



# Proposal

## Telecommunications Work Sheet

6641 E. Ben White Blvd., Austin TX 78744  
 24 Hour Phone 1-877-527-2862 & Fax 1-512-356-6445  
 Radio Shop Phone 1-512-730-6457 & Fax 1-512-482-6299  
 Telecommunications

**Customer:** SAN MARCOS FIRE DEPT  
**Address:** 100 Carlson Circle  
 San Marcos, Texas 78666

**Work Order #:** 000000006843066  
**\*Date:** 3/27/26

*Pricing is valid for 30 days from the date of this Proposal.  
 Job Total is rounded down to the nearest whole dollar amount.*

**Statement of Work:** San Marcos Fire: XL-85M Desktop Radio Replacement-Qty. 14

**Comments:** XL-85M Desktop Installation (14 radios)- Install Utilizing Existing Coax and Power Supplies

**Labor**

TASK ID	Task Description	Hours	Rates	Line Cost
92050	Remove Existing Radios and Install New XL-85M and Antennas	70.0	\$125.00	\$8,750.00
<b>Labor Sub Total:</b>				<b>\$8,750.00</b>

**Material**

TASK ID	Item	Description	Qty	Unit Cost	Line Cost
92050		Mileage	638	\$0.95	\$606.03
92051	1601002050	FIBERGLASS OMNI ANTENNA; 746-869 MHz 3dB	14	\$303.98	\$4,255.71
92051	1601002360	CRIMP, TNC MALE CONN RG58, MFG RFT-1202-2T, TESCO SKU 58794	14	\$4.42	\$61.88
92051		Device Management-10 year subscription, #RE-XL005	14	\$261.63	\$3,662.75
92051		XL-85M 700/800 MHz Radio, Scan-Universal Mount, P25 Trunking, Phase II TDMA, Remove OTAP, Single Key AES/DES/Encryption Lite, Mounting Kit-XLUniversal, Control Head-XL-CH2, External Speaker, Speaker Accy Cable, XL-85M Conversion Kit, Desk Mic	14	\$3,478.16	\$48,694.28
92051		256 AES/64 DES Encryption, #XQ-PKG8F	14	\$586.79	\$8,215.02
<b>Material Sub Total:</b>				<b>\$65,495.69</b>	

**Labor Total: \$8,750.00**

**Material Total: \$65,495.69**

**Job Total: \$74,245.00**

**This is not an invoice - Do not pay**

If Proposal is accepted, work and equipment provided shall be subject to the Interlocal Cooperation Agreement for Mobile Radio Services and Equipment, or other applicable master agreement, between LCRA and Customer.