
9	SPOT2	TWO (2) DECK-MOUNTED SPOTLIGHTS. Mounted on Boom Support to Illuminate the Cargo Area. Each Light has Individual On/Off Switch and can be Directed Wherever Required.	\$572
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$226,486</b>

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	Grab handle on boom, E/H controls,	\$2,125
2	UNIT & HYDRAULIC ACC	Suitcase Style reservoir, Subbase storage	\$2,700
3	BODY	Custom Body ILO Stock Body	\$16,787
4	BODY & CHASSIS ACC	Front tow shackles, Ladder steps, Air QD's, fold-down grille guard, wire storage rod,	\$8,100
5	ELECTRICAL	Light bar at pedestal, Flood light,	\$2,863
6	FINISHING	Non-skid on compartment tops	\$400
7	CHASSIS	Custom Freightliner 6x4 Chassis	\$16,860
8	OTHER		
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$49,835</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$276,321**  
**Delivery to Customer at \$2.20 / mile: \$1,760**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$278,081**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **660-690** days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:**